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## HSBC

21 February 2017
(Hong Kong Stock Code: 5)

## HSBC Holdings plc 2016 RESULTS - HIGHLIGHTS

The attached announcement is being released to all the stock exchanges on which HSBC Holdings plc is listed.

For and on behalf of
HSBC Holdings plc

Ben J S Mathews
Group Company Secretary

The Board of Directors of HSBC Holdings plc as at the date of this announcement are: Douglas Flint, Stuart Gulliver, Phillip Ameen ${ }^{\dagger}$, Kathleen Casey ${ }^{\dagger}$, Laura Cha ${ }^{\dagger}$, Henri de Castries ${ }^{\dagger}$, Lord Evans of Weardale $^{\dagger}$, Joachim Faber ${ }^{\dagger}$, Sam Laidlaw ${ }^{\dagger}$, Irene Lee ${ }^{\dagger}$, John Lipsky ${ }^{\dagger}$, Rachel Lomax ${ }^{\dagger}$, lain Mackay, Heidi Miller ${ }^{\dagger}$, Marc Moses, David Nish ${ }^{\dagger}$, Jonathan Symonds ${ }^{\dagger}$, Jackson Tai ${ }^{\dagger}$, Pauline van der Meer Mohr ${ }^{\dagger}$ and Paul Walsh ${ }^{\dagger}$.
${ }^{\dagger}$ Independent non-executive Director

## HSBC HOLDINGS PLC

## 2016 RESULTS - HIGHLIGHTS

## Strategic execution

- Completed a \$2.5bn share buy-back following the sale of the Brazil business
- Further reduced our risk-weighted assets ('RWAs') during 2016 by \$143bn as a result of extensive management actions, including the sale of operations in Brazil
- Generated annualised run rate savings of $\$ 3.7 \mathrm{bn}$, following investment in costs to achieve ('CTA') of $\$ 4.0 \mathrm{bn}$ to date
- Expect to deliver increased annualised cost savings of c. \$6.0bn while continuing to invest in regulatory programmes and compliance, with c. \$6.0bn of CTA investment required
- Increased market share in a number of key markets and international product areas, including trade finance in Hong Kong and Singapore


## Stuart Gulliver, Group Chief Executive, said:

" 2016 was a good year in which we delivered a solid performance from all our global businesses, made better-than-anticipated progress in reducing our cost base, and delivered a total return to shareholders of $36 \%$. We are investing over $\$ 2 \mathrm{bn}$ in digital transformation initiatives to improve our offer to customers, and are instigating a further \$1bn buy-back programme reflecting the strength and flexibility of our balance sheet."

## Financial performance

- Adjusted profit before tax of $\$ 19.3 b n$ was broadly unchanged following solid performances from our global businesses; lower reported profit before tax of $\$ 7.1$ bn reflects significant items. These included a $\$ 3.2 \mathrm{bn}$ impairment of goodwill in GPB in Europe, costs to achieve of $\$ 3.1 \mathrm{bn}$, adverse fair value movements of $\$ 1.8 \mathrm{bn}$ arising from changes in credit spreads on our own debt designated at fair value, and the impact of our sale of operations in Brazil
- Adjusted revenue of $\$ 50.2$ bn was broadly unchanged; reported revenue of $\$ 48.0 b n$ was $20 \%$ lower primarily driven by unfavourable movements in significant items and currency translation
- Adjusted operating expenses fell by $\$ 1.2$ bn or $4 \%$, reflecting investment in cost-saving initiatives; reported operating expenses were broadly unchanged
- Positive adjusted jaws of $1.2 \%^{1}$
- Strong capital base with common equity tier 1 ('CET1') ratio $13.6 \%$ and a leverage ratio of $5.4 \%$
- Maintained the dividend at $\$ 0.51$ per ordinary share; total dividends in respect of the year of $\$ 10.1$ bn; confident of maintaining at this level
- The Board has determined to return to shareholders up to a further \$1.0bn by way of a share buy-back which is expected to complete in the first half of 2017. This takes announced buy-backs since the second half of 2016 to $\$ 3.5$ bn following the successful sale of our Brazil business

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Year ended 31 Dec |  |  |
|  | $\begin{array}{r} 2016 \\ \$ \mathrm{~m} \end{array}$ | 2015 | Change |
|  |  | \$m | \% |
| Financial highlights and key ratios |  |  |  |
| Reported profit before tax | 7,112 | 18,867 | (62.3) |
| Adjusted profit before tax ${ }^{2}$ | 19,300 | 19,528 | (1.2) |
| Return on average ordinary shareholders' equity (annualised) | 0.8\% | 7.2\% |  |
| Adjusted jaws ${ }^{1}$ | 1.2\% | (3.7)\% |  |

We use adjusted performance to understand the underlying trends in the business. The main differences between reported and adjusted are foreign currency translation and significant items, including the operating results for our Brazil business as well as the loss recognised on disposal.

|  | At 31 Dec <br>  <br>  <br> Capital and balance sheet |  | $\mathbf{2 0 1 6}$ <br> $\%$ |
| :--- | ---: | ---: | ---: |
| Common equity tier 1 ratio |  | 2015 |  |
| $\%$ |  |  |  |

[^0]This news release is issued by HSBC Holdings plc

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Web: www.hsbc.com
Incorporated in England with limited liability. Registered number 617987

## Highlights

## Highlights

|  | Year ended 31 Dec |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
|  | \$m | \$m |
| Reported |  |  |
| Revenue ${ }^{3}$ | 47,966 | 59,800 |
| Loan impairment charges and other credit risk provisions | $(3,400)$ | $(3,721)$ |
| Operating expenses | $(39,808)$ | $(39,768)$ |
| Profit before tax | 7,112 | 18,867 |
| Adjusted |  |  |
| Revenue ${ }^{3}$ | 50,153 | 51,419 |
| Loan impairment charges and other credit risk provisions | $(2,652)$ | $(2,604)$ |
| Operating expenses | $(30,556)$ | $(31,730)$ |
| Profit before tax | 19,300 | 19,528 |
| Significant items affecting adjusted performance |  |  |
| Revenue |  |  |
| Debit valuation adjustment on derivative contracts | 26 | 230 |
| Fair value movements on non-qualifying hedges | (687) | (327) |
| Gain on disposal of our membership interest in Visa - Europe | 584 | - |
| Gain on disposal of our membership interest in Visa - US | 116 | - |
| Gain on the partial sale of shareholding in Industrial Bank | - | 1,372 |
| Own credit spread | $(1,792)$ | 1,002 |
| Portfolio disposals | (163) | (214) |
| Releases/(provisions) arising from the ongoing review of compliance with the UK Consumer Credit Act | 2 | (10) |
| Loss and trading results from disposed-of operations in Brazil | (273) | 3,327 |
| Loan impairment charge and other credit risk provisions ('LICs') |  |  |
| Trading results from disposed-of operations in Brazil | (748) | (933) |
| Operating expenses |  |  |
| Costs associated with portfolio disposals | (28) | - |
| Costs to achieve | $(3,118)$ | (908) |
| Costs to establish UK ring-fenced bank | (223) | (89) |
| Impairment of Global Private Banking - Europe goodwill | $(3,240)$ | - |
| Regulatory provisions in Global Private Banking | (344) | (172) |
| Restructuring and other related costs | - | (117) |
| Settlements and provisions in connection with legal matters | (681) | $(1,649)$ |
| UK customer redress programmes | (559) | (541) |
| Trading results from disposed-of operations in Brazil | $(1,059)$ | $(2,471)$ |
| Share of profit in associates and joint ventures |  |  |
| Trading results from disposed-of operations in Brazil | (1) | (1) |

1 Includes UK bank levy.
2 Adjusted performance is computed by adjusting reported results for the year-on-year effects of foreign currency translation differences and significant items which distort year on-year comparisons.
3 Net operating income before loan impairment charges and other credit risk provision, also referred to as revenue.

