

## Monthly Return of Equity Issuer on Movements in Securities

| For the month ended (dd/mm/yyyy) : |          | 31/01/2017                                     |                                  |  |
|------------------------------------|----------|--|----------------------------------|--|
| To : Hong Kong Exchanges           | and Clea | ring Limited                                   |                                  |  |
| Name of Issuer Date Submitted      |          | Holdings plc<br>ary 2017                       |                                  |  |
| I. Movements in Authorised         | Share Ca | apital   |                                  |  |
| 1. Ordinary Shares                 |          |  |                                  |  |
| (1) Stock code :5                  | Descrip  | otion :  | Ordinary                         | Shares   |
| Balance at close of precedir       | ng month | No. of ordinary<br>shares<br>N/A<br>(Remark 1) | Par value<br>(State<br>currency) | Authorised share<br>capital<br>(State currency)<br>N/A<br>(Remark 1) |
| Balance at close of the mon        | th       | N/A<br>(Remark 1)                              |                                  | N/A<br>(Remark 1)  |
| (2) Stock code : N/A               | Descrip  | otion :  |                                  |  |
|                                    |          | No. of ordinary shares                         | Par value<br>(State<br>currency) | Authorised share capital (State currency)                            |
| Balance at close of precedir       | ng month |  |                                  |  |
| Increase/(decrease)                |          |  |                                  |  |
| Balance at close of the mon        | th       |  |                                  |  |

| 2. Preference Share | res                    |                                |  |   |
|---------------------|------------------------|--------------------------------|--|---|
| Stock code :        | N/A Descript           | ,                              | -cumulative Prefe<br>-cumulative Serie | erence Shares<br>es A Sterling Preference Share |
|                     |                        | No. of preference shares       | Par value<br>(State<br>currency)       | Authorised share<br>capital<br>(State currency) |
| Balance at close o  | f preceding month_     | N/A                            |  | N/A<br>(Remark 1)                               |
| Increase/(decrease  | e)                     |                                |  |   |
| Balance at close o  | f the month            | N/A<br>(Remark 1)              |  | N/A<br>(Remark 1)                               |
| 3. Other Classes of | f Shares               |                                |  |   |
| Stock code :        | N/A Descript           | ion :                          |  |   |
|                     |                        | No. of other classes of shares | Par value<br>(State<br>currency)       | Authorised share capital (State currency)       |
| Balance at close o  | f preceding month_     |                                |  |   |
| Increase/(decrease  | e) _                   |                                |  |   |
| Balance at close o  | f the month            |                                |  |   |
| Total authorised sh | nare capital at the er | nd of the month                | (State                                 | N/A<br>Remark 1)                                |

## II. Movements in Issued Share Capital

|                                       | No. of ordina                              | ary shares | No of preference                        | No. of other      |
|---------------------------------------|--|------------|---|-------------------|
|                                       | (1)  | (2)        | shares                                  | classes of shares |
| Balance at close of preceding month   | 20,191,586,214<br>(US\$0.50)<br>(Remark 2) | N/A        | a) 1,450,000 (US\$0.01)<br>b) 1 (£0.01) | N/A               |
| Increase/ (decrease) during the month | 272,774<br>(US\$0.50)                      | N/A        | N/A                                     | N/A               |
| Balance at close of the month         | 20,191,858,988<br>(US\$0.50)<br>(Remark 2) | N/A        | a) 1,450,000 (US\$0.01)<br>b) 1 (£0.01) | N/A               |

## III. Details of Movements in Issued Share Capital

Share Options (under Share Option Schemes of the Issuer) No. of new No. of new shares of shares of Particulars of share option issuer issued issuer which scheme during the may be issued Movement during the month including EGM approval date \_ month pursuant pursuant (dd/mm/yyyy) and class of thereto thereto as at shares issuable close of the month Granted Exercised Cancelled Lapsed 1. HSBC Holdings **Executive Share Option Scheme** Ordinary shares (Note 1) 2. HSBC Holdings Savings-Related Share **Option Plans** 270,249 499,590 270,249 Ordinary shares 69,418,406 (Note 1) 3. HSBC Holdings **Group Share Option** Plan Ordinary shares (Note 1) 4. HSBC Share Plan Ordinary shares (Note 1) Total A. (Ordinary shares) 270,249 (Preference shares) N/A N/A (Other class) £1,164,703.99, HK\$1,801,729.06, Total funds raised during the month from exercise of options US\$10,672.22 and €31,293.43 (State currency)