## Group Chairman's Statement

## Statement by Douglas Flint, Group Chairman

The Group has improved its productivity, embraced technological change and continues to reinforce its standards of business conduct. It has a strong capital position and is gaining market share in important areas.
2016 will be long remembered for its significant and largely unexpected economic and political events. These foreshadowed changes to the established geopolitical and economic relationships that have defined interactions within developed economies and between them and the rest of the world. The uncertainties created by such changes temporarily influenced investment activity and contributed to volatile financial market conditions. Against this background, HSBC's performance in 2016 was broadly satisfactory. Encouragingly, operating performance in the second half of the year was much stronger than expected and compared with the prior year, as businesses and financial markets responded more optimistically than predicted to these events.
The Group's reported profit before tax amounted to $\$ 7.1 \mathrm{bn}$, some $62 \%$ lower than the prior year. This decline principally reflected the impact of significant items, most of which had no impact on capital, even though they were material in accounting terms. On the adjusted basis used to measure management and business performance, profit before tax was $\$ 19.3 b n$, broadly in line with the $\$ 19.5 \mathrm{bn}$ achieved in the prior year. This outcome was largely driven by improved cost performance as prior year initiatives gained traction and substantially offset lower revenues, while loan impairment charges were marginally higher. Earnings per share of $\$ 0.07$ compared with \$0.65 in 2015.

The Group's core capital position improved materially. A change to the regulatory treatment of our associate in mainland China, continued run-off of legacy assets, planned reduction in certain segments of our trading books and inadequately remunerated assets, together with capital released from business disposals, notably our operations in Brazil, drove this improvement. This created the capacity to return $\$ 2.5$ bn of capital by way of a share buy-back, which was completed in December. We met our objective of maintaining the annual dividend in respect of the year at $\$ 0.51$, as indicated at the interim stage. This was delivered through the declaration today of a fourth interim dividend of $\$ 0.21$. Reflecting on the strength of the Group's capital position, the Board also approved a further share buy-back of up to $\$ 1 \mathrm{bn}$, which is expected to commence shortly.

## Strategic actions are now bearing fruit

In reviewing performance in 2016, the Board noted with approval the traction now evidenced from management actions to reshape the Group and address the challenges brought about by the continuing low interest rate environment.
Greater focus on the trade and investment corridors where HSBC has strong market positioning generated solid market share gains and broader product penetration, particularly in servicing outbound China investment flows. This is recognised in the leading industry awards highlighted in Stuart Gulliver's review.
Significant investment in technology and process redesign is now not only delivering greater cost efficiency but also is poised to markedly enhance our ability to detect and prevent financial crime. In addition, 2017 will see the progressive launch of applications that will materially improve our customers' digital experience, enhance their online security and bring greater personalisation of product offerings.

While there is still a long way to go, it was encouraging to see the significant improvement in performance across all business units in Mexico following the substantial repositioning of the Group's operations there. This contributed to the Group's success in replacing substantially all of the revenues given up through continuing run-off of legacy portfolios, risk mitigation in areas exposed to higher threat of financial crime and reduction in trading books.
Furthermore, HSBC is safer today from the threat of financial crime because of the investments we have been making in our Global Standards programme. The Board remains fully committed to our work in this area in 2017 and beyond.

## Regulatory matters

It was extremely disappointing that the regulatory community was unable to achieve its targeted completion of the Basel III framework in January 2017 on the consensual basis expected. It is now almost 10 years since the commencement of the global financial crisis and it is time to draw a line under further regulatory changes, particularly since there is no doubt that our industry is more strongly capitalised, better governed and more risk aware than it was a decade ago. Finalisation of the structure and calibration of the capital framework is crucial to give banks certainty over prospective capital allocations in support of lending and market activities. This is particularly important at this time when public policy is focusing on encouraging greater support for longer-dated assets, including infrastructure, and seeking to build out the capital markets of Europe and emerging markets. It is hugely important that regulators and policy makers now move as quickly as possible to finalise the capital framework in line with their stated commitment to deliver that framework without a significant, broad-based increase in capital requirements. Equally important is the avoidance of fragmentation in the global regulatory architecture as the new US administration reconsiders its participation in international regulatory forums. The best outcome would be early global agreement on unresolved issues, followed by an extended period of regulatory stability to allow familiarity and experience to be gained from what has been put in place.
We made further progress in 2016 on completing the resolution planning required of us as a global systemically important bank ('GSIB'). This involved removing or mitigating residual constraints on the clarity of the Group's core college of regulators' approach to $^{\prime}$ winding down the Group, should this ever be necessary. While clearly we do not envisage such circumstances as other than extremely remote, completion of a comprehensive resolution framework is a necessary pillar supporting HSBC's ability to continue to operate as one of the world's G-SIBs. Indeed, our strategy is built around maintaining the scale and the reach of our international network, which in 2016 again demonstrated its resilience and competitive advantages.
Tangible benefits accrue to our shareholders from the detailed work done with our regulators to demonstrate the strength of our capital position and the effectiveness of our resolution planning. Beyond supporting the maintenance of our dividend, in 2016 management's efforts created the capacity to return capital to shareholders by way of a share buy-back and demonstrated justification for a reduction in the additional capital buffer applied to HSBC as a G-SIB.

## Group Chairman's Statement

## UK referendum on EU membership

Not a great deal has changed since we reported at the interim stage, given that the UK has still to trigger its formal exit notice and so no negotiations have taken place. We welcomed, however, the additional clarity given to the Government's position in the recent speech by the Prime Minister. The scale of the challenge of negotiating across the entire economic landscape, as well as addressing the legislative and other public policy adjustments that will be required, has become clearer. We believe there is now, as a consequence, a widely shared recognition that an implementation phase between the current position and the one that is ultimately negotiated will be necessary; we strongly endorse this view.
Since the referendum we have focused on advising clients on the implications of leaving the EU for their businesses. We have also been responding to UK Government outreach seeking guidance on which elements of the current EU-based legal and regulatory arrangements it should focus on to preserve the essential role that financial markets based in the UK play in supporting European trade and investment activity.
For our own part, we have broadly all the licences and infrastructure needed to continue to support our clients once the UK leaves the EU. This largely derives from our position in France where we are the sixth largest bank with a full range of capabilities. Current contingency planning suggests we may need to relocate some 1,000 roles from London to Paris progressively over the next two years, depending on how negotiations develop.

## Board changes

We welcomed Jackson Tai to the Board on 12 September last year. Jack brings a rare combination of hands-on banking expertise, top level governance experience and a deep knowledge of Asia and China. These attributes were accumulated in a 25-year career at J.P. Morgan \& Co., both in the US and in Asia, and subsequently in senior roles at DBS, the leading Singapore-based regional banking group, where Jack latterly led its regional expansion as Vice Chairman and CEO. Jack was appointed a member of the Financial System Vulnerabilities Committee and the Group Risk Committee.
At the forthcoming AGM we shall bid farewell to our two longest-serving independent directors, namely, our Senior Independent Director, Rachel Lomax, and Sam Laidlaw. Rachel during her tenure has served on the Audit, Risk and Nomination Committees, and took responsibility as the first Chair of the Conduct \& Values Committee to establish its terms of reference and its agenda. Sam served on, and latterly chaired, both the Remuneration and Nomination Committees. Together, Rachel and Sam have also been leading the process to manage my own succession. Their combined knowledge of regulatory and public policy, business leadership, corporate governance and consumer issues has been invaluable to the Board. On behalf of all shareholders, I want to thank them for their dedication and commitment.

## Chairman succession

In the Circular inviting shareholders to the 2016 AGM, I indicated that the process to find my own successor had been initiated with the intention of having this concluded during 2017. This process remains on track and an announcement will be made in due course.

## Outlook

We have recently upgraded our forecasts for global economic growth reflecting the likelihood of a shift in US fiscal policy and a broader based cyclical recovery. As in recent years, incremental growth is expected to be driven by emerging economies in which HSBC is well represented. Risks to this central scenario, however, remain high. In particular, we highlight the threat of populism impacting policy choices in upcoming European elections, possible protectionist measures from the new US administration impacting global trade, uncertainties facing the UK and the EU as they enter Brexit negotiations, and the impact of a stronger dollar on emerging economies with high debt levels.
Countering these factors are signs of a cyclical upturn. Global purchasing manager indices are at their strongest for some time, the US economy looks robust and growth in China has held up well, defying the concerns reflected in the market retrenchment seen in the first quarter of 2016. Additionally, commodity prices have risen, reflecting optimism regarding growth in infrastructure investment as well as agreement reached to cut oil supply. These factors also imply reflation across the major economies and rising interest rates, which would benefit HSBC's conservative balance sheet structure.

However, it is fair to reflect that the upgrades to economic growth we are now forecasting are largely the partial reversal of downgrades made last year when uncertainty was elevated as a result of the unexpected political events. Forecast global growth remains slightly lower than its long-term trend with risks largely to the downside.

We enter 2017 with the restructuring of the Group essentially completed, and with a strong capital position and a conservative balance sheet. We are gaining market share in areas of importance to HSBC as others scale back and our offerings become more competitive. Much of the heavy investment in reshaping the Group to improve productivity, embrace technological change and reinforce global standards of business conduct has been made.
As ever, we owe a huge amount to our 235,000 colleagues who have delivered this change at the same time as working tirelessly to meet customers' expectations of them. On behalf of the Board, I want to thank them all for their dedication and commitment.

## Review by Stuart Gulliver, Group Chief Executive

## The strength of our network gives us an unrivalled ability to help clients navigate complexity and uncover new opportunities.

We made good progress in 2016. The implementation of our strategic actions is well advanced and our global universal business model performed well in challenging conditions. Our reported profit before tax reflected a number of large significant items, including a write-off of all the remaining goodwill in Global Private Banking in Europe, an accounting loss on the sale of our Brazil business, and investments to achieve our cost-saving target. Our adjusted profits were broadly unchanged year-on-year following solid performances by our global businesses. These enabled us to capture market share in strategic product areas and build a platform for future growth. We delivered positive adjusted jaws in 2016.

## Performance

Global Banking and Markets recovered from a sector-wide slow start to generate higher adjusted revenue than for 2015. Our Markets businesses performed well in challenging conditions, particularly in Fixed Income products. Our transaction banking businesses also grew revenue, especially Global Liquidity and Cash Management. We made market share gains in Fixed Income in Europe, and achieved our best ever league table rankings in global debt capital markets and cross-border mergers and acquisitions. HSBC was recognised as the 'World's Best Investment Bank' and 'World's Best Bank for Corporates' at the Euromoney Awards for Excellence 2016.

Commercial Banking performed well, particularly in the UK and Hong Kong, growing adjusted revenue in spite of a slow-down in global trade. Gains in Global Liquidity and Cash Management, and Credit and Lending, exceeded the reduction in trade finance revenue. Global Trade and Receivables Finance continued to capture market share in major markets including Hong Kong and Singapore, maintaining our position as the world's number one trade finance bank.

Retail Banking and Wealth Management performance was mixed. Overall adjusted revenue was down, due largely to the impact of reduced client activity in Hong Kong on our Wealth Management businesses. At the same time, strong mortgage balance growth in the UK, Hong Kong and mainland China, and higher current account and savings balances in the UK and Hong Kong, helped increase revenue in Retail Banking. These increased balances should support revenue growth in 2017 and beyond.
We have considered it appropriate to write off the remaining goodwill in the European private banking business. This goodwill relates principally to the original purchase of Safra Republic Holdings in 1999. The restructuring of Global Private Banking is now largely complete, and although Global Private Banking is now much smaller than it was three years ago, it is deliberately positioned for sustainable growth with a focus on serving the personal wealth management needs of the leadership and owners of the Group's corporate clients.
Our cost-reduction programmes continue to bring down our adjusted operating expenses. The traction that these programmes have gained in the last 18 months has enabled us to increase the amount of costs that we are able to remove from the business. We now expect to deliver annualised cost savings of around $\$ 6$ bn by the end of 2017, and will invest an equivalent total of around $\$ 6 \mathrm{bn}$ over the same time-frame in order to achieve this. These savings should more than compensate for additional investment in regulatory programmes and compliance.
We continue to make strong progress in implementing our strategic actions to improve returns and gain maximum value from our international network. We are on course to complete the majority of these actions by the end of 2017 (see pages 12 to 13), in line with our targets. Our targeted reduction of risk-weighted assets is $97 \%$ complete, and the success of our cost saving programmes means that we now expect to exceed our cost reduction target.
The turnaround of our Mexico business continues to accelerate. Improved lending and deposit balances, interest rate rises and better collaboration between businesses helped generate significantly higher profits compared with 2015 . We also made significant market share gains, particularly in consumer lending.
We have continued to enhance our business in Asia-Pacific, launching our first exclusively HSBC-branded credit card in mainland China, growing assets under management and insurance new business premiums, and increasing loans in the Pearl River Delta. We also extended our leadership of the offshore renminbi bond market and achieved our best ranking for China outbound mergers and acquisitions since 2003.