| Warrants to Issue Shares of th  | ne Issuer which                 | are to be Listed                                   | l                          |   |   |   |
|---|---------------------------------|--|----------------------------|---|---|---|
| Description of warrants<br>(Date of expiry - dd/mm/yyyy)                            | Currency<br>of nominal<br>value | Nominal value<br>at close of<br>preceding<br>month | Exercised during the month | Nominal value<br>at close of the<br>month | No. of new<br>shares of<br>issuer<br>issued<br>during the<br>month<br>pursuant<br>thereto | No. of new shares of issuer which may be issued pursuant thereto as at close of the month |
| 1. N/A  | _                               |  |                            |   |   |   |
|   | _                               |  |                            |   |   |   |
| ( / / ) Stock code (if listed) Class of shares issuable (Note 1) Subscription price |                                 |  | -                          |   |   |   |
| EGM approval date (if applicable)   |                                 |  |                            |   |   |   |
| (dd/mm/yyyy)  | ( / /                           | )  | _                          |   |   |   |
| 2. N/A  | _                               |  |                            |   |   |   |
|   | =                               |  |                            |   |   |   |
| ( / / )   |                                 |  |                            |   |   |   |
| Stock code (if listed)<br>Class of shares<br>issuable (Note 1)                      |                                 |  | _                          |   |   |   |
| Subscription price EGM approval date (if applicable) (dd/mm/yyyy)  3. N/A           | ( / /                           | )  | -                          |   |   |   |
|   | <u> </u>                        |  |                            |   |   | _   |
| ( / / ) Stock code (if listed) Class of shares                                      |                                 |  | -                          |   |   |   |
| issuable (Note 1)   |                                 |  | _                          |   |   |   |
| Subscription price EGM approval date (if applicable)                                |                                 |  | -                          |   |   |   |
|   | ( / /                           | )  | -                          |   |   |   |
| 4. N/A  | _                               |  |                            |   |   |   |
|   | _                               |  |                            |   |   |   |
| ( / / ) Stock code (if listed) Class of shares                                      |                                 |  | _                          |   |   |   |
| ·   |                                 |  | -                          |   |   |   |
| Subscription price EGM approval date (if applicable) (dd/mm/yyyy)                   | ( / /                           | )  | -                          |   |   |   |
|   |                                 | <del></del>  | ) (O                       | \   | N1/A  |   |
|   |                                 | Total E  |                            | ary shares)<br>ice shares)                | N/A<br>N/A  | _   |
|   |                                 |  | •                          | Other class)                              | N/A   | =   |
| I   |                                 |  | ν -                        | , <u> </u>                                |   | _   |

Convertibles (i.e. Convertible into Shares of the Issuer which are to be Listed)