We are better protected from financial crime because of the investment we have made in our Global Standards programme. Our Monitor has raised certain concerns, but we have continued to progress and our commitment remains unwavering. By the end of this year, we are on track to have our anti-money laundering and sanctions policy framework in place and to have introduced major compliance IT systems across the Group. Beyond 2017, we will continue to work to fine tune those systems and to ensure that our improvements are fully integrated into our day-to-day risk management practices.
Our strong common equity tier 1 ratio of $13.6 \%$ reinforces our ability to support the dividend, invest in the business and manage the continuing uncertain regulatory environment.

## Delivering value for shareholders

In December, we completed the $\$ 2.5$ bn equity buy-back that we commenced at the half-year. We are also now in a position to retire more of the capital that previously supported the Brazil business. Having received the appropriate regulatory clearances, we will therefore execute a further share buy-back of up to $\$ 1 \mathrm{bn}$ in the first half of 2017. This will bring the total value of shares repurchased since last August to $\$ 3.5 \mathrm{bn}$.
We will continue to contemplate further share buy-backs as circumstances permit, and we remain confident of sustaining the annual dividend at the current level for the foreseeable future through the long-term earnings capacity of the business.

## A business fit for the future

While our strategic actions are improving our network, we are also anticipating and adapting to the social, economic and technological trends that are changing our operating environment and our customers' needs and expectations.

## Group Chief Executive's Review

The adoption of rapidly evolving digital technologies by our customers is arguably the most transformative force for the financial services industry. Through our global network, we are able to identify and respond to digital trends across 70 countries and territories, applying the technologies that provide the greatest benefit to our customers. We are investing $\$ 2.1 \mathrm{bn}$ in digital transformation in Retail Banking and Wealth Management, Commercial Banking, and Global Banking and Markets between 2015 and the end of 2020, and we have already launched innovative ways to make banking faster, easier and safer. HSBC is now the biggest financial services user of biometrics globally, and we continue to roll out voice recognition and fingerprint technology across our network. In 2016, we enhanced our internet and mobile banking platforms in several of our key markets, including the UK and Hong Kong, and launched innovation labs around the world dedicated to the application of artificial intelligence, data management and improvements in cybersecurity. These labs, together with our fintech partnerships, will help us use technology to deliver better banking for our customers.
If digital technology is mankind's greatest opportunity, preventing climate change is its greatest challenge. The Paris Agreement of December 2015 reflected a new consensus on the need to strengthen the global response to climate change. Major injections of capital are now required to finance new technologies, infrastructure and the transition of traditional industries from high to low carbon, and to cover the costs of climate adaptation. As the principal intermediaries between entrepreneurs, businesses and investors, banks have a responsibility to help direct this flow of capital. We are already working with our clients and with investors to help them allocate capital and direct finance towards lower-carbon, carbon-resilient activities, and in 2016 we established a Sustainable Financing Unit to coordinate this work across business lines. Headquartered in London, but with resources in New York and Hong Kong, this new unit will support colleagues tasked with creating and delivering innovative climate products, and help them uncover new sources of sustainable finance. We are also seeking to influence client practices and to build the data, the tools and the transparency necessary to embed understanding of climate risk into the way that markets function. In 2016, HSBC Global Research expanded its coverage of environment, social and corporate governance factors to give our clients the information they need to inform their investment decisions. This builds on the work of the world-leading HSBC Climate Change Centre for Excellence, which in 2017 celebrates 10 years of delivering market-leading information on climate policy to clients across the globe. Work is also underway to expand the Group's disclosure of non-financial data to meet the needs of shareholders and other stakeholders.
We are investing to adapt to the changing face of trade. As the world's largest trade finance bank with more than 150 years' experience at both ends of the world's busiest trade routes, we are perfectly placed to help modernise and digitise long-standing trade finance methods, many of which would still be recognisable to HSBC's founders. We are already working with a broad coalition of partners around the world to make the promise of blockchain technology a reality with regards to trade finance. HSBC has already helped develop a blockchain prototype for a letter of credit that confirms the possibility of sharing information between all parties on a private distributed ledger. In early 2017, we signed a memorandum of understanding with six other banks to make domestic and cross-border commerce easier for European SMEs using blockchain technology. We are also seeking to create ways of financing the growing services trade, which we estimate will account for a quarter of global trade by 2030. At a time when international politics threaten to increase rather than decrease the cost of trade, we will continue to invest both time and resources to find ways of making trade finance cheaper, faster, simpler and more secure for our customers.

## Looking forward

We anticipate new challenges in 2017 from geopolitical developments, heightened trade barriers and regulatory uncertainty. However, the changes we have made since 2011 have equipped HSBC to manage the complexity of today's global business environment. HSBC is a strong and resilient business with a global universal business model geared to find growth opportunities in a low-growth world. If globalisation continues to retreat, as seems likely, we are in a strong position to capitalise on the regional opportunities that this will present, particularly in Asia and Europe. Most importantly, the strength of our network gives us an unrivalled ability to help our clients navigate that same complexity and overcome their own challenges, whether exploring new markets or making the transition to a low-carbon economy.

## Financial Review

## Financial Summary

|  | Year ended 31 Dec |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
|  | \$m | \$m |
| For the year |  |  |
| Profit before tax | 7,112 | 18,867 |
| Profit attributable to: |  |  |
| - ordinary shareholders of the parent company | 1,299 | 12,572 |
| Dividends declared on ordinary shares | 10,099 | 9,710 |
| At the year-end |  |  |
| Total shareholders' equity | 175,386 | 188,460 |
| Total regulatory capital | 172,358 | 189,833 |
| Customer accounts | 1,272,386 | 1,289,586 |
| Total assets | 2,374,986 | 2,409,656 |
| Risk-weighted assets | 857,181 | 1,102,995 |
| Per ordinary share | \$ | \$ |
| Basic earnings | 0.07 | 0.65 |
| Dividends ${ }^{1}$ | 0.51 | 0.50 |
| Net asset value | 7.91 | 8.73 |
| Share information |  |  |
| Number of \$0.50 ordinary shares in issue (millions) | 20,192 | 19,685 |

1 Dividends per ordinary share declared in the year.

## Distribution of results by global business

| Adjusted profit/(loss) before tax |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Year ended 31 Dec |  |  |  |
|  | 2016 |  | 2015 |  |
|  | \$m | \% | \$m | \% |
| Retail Banking and Wealth Management | 5,333 | 27.6 | 5,690 | 29.1 |
| Commercial Banking | 6,052 | 31.4 | 5,423 | 27.8 |
| Global Banking and Markets | 5,597 | 29.0 | 5,534 | 28.3 |
| Global Private Banking | 289 | 1.5 | 387 | 2.0 |
| Corporate Centre | 2,029 | 10.5 | 2,494 | 12.8 |
|  | 19,300 | 100.0 | 19,528 | 100.0 |

Distribution of results by geographical region

| Reported profit/(loss) before tax |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Year ended 31 Dec |  |  |  |
|  | 2016 |  | 2015 |  |
|  | \$m | \% | \$m | \% |
| Europe | $(6,774)$ | (95.2) | 688 | 3.6 |
| Asia | 13,779 | 193.7 | 15,763 | 83.5 |
| Middle East and North Africa | 1,503 | 21.1 | 1,492 | 7.9 |
| North America | 185 | 2.6 | 614 | 3.3 |
| Latin America | $(1,581)$ | (22.2) | 310 | 1.7 |
| Profit before tax | 7,112 | 100.0 | 18,867 | 100.0 |
| Tax expense | $(3,666)$ |  | $(3,771)$ |  |
| Profit for the year | 3,446 |  | 15,096 |  |
| Attributable to: |  |  |  |  |
| - ordinary shareholders of the parent company | 1,299 |  | 12,572 |  |
| - preference shareholders of the parent company | 90 |  | 90 |  |
| - other equity holders | 1,090 |  | 860 |  |
| - non-controlling interests | 967 |  | 1,574 |  |
| Profit for the year | 3,446 |  | 15,096 |  |

## Consolidated income statement

for the year ended 31 December

|  | 2016 \$m | $\begin{array}{r} 2015 \\ \$ \mathrm{~m} \end{array}$ |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
| Net interest income | 29,813 | 32,531 |
| - interest income | $\begin{gathered} 42,414 \\ (12,601) \end{gathered}$ | $\begin{gathered} 47,189 \\ (14,658) \end{gathered}$ |
| - interest expense |  |  |
| Net fee income | 12,777 | 14,705 |
| - fee income | $\begin{aligned} & \hline 15,669 \\ & (2,892) \end{aligned}$ | $\begin{aligned} & 18,016 \\ & (3,311) \end{aligned}$ |
| - fee expense |  |  |
| Net trading income | 9,452 | 8,723 |
| - trading income excluding net interest income | $\begin{aligned} & \hline 8,066 \\ & 1,386 \end{aligned}$ | $\begin{aligned} & \hline 6,948 \\ & 1,775 \end{aligned}$ |
| - net interest income on trading activities |  |  |
| Net income/(expense) from financial instruments designated at fair value | $(2,666)$ | 1,532 |
| - changes in fair value of long-term debt and related derivatives | $\begin{gathered} (3,975) \\ 1,309 \\ \hline \end{gathered}$ | $\begin{aligned} & 863 \\ & 669 \end{aligned}$ |
| - net income from other financial instruments designated at fair value |  |  |
| Gains less losses from financial investments | 1,385 | 2,068 |
| Dividend income | 95 | 123 |
| Net insurance premium income | 9,951 | 10,355 |
| Other operating income/(expense) | (971) | 1,055 |
| Total operating income | 59,836 | 71,092 |
| Net insurance claims and benefits paid and movement in liabilities to policyholders | $(11,870)$ | $(11,292)$ |
| Net operating income before loan impairment charges and other credit risk provisions | 47,966 | 59,800 |
| Loan impairment charges and other credit risk provisions | $(3,400)$ | $(3,721)$ |
| Net operating income | 44,566 | 56,079 |
| Employee compensation and benefits | $(18,089)$ | $(19,900)$ |
| General and administrative expenses | $(16,473)$ | $(17,662)$ |
| Depreciation and impairment of property, plant and equipment | $(1,229)$ | $(1,269)$ |
| Amortisation and impairment of intangible assets | (777) | (937) |
| Goodwill impairment of Global Private Banking - Europe | $(3,240)$ | - |
| Total operating expenses | $(39,808)$ | $(39,768)$ |
| Operating profit | 4,758 | 16,311 |
| Share of profit in associates and joint ventures | 2,354 | 2,556 |
| Profit before tax | 7,112 | 18,867 |
| Tax expense | $(3,666)$ | $(3,771)$ |
| Profit for the year | 3,446 | 15,096 |
| Attributable to: |  |  |
| - ordinary shareholders of the parent company | 1,299 | 12,572 |
| - preference shareholders of the parent company | 90 | 90 |
| - other equity holders | 1,090 | 860 |
| - non-controlling interests | 967 | 1,574 |
| Profit for the year | 3,446 | 15,096 |
|  | \$ | \$ |
| Basic earnings per ordinary share | 0.07 | 0.65 |
| Diluted earnings per ordinary share | 0.07 | 0.64 |

## Consolidated Statement of Comprehensive Income

Consolidated statement of comprehensive income
for the year ended 31 December

|  | $\begin{array}{r} 2016 \\ \text { \$m } \end{array}$ | $\begin{array}{r} 2015 \\ \$ \mathrm{~m} \end{array}$ |
| :---: | :---: | :---: |
| Profit for the year | 3,446 | 15,096 |
| Other comprehensive income/(expense) |  |  |
| Items that will be reclassified subsequently to profit or loss when specific conditions are met: |  |  |
| Available-for-sale investments | (299) | $(3,072)$ |
| - fair value gains/(losses) | 475 | $(1,231)$ |
| - fair value gains reclassified to the income statement | (895) | $(2,437)$ |
| - amounts reclassified to the income statement in respect of impairment losses | 71 | 127 |
| - income taxes | 50 | 469 |
| Cash flow hedges | (68) | (24) |
| - fair value (losses)/gains | (297) | 704 |
| - fair value losses/(gains) reclassified to the income statement | 195 | (705) |
| - income taxes | 34 | (23) |
| Share of other comprehensive income/(expense) of associates and joint ventures | 54 | (9) |
| - share for the year | 54 | (9) |
| - reclassified to income statement on disposal | - | - |
| Exchange differences | $(8,092)$ | $(10,945)$ |
| - foreign exchange gains reclassified to income statement on disposal of a foreign operation | 1,894 | - |
| - other exchange differences | $(9,791)$ | $(11,112)$ |
| - income tax attributable to exchange differences | (195) | 167 |
| Items that will not be reclassified subsequently to profit or loss: |  |  |
| Remeasurement of defined benefit asset/liability | 7 | 101 |
| - before income taxes | (84) | 130 |
| - income taxes | 91 | (29) |
| Other comprehensive income for the year, net of tax | $(8,398)$ | $(13,949)$ |
| Total comprehensive income for the year | $(4,952)$ | 1,147 |
| Attributable to: |  |  |
| - ordinary shareholders of the parent company | $(6,968)$ | (490) |
| - preference shareholders of the parent company | 90 | 90 |
| - other equity holders | 1,090 | 860 |
| - non-controlling interests | 836 | 687 |
| Total comprehensive income for the year | $(4,952)$ | 1,147 |