| Class and description                                 | Currency of<br>amount<br>outstanding | Amount at close of preceding month | Converted during the month | Amount at close of the month | No. of new<br>shares of<br>issuer issued<br>during the<br>month<br>pursuant<br>thereto | No. of new<br>shares of issuer<br>which may be<br>issued pursuant<br>thereto as at<br>close of the<br>month |
|---|--------------------------------------|------------------------------------|----------------------------|------------------------------|--|---|
| 1. EUR1,500,000,000 5.25                              |                                      |                                    |                            |                              |  |   |
| Perpetual Subordinated                                |                                      |                                    |                            |                              |  |   |
| Contingent Convertible                                |                                      |                                    |                            |                              |  |   |
| Securities (Remark 3)                                 |                                      | 1,500,000,000                      |                            | 1,500,000,000                |  | 444,426,008   |
| Stock code (if listed)                                | N/A                                  |                                    |                            |                              |  |   |
| Class of shares                                       |                                      |                                    |                            |                              |  |   |
| issuable <i>(Note 1)</i>                              | Ordinary Shares                      | <u> </u>                           |                            |                              |  |   |
| Conversion  | €3.37514 per                         |                                    |                            |                              |  |   |
| Subscription price                                    | Ordinary Share                       |                                    |                            |                              |  |   |
| EGM approval date<br>(if applicable)<br>(dd/mm/yyyy)) | (N/A)                                |                                    |                            |                              |  |   |
| 2. US\$2,250,000,000 6.375                            |                                      |                                    |                            |                              |  |   |
| Perpetual Subordinated                                | <del>5 70</del>                      |                                    |                            |                              |  |   |
| Contingent Convertible                                |                                      |                                    |                            |                              |  |   |
| Securities (Remark 4)                                 | <br>US\$                             | 2,250,000,000                      |                            | 2,250,000,000                | )  | 516,555,014   |
| Stock code (if listed)                                | <br>N/A                              | 2,230,000,000                      |                            | 2,230,000,000                |  | 310,333,014   |
| Class of shares                                       | 14/74                                |                                    |                            |                              |  |   |
| issuable (Note 1)                                     | Ordinary Shares                      | 3                                  |                            |                              |  |   |
| Conversion  | US\$4.35578 pe                       |                                    |                            |                              |  |   |
| Subscription price                                    | Ordinary Share                       |                                    |                            |                              |  |   |
| EGM approval date                                     |                                      |                                    |                            |                              |  |   |
| (if applicable)                                       |                                      |                                    |                            |                              |  |   |
| (dd/mm/yyyy)  | (N/A)                                |                                    |                            |                              |  |   |
| 3. US\$1,500,000,000 5.625                            | <u>5%</u>                            |                                    |                            |                              |  |   |
| Perpetual Subordinated                                |                                      |                                    |                            |                              |  |   |
| Contingent Convertible                                |                                      |                                    |                            |                              |  |   |
| Securities (Remark 5)                                 | US\$                                 | 1,500,000,000                      |                            | 1,500,000,000                | <u> </u>   | 344,370,009   |
| Stock code (if listed)                                | N/A                                  |                                    |                            |                              |  |   |
| Class of shares                                       | Ondinant Charac                      | _                                  |                            |                              |  |   |
| issuable (Note 1)                                     | Ordinary Shares                      |                                    |                            |                              |  |   |
| Conversion Subscription price                         | US\$4.35578 pe<br>Ordinary Share     |                                    |                            |                              |  |   |
| EGM approval date                                     | Ordinary Orland                      |                                    |                            |                              |  |   |
| (if applicable)                                       |                                      |                                    |                            |                              |  |   |
| (dd/mm/yyyy)  | (N/A)                                |                                    |                            |                              |  |   |
| 4. US\$2,450,000,000 6.375                            | 5%                                   |                                    |                            |                              |  |   |
| Perpetual Subordinated                                |                                      |                                    |                            |                              |  |   |
| Contingent Convertible                                |                                      |                                    |                            |                              |  |   |
| Securities (Remark 6)                                 | <br>US\$                             | 2,450,000,000                      |                            | 2,450,000,000                | )  | 607,205,170   |
| Stock code (if listed)                                | N/A                                  |                                    |                            |                              |  |   |
| Class of shares                                       |                                      |                                    |                            |                              |  |   |
| issuable (Note 1)                                     | Ordinary Shares                      |                                    |                            |                              |  |   |
| Conversion  | US\$4.03488 pe                       |                                    |                            |                              |  |   |
| Subscription price                                    | Ordinary Share                       |                                    |                            |                              |  |   |
| EGM approval date                                     |                                      |                                    |                            |                              |  |   |
| (if applicable)                                       |                                      |                                    |                            |                              |  |   |
| (dd/mm/yyyy)  | (N/A)                                |                                    |                            |                              |  |   |