## Consolidated balance sheet

at 31 December

|  | 2016 | 2015 |
| :---: | :---: | :---: |
|  | \$m | \$m |
| Assets |  |  |
| Cash and balances at central banks | 128,009 | 98,934 |
| Items in the course of collection from other banks | 5,003 | 5,768 |
| Hong Kong Government certificates of indebtedness | 31,228 | 28,410 |
| Trading assets | 235,125 | 224,837 |
| Financial assets designated at fair value | 24,756 | 23,852 |
| Derivatives | 290,872 | 288,476 |
| Loans and advances to banks | 88,126 | 90,401 |
| Loans and advances to customers | 861,504 | 924,454 |
| Reverse repurchase agreements - non-trading | 160,974 | 146,255 |
| Financial investments | 436,797 | 428,955 |
| Assets held for sale | 4,389 | 43,900 |
| Prepayments, accrued income and other assets | 59,520 | 54,398 |
| Current tax assets | 1,145 | 1,221 |
| Interests in associates and joint ventures | 20,029 | 19,139 |
| Goodwill and intangible assets | 21,346 | 24,605 |
| Deferred tax assets | 6,163 | 6,051 |
| Total assets at 31 Dec | 2,374,986 | 2,409,656 |
| Liabilities and equity |  |  |
| Liabilities |  |  |
| Hong Kong currency notes in circulation | 31,228 | 28,410 |
| Deposits by banks | 59,939 | 54,371 |
| Customer accounts | 1,272,386 | 1,289,586 |
| Repurchase agreements - non-trading | 88,958 | 80,400 |
| Items in the course of transmission to other banks | 5,977 | 5,638 |
| Trading liabilities | 153,691 | 141,614 |
| Financial liabilities designated at fair value | 86,832 | 66,408 |
| Derivatives | 279,819 | 281,071 |
| Debt securities in issue | 65,915 | 88,949 |
| Liabilities of disposal groups held for sale | 2,790 | 36,840 |
| Accruals, deferred income and other liabilities | 41,501 | 38,116 |
| Current tax liabilities | 719 | 783 |
| Liabilities under insurance contracts | 75,273 | 69,938 |
| Provisions | 4,773 | 5,552 |
| Deferred tax liabilities | 1,623 | 1,760 |
| Subordinated liabilities | 20,984 | 22,702 |
| Total liabilities at 31 Dec | 2,192,408 | 2,212,138 |
| Equity |  |  |
| Called up share capital | 10,096 | 9,842 |
| Share premium account | 12,619 | 12,421 |
| Other equity instruments | 17,110 | 15,112 |
| Other reserves | $(1,234)$ | 7,109 |
| Retained earnings | 136,795 | 143,976 |
| Total shareholders' equity | 175,386 | 188,460 |
| Non-controlling interests | 7,192 | 9,058 |
| Total equity at 31 Dec | 182,578 | 197,518 |
| Total liabilities and equity at 31 Dec | 2,374,986 | 2,409,656 |

## Consolidated Statement of Cash Flows

## Consolidated statement of cash flows

## for the year ended 31 December

|  | Footnotes | 2016 | 2015 |
| :---: | :---: | :---: | :---: |
|  |  | \$m | \$m |
| Profit before tax |  | 7,112 | 18,867 |
| Adjustments for non-cash items: |  |  |  |
| Depreciation, amortisation and impairment |  | 5,212 | 2,181 |
| Net gain from investing activities |  | $(1,215)$ | $(1,935)$ |
| Share of profits in associates and joint ventures |  | $(2,354)$ | $(2,556)$ |
| (Gain)/loss on disposal of subsidiaries, businesses, associates and joint ventures |  | 1,743 | - |
| Loan impairment losses gross of recoveries and other credit risk provisions |  | 4,090 | 4,546 |
| Provisions including pensions |  | 2,482 | 3,472 |
| Share-based payment expense |  | 534 | 757 |
| Other non-cash items included in profit before tax |  | (207) | (191) |
| Elimination of exchange differences | 1 | 15,364 | 18,308 |
| Changes in operating assets and liabilities |  |  |  |
| Change in net trading securities and derivatives |  | 4,395 | 24,384 |
| Change in loans and advances to banks and customers |  | 52,868 | 32,971 |
| Change in reverse repurchase agreements - non-trading |  | $(13,138)$ | $(3,011)$ |
| Change in financial assets designated at fair value |  | $(1,235)$ | 2,394 |
| Change in other assets |  | $(6,591)$ | 9,090 |
| Change in deposits by banks and customer accounts |  | $(8,918)$ | $(65,907)$ |
| Change in repurchase agreements - non-trading |  | 8,558 | $(26,481)$ |
| Change in debt securities in issue |  | $(23,034)$ | 960 |
| Change in financial liabilities designated at fair value |  | 17,802 | $(10,785)$ |
| Change in other liabilities |  | 8,792 | $(4,549)$ |
| Dividends received from associates |  | 689 | 879 |
| Contributions paid to defined benefit plans |  | (726) | (664) |
| Tax paid |  | $(3,264)$ | $(3,852)$ |
| Net cash from operating activities |  | 68,959 | $(1,122)$ |
| Purchase of financial investments |  | $(457,084)$ | $(438,376)$ |
| Proceeds from the sale and maturity of financial investments |  | 430,085 | 399,636 |
| Net cash flows from the purchase and sale of property, plant and equipment |  | $(1,151)$ | $(1,249)$ |
| Net cash inflow/(outflow) from disposal of customer and loan portfolios |  | 9,194 | 2,023 |
| Net investment in intangible assets |  | (906) | (954) |
| Net cash flow on disposal of subsidiaries, businesses, associates and joint ventures | 2 | 4,802 | 8 |
| Net cash from investing activities |  | $(15,060)$ | $(38,912)$ |
| Issue of ordinary share capital and other equity instruments |  | 2,024 | 3,727 |
| Net sales/(purchases) of own shares for market-making and investment purposes |  | 523 | 331 |
| Purchase of treasury shares |  | $(2,510)$ | - |
| Redemption of preference shares and other equity instruments |  | $(1,825)$ | (463) |
| Subordinated loan capital issued |  | 2,622 | 3,180 |
| Subordinated loan capital repaid |  | (595) | $(2,157)$ |
| Dividends paid to shareholders of the parent company and non-controlling interests |  | $(9,157)$ | $(8,195)$ |
| Net cash from financing activities |  | $(8,918)$ | $(3,577)$ |
| Net increase/(decrease) in cash and cash equivalents |  | 44,981 | $(43,611)$ |
| Cash and cash equivalents at 1 Jan |  | 243,863 | 301,301 |
| Exchange differences in respect of cash and cash equivalents |  | $(14,294)$ | $(13,827)$ |
| Cash and cash equivalents at 31 Dec |  | 274,550 | 243,863 |
| Cash and cash equivalents comprise: | 3 |  |  |
| - cash and balances at central banks |  | 128,009 | 98,934 |
| - items in the course of collection from other banks |  | 5,003 | 5,768 |
| - loans and advances to banks of one month or less |  | 77,318 | 70,985 |
| - reverse repurchase agreements with banks of one month or less |  | 55,551 | 53,971 |
| - treasury bills, other bills and certificates of deposit less than three months |  | 14,646 | 19,843 |
| - less: items in the course of transmission to other banks |  | $(5,977)$ | $(5,638)$ |
|  |  | 274,550 | 243,863 |

Interest received was \$42,586m (2015: \$47,623m; 2014: \$51,522m), interest paid was \$12,027m (2015: \$14,559m; 2014: \$15,633m) and dividends received were $\$ 475 \mathrm{~m}$ (2015: $\$ 914 \mathrm{~m} ; 2014$ : $\$ 1,199 \mathrm{~m}$ ).
1 Adjustment to bring changes between opening and closing balance sheet amounts to average rates. This is not done on a line-by-line basis, as details cannot be determined without unreasonable expense.
2 In July 2016, we completed the disposal of the Brazilian operations resulting in net cash inflow of $\$ 4.8 \mathrm{bn}$.
3 At 31 December $2016 \$ 35,501 \mathrm{~m}$ (2015: $\$ 33,744 \mathrm{~m}$ ) was not available for use by HSBC, of which $\$ 21,108 \mathrm{~m}(2015$ : $\$ 21,773 \mathrm{~m})$ related to mandatory deposits at central banks.

## Consolidated statement of changes in equity

for the year ended 31 December

|  | Called up share capital and share premium | Other reserves |  |  |  |  |  | Total shareholders equity \$m | Noncontrolling interests \$m | Total equity \$m |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Other equity instruments | Retained earnings | Available-for-sale fair value reserve | $\begin{array}{r} \text { Cash } \\ \text { flow } \\ \text { hedging } \\ \text { reserve } \end{array}$ | Foreign exchange reserve | Merger reserve |  |  |  |
|  | \$m | \$m | \$m | \$m | \$m | \$m | \$m |  |  |  |
| At 1 Jan 2016 | 22,263 | 15,112 | 143,976 | (189) | 34 | $(20,044)$ | 27,308 | 188,460 | 9,058 | 197,518 |
| Profit for the year | - | - | 2,479 | - | - | - | - | 2,479 | 967 | 3,446 |
| Other comprehensive income (net of tax) | - | - | 59 | (271) | (61) | $(7,994)$ | - | $(8,267)$ | (131) | $(8,398)$ |
| - available-for-sale investments |  |  |  | (271) |  |  | - | (271) | (28) | (299) |
| - cash flow hedges | - | - | - | - | (61) | - | - | (61) | (7) | (68) |
| - remeasurement of defined benefit asset/liability | - | - | 5 | - | - | _ | - | 5 | 2 | 7 |
| - share of other comprehensive income of associates and joint ventures | - | - | 54 | - | - |  | - | $54$ | - | 54 |
| - foreign exchange reclassified to income statement on disposal of a foreign operation | - | - | - | - | - | $1,894$ | _ | $1,894$ | - | 1,894 |
| - exchange differences | - | - | - | - | - | $(9,888)$ | - | $(9,888)$ | (98) | $(9,986)$ |
| Total comprehensive income for the year | - | - | 2,538 | (271) | (61) | $(7,994)$ | - | $(5,788)$ | 836 | $(4,952)$ |
| Shares issued under employee remuneration and share plans | 452 | - | (425) | - | - | - | - | 27 | - | 27 |
| Shares issued in lieu of dividends and amounts arising thereon | - | - | 3,040 | - | - | - | - | 3,040 | - | 3,040 |
| Net increase in treasury shares | - | - | $(2,510)$ | - | - | - | - | $(2,510)$ | - | $(2,510)$ |
| Capital securities issued | - | 1,998 | - | - | - | - | - | 1,998 | - | 1,998 |
| Dividends to shareholders | - | - | $(11,279)$ | - | - | - | - | $(11,279)$ | (919) | $(12,198)$ |
| Cost of share-based payment arrangements | - | - | 534 | - | - | - | - | 534 | - | 534 |
| Other movements | - | - | 921 | (17) | - | - | - | 904 | $(1,783)$ | (879) |
| At 31 Dec 2016 | 22,715 | 17,110 | 136,795 | (477) | (27) | $(28,038)$ | 27,308 | 175,386 | 7,192 | 182,578 |


| At 1 Jan 2015 | 21,527 | 11,532 | 137,144 | 2,143 | 58 | $(9,265)$ | 27,308 | 190,447 | 9,531 | 199,978 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the year | - | - | 13,522 | - | - | - | - | 13,522 | 1,574 | 15,096 |
| Other comprehensive income (net of tax) | - | - | 73 | $(2,332)$ | (24) | $(10,779)$ | - | $(13,062)$ | (887) | $(13,949)$ |
| - available-for-sale investments | - | - | - | $(2,332)$ | - | - | - | $(2,332)$ | (740) | $(3,072)$ |
| - cash flow hedges | - | - | - | - | (24) | - | - | (24) | - | (24) |
| - remeasurement of defined benefit asset/liability | - | - | 82 |  | - | - | - | 82 | 19 | 101 |
| - share of other comprehensive income of associates and joint ventures | - | - | (9) |  | - | - | - | (9) | - | (9) |
| - exchange differences | - | - | - | - | - | $(10,779)$ | - | $(10,779)$ | (166) | $(10,945)$ |
| Total comprehensive income for the year | - | - | 13,595 | $(2,332)$ | (24) | $(10,779)$ | - | 460 | 687 | 1,147 |
| Shares issued under employee remuneration and share plans | 736 | - | (589) | - | - | - | - | 147 | - | 147 |
| Shares issued in lieu of dividends and amounts arising thereon | - | - | 3,162 | - | - | - | - | 3,162 | - | 3,162 |
| Capital securities issued | - | 3,580 | - | - | - | - | - | 3,580 | - | 3,580 |
| Dividends to shareholders | - | - | $(10,660)$ | - | - | - | - | $(10,660)$ | (697) | $(11,357)$ |
| Cost of share-based payment arrangements | - | - | 757 | - | - | - | - | 757 | - | 757 |
| Other movements | - | - | 567 | - | - | - | - | 567 | (463) | 104 |
| At 31 Dec 2015 | 22,263 | 15,112 | 143,976 | (189) | 34 | $(20,044)$ | 27,308 | 188,460 | 9,058 | 197,518 |

[^1]
## 1 Basis of preparation and significant accounting policies

The basis of preparation and summary of significant accounting policies applicable to the consolidated financial statements of HSBC and the separate financial statements of HSBC Holdings can be found in Note 1, or the relevant Note, in the Financial Statements in the Annual Report and Accounts 2016.

## (a) Compliance with International Financial Reporting Standards

The consolidated financial statements of HSBC and the separate financial statements of HSBC Holdings have been prepared in accordance with IFRSs as issued by the IASB, including interpretations ('IFRICS') issued by the IFRS Interpretations Committee, and as endorsed by the European Union ('EU'). At 31 December 2016, there were no unendorsed standards effective for the year ended 31 December 2016 affecting these consolidated and separate financial statements and HSBC's application of IFRS results in no differences between IFRSs as issued by the IASB and IFRS as endorsed by the EU.