| Г                          |                 |                       |               |              |                     |                               |
|----------------------------|-----------------|-----------------------|---------------|--------------|---------------------|-------------------------------|
|                            |                 |                       |               |              | No. of new          | No. of new                    |
|                            |                 |                       |               |              | shares of           | shares of issuer              |
|                            |                 |                       |               |              | issuer issued       | which may be                  |
|                            |                 | A ma a contact        |               |              | during the          | issued pursuant thereto as at |
|                            | Currency of     | Amount at<br>close of | Converted     | Amount at    | month               | close of the                  |
|                            | amount          | preceding             | during the    | close of the | pursuant<br>thereto | month                         |
| Class and description      | outstanding     | month                 | month         | month        | แเลเลเอเ            | monun                         |
| 5. EUR1,000,000,000 6.00%  |                 | month                 | month         | 111011111    |                     |                               |
| Perpetual Subordinated     | <u> </u>        |                       |               |              |                     |                               |
| Contingent Convertible     | <del></del>     |                       |               |              |                     |                               |
| Securities (Remark 7)      |                 | 1,000,000,000         |               | 1,000,000,00 | 0                   | 267,695,330                   |
| Stock code (if listed)     |                 | 1,000,000,000         |               |              |                     | 201,000,000                   |
| Class of shares            |                 |                       |               |              |                     |                               |
| issuable (Note 1)          | Ordinary Shares | 5                     |               |              |                     |                               |
| Conversion                 | €3.73559 per    |                       |               |              |                     |                               |
| Subscription price         | Ordinary Share  |                       |               |              |                     |                               |
| EGM approval date          |                 |                       |               |              |                     |                               |
| (if applicable)            |                 |                       |               |              |                     |                               |
| (dd/mm/yyyy))              | (N/A)           |                       |               |              |                     |                               |
| 6. US\$2,000,000,000 6.875 | %               |                       |               |              |                     |                               |
| Perpetual Subordinated     |                 |                       |               |              |                     |                               |
| Contingent Convertible     | <u></u>         |                       |               |              |                     |                               |
| Securities (Remark 8)      | US\$            | 2,000,000,000         |               | 2,000,000,00 | 0                   | 506,662,613                   |
| Stock code (if listed)     | N/A             | _                     |               |              |                     |                               |
| Class of shares            |                 | <u></u>               |               |              |                     |                               |
| issuable (Note 1)          | Ordinary Shares |                       |               |              |                     |                               |
| Conversion                 | US\$3.9474 per  |                       |               |              |                     |                               |
| Subscription price         | Ordinary Share  |                       |               |              |                     |                               |
| EGM approval date          |                 |                       |               |              |                     |                               |
| (if applicable)            |                 |                       |               |              |                     |                               |
| (dd/mm/yyyy))              | (N/A)           |                       |               |              |                     |                               |
|                            |                 |                       |               |              |                     |                               |
|                            |                 | Tota                  | al C. (Ordina | ry charec)   | N/A                 |                               |
|                            |                 | 1016                  | Preference)   |              | N/A                 |                               |
|                            |                 |                       | ,             | her class)   | N/A                 | •                             |
|                            |                 |                       | (0)           |              | . 4// 1             | ·                             |
|                            |                 |                       |               |              |                     |                               |

Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be Listed, including Options (other than under Share Option Schemes)

|   | No. of new shares of issuer issued during the month pursuant thereto | No. of new shares of issuer which may be issued pursuant thereto as at close of |
|---|--|---|
| Full particulars including EGM approval date (dd/mm/yyyy), if applicable, and class of shares issuable: |  | the month   |
| 1. N/A  |  |   |
| ( / / shares (Note  | )  |   |
| 2. N/A  |  | _   |
|   |  |   |
| shares (Note  | <u>)</u><br>+ 1)   |   |
| 3. <u>N/A</u>   |  |   |
|   |  |   |
| shares (Note  | 1)   |   |
| Total D. (Ordinary share  |  | _   |
| (Preference share   | ,  | -   |
| (Other cla  | ss) N/A  | _   |

| Otl | her Movements | in Issued Sha | are Capital      |     |   |       |   | No. of new<br>shares of<br>issuer issued<br>during the<br>month<br>pursuant<br>thereto | No. of<br>new<br>shares of<br>issuer<br>which<br>may be<br>issued<br>pursuant<br>thereto as |
|-----|---------------|---------------|------------------|-----|---|-------|---|--|---|
|     | Type of Issue |               |                  |     |   |       |   |  | at close of the month   |
|     |               |               |                  |     | Class of shares issuable (Note 1)       |       |   |  |   |
| 1.  | Rights issue  | At price :    | State currency — | N/A | Issue and allotment date : (dd/mm/yyyy) | ( / / | ) |  |   |
|     |               |               |                  |     | EGM approval date: (dd/mm/yyyy)         | ( / / | ) |  |   |
|     |               |               |                  |     |   |       |   |  |   |
|     |               |               |                  |     | Class of shares issuable (Note 1)       |       |   |  |   |
| 2.  | Open offer    | At price :    | State currency — | N/A | Issue and allotment date : (dd/mm/yyyy) | ( / / | ) |  |   |
|     |               |               |                  |     | EGM approval date: (dd/mm/yyyy)         | ( / / | ) |  |   |
|     |               |               |                  |     |   |       |   | -  | -   |
|     |               |               |                  |     | Class of shares issuable (Note 1)       |       |   |  |   |
| 3.  | Placing       | At price :    | State            | N/A | Issue and allotment date : (dd/mm/yyyy) | ( / / | ) |  |   |
|     |               |               |                  |     | EGM approval date: (dd/mm/yyyy)         | ( / / | ) |  |   |
|     |               |               |                  |     |   |       |   |  |   |
|     |               |               |                  |     | Class of shares issuable (Note 1)       |       | _ |  |   |
| 4.  | Bonus issue   |               |                  | N/A | Issue and allotment date : (dd/mm/yyyy) | ( / / | ) |  |   |
|     |               |               |                  |     | EGM approval date: (dd/mm/yyyy)         | ( / / | ) |  |   |
|     |               |               |                  |     |   |       |   |  |   |

|    | Type of Issue        |            |                     |     |  |     |   | No. of new<br>shares of<br>issuer issued<br>during the<br>month<br>pursuant<br>thereto | No. of<br>new<br>shares of<br>issuer<br>which<br>may be<br>issued<br>pursuant<br>thereto as<br>at close of<br>the month |
|----|----------------------|------------|---------------------|-----|--|-----|---|--|---|
| 5. | Scrip dividend       | At price : | State<br>currency — | N/A | Class of shares issuable (Note 1)  Issue and allotment date: (dd/mm/yyyy)  EGM approval date: (dd/mm/yyyy) | ( / | ) |  |   |
| 6. | Repurchase of shares |            |                     | N/A | Class of shares repurchased (Note 1) Cancellation date: (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)       | ( / | ) |  |   |
| 7. | Redemption of shares |            |                     | N/A | Class of shares redeemed (Note 1)  Redemption date: (dd/mm/yyyy)  EGM approval date: (dd/mm/yyyy)          | ( / | ) |  |   |
| 8. | Consideration issue  | At price : | State<br>currency — | N/A | Class of shares issuable (Note 1)  Issue and allotment date: (dd/mm/yyyy)  EGM approval date: (dd/mm/yyyy) | ( / | ) |  |   |

| Type of Issue  |   | No. of new<br>shares of<br>issuer issued<br>during the<br>month<br>pursuant<br>thereto | No. of new shares of issuer which may be issued pursuant thereto as at close of the month |
|--|---|--|---|
| 9. Capital N/A   | Class of sharesissuable (Note 1)  |  |   |
| reorganisation   | date : (dd/mm/yyyy)  EGM approval date: ( / / ) (dd/mm/yyyy)  |  |   |
|  |   |  |   |
| 10. Other (Please specify)  -Awards of shares under the HSBC International Employee Share  10. Other (Please specify)  At price: State (i) £ 6.6690 currency | Class of shares issuable (Note 1)  Issue and allotment date: (dd/mm/yyyy)  (i) (18/01/2016)  EGM approval date: (N/A) |  |   |
| Purchase<br>Plan (for<br>item (i))   |   | (i) 2,525  | _ <del></del>   |
|  | Total E. (Ordinary shares)<br>(Preference shares)<br>(Other class)  | 2,525<br>N/A<br>N/A  | -   |

| Total increase / (decrease) in ordinary shares during the month (i.e. Total of A to E): (1)         | 272,774      |
|---|--------------|
| (2)   | N/A          |
| Total increase / (decrease) in preference shares during the month (i.e. Total of A to E):           | N/A          |
| Total increase / (decrease) in other classes of shares during the month (i.e. Total of A to E):     | N/A          |
| (These figures should be the same as the relevant figures under II above ("Movements in Capital").) | Issued Share |

| Remarks (if any):  |
|--|
| 1. The UK Companies Act 2006 has abolished the concept of authorised share capital with effect from  |
| 1 October 2009. To reflect this, the new Articles of Association adopted with effect from 1 October 2009   |
| has been amended to remove any reference to authorised share capital.  |
| 2. This number of ordinary shares in issue is inclusive of the ordinary shares being held in treasury which are not cancelled and remain listed. As at close of the preceding month and the month, the Company held 325,273,407 ordinary shares in treasury. |
| 3. Callable September 2022 and Every Five Years Thereafter   |
| 4. Callable September 2024 and Every Five Years Thereafter   |
| 5. Callable January 2020 and Every Five Years Thereafter   |
| 6. Callable March 2025 and Every Five Years Thereafter   |
| 7. Callable September 2023 and Every Five Years Thereafter   |
| 8. Callable June 2021 and Every Five Years Thereafter  |
|  |
| Submitted by: William S M Tam  |
| Title: Authorised Signatory (Director, Secretary or other duly authorised officer)   |

## Notes:

- 1. State the class of shares (e.g. ordinary, preference or other).
- 2. If there is insufficient space, please append the prescribed continuation sheet.