## Standards adopted during the year ended 31 December 2016

There were no new standards applied during the year ended 31 December 2016.
The requirements of IFRS 9 'Financial Instruments' relating to the presentation of gains and losses on financial liabilities designated at fair value were adopted in the separate financial statements of HSBC Holdings. As a result, the effects of changes in those liabilities' credit risk is presented in other comprehensive income with the remaining effect presented in profit or loss. In accordance with the transitional requirements of IFRS 9, comparatives have not been restated. Adoption increased profit before tax by $\$ 896 \mathrm{~m}$ with the opposite effect on other comprehensive income, with no effect on net assets.
During 2016, HSBC adopted a number of interpretations and amendments to standards which had an insignificant effect on the consolidated financial statements of HSBC and the separate financial statements of HSBC Holdings.
(b) Differences between IFRSs and Hong Kong Financial Reporting Standards

There are no significant differences between IFRSs and Hong Kong Financial Reporting Standards in terms of their application to HSBC and consequently there would be no significant differences had the financial statements been prepared in accordance with Hong Kong Financial Reporting Standards. The Notes on the Financial Statements, taken together with the Report of the Directors, include the aggregate of all disclosures necessary to satisfy IFRSs and Hong Kong reporting requirements.
(c) Going concern

The financial statements are prepared on a going concern basis, as the Directors are satisfied that the Group and parent company have the resources to continue in business for the foreseeable future. In making this assessment, the Directors have considered a wide range of information relating to present and future conditions, including future projections of profitability, cash flows and capital resources.

## 2 Tax



[^2]
## Additional Information

## Tax reconciliation

The tax charged to the income statement differs from the tax charge that would apply if all profits had been taxed at the UK corporation tax rate as follows:

|  | 2016 |  | 2015 |  | 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \% | \$m | \% | \$m | \% |
| Profit before tax | 7,112 |  | 18,867 |  | 18,680 |  |
| Tax expense |  |  |  |  |  |  |
| Taxation at UK corporation tax rate of 20.0\% (2015: 20.25\%; 2014: 21.5\%) | 1,422 | 20.0 | 3,821 | 20.25 | 4,016 | 21.50 |
| Impact of differently taxed overseas profits in overseas locations | 43 | 0.6 | 71 | 0.4 | 33 | 0.2 |
| Items increasing tax charge in 2016 not in 2015: |  |  |  |  |  |  |
| - non-deductible goodwill write-down | 648 | 9.1 | - | - | - | - |
| - non-deductible loss and taxes suffered on Brazil disposal | 464 | 6.5 | - | - | - | - |
| - UK tax losses not recognised | 305 | 4.3 | - | - | - | - |
| - adjustments in respect of prior period liabilities | 256 | 3.6 | (68) | (0.4) | (108) | (0.6) |
| - UK Banking Surcharge | 199 | 2.8 | - | - | - | - |
| - non-UK tax losses not recognised | 147 | 2.1 | - | - | - | - |
| Other items increasing tax charge in 2016: |  |  |  |  |  |  |
| - local taxes and overseas withholding taxes | 434 | 6.1 | 416 | 2.2 | 434 | 2.3 |
| - other permanent disallowables | 438 | 6.2 | 421 | 2.2 | 476 | 2.5 |
| - bank levy | 170 | 2.4 | 286 | 1.5 | 229 | 1.2 |
| - non-deductible UK customer compensation | 162 | 2.3 | 87 | 0.5 | - | - |
| - other items | - | - | (116) | (0.6) | (22) | (0.1) |
| - non-deductible regulatory settlements | 20 | 0.3 | 184 | 1.0 | 264 | 1.4 |
| Items reducing tax charge in 2016: |  |  |  |  |  |  |
| - non-taxable income and gains | (577) | (8.1) | (501) | (2.7) | (668) | (3.5) |
| - effect of profits in associates and joint ventures | (461) | (6.5) | (508) | (2.7) | (547) | (2.9) |
| - change in tax rates | (4) | (0.1) | 110 | 0.6 | 22 | 0.1 |
| Non-taxable income and gains - Industrial Bank | - | - | (227) | (1.2) | - | - |
| US deferred tax temporary differences previously not recognised | - | - | (184) | (1.0) | (154) | (0.8) |
| Other deferred tax temporary differences previously not recognised | - | - | (21) | (0.1) | - | - |
| Year ended 31 Dec | 3,666 | 51.6 | 3,771 | 20.0 | 3,975 | 21.3 |

The Group's profits are taxed at different rates depending on the country in which the profits arise. The key applicable tax rates include Hong Kong ( $16.5 \%$ ), USA $(35 \%$ ) and UK ( $20 \%$ ). If the Group's profits were taxed at the statutory rates of the countries in which the profits arise then the tax rate for the year would have been $20.6 \%(2015: 20.65 \%)$. The effective tax rate for the year was $51.6 \%$ (2015: 20\%) and was significantly higher than 2015 due to the non-deductible goodwill write-down and loss on disposal of Brazil, tax losses not recognised, adjustments in respect of prior periods and the $8 \%$ UK banking surcharge, which became applicable from 1 January 2016.
Accounting for taxes involves some estimation because the tax law is uncertain and its application requires a degree of judgement, which authorities may dispute. Liabilities are recognised based on best estimates of the probable outcome, taking into account external advice where appropriate. We do not expect significant liabilities to arise in excess of the amounts provided. HSBC only recognises current and deferred tax assets where recovery is probable.

Movement of deferred tax assets and liabilities

|  | Footnotes | Loan impairment provisions \$m | Unused tax losses and tax credits \$m | Derivatives, FVOD ${ }^{1}$ and other investments \$m | Insurance business \$m | Expense provisions \$m | Other \$m | Total \$m |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  | 1,351 | 1,388 | 1,400 | - | 1,271 | 1,050 | 6,460 |
| Liabilities |  | - | - | (230) | $(1,056)$ | - | (883) | $(2,169)$ |
| At 1 Jan 2016 |  | 1,351 | 1,388 | 1,170 | $(1,056)$ | 1,271 | 167 | 4,291 |
| Income statement | 3 | (279) | 876 | 18 | (123) | (370) | (314) | (192) |
| Other comprehensive income |  | - | - | 28 | - | - | 259 | 287 |
| Equity |  | - | - | - | - | - | 20 | 20 |
| Foreign exchange and other adjustments |  | (122) | (52) | (49) | 9 | (8) | 356 | 134 |
| At 31 Dec 2016 |  | 950 | 2,212 | 1,167 | $(1,170)$ | 893 | 488 | 4,540 |
| Assets | 2 | 950 | 2,212 | 1,441 | - | 893 | 1,857 | 7,353 |
| Liabilities | 2 | - | - | (274) | $(1,170)$ | - | $(1,369)$ | $(2,813)$ |
| Assets |  | 2,264 | 1,332 | 1,764 | - | 1,244 | 836 | 7,440 |
| Liabilities |  | - | - | (233) | (861) | - | (759) | $(1,853)$ |
| At 1 Jan 2015 |  | 2,264 | 1,332 | 1,531 | (861) | 1,244 | 77 | 5,587 |
| Income statement |  | 45 | 379 | (557) | (143) | 418 | (116) | 26 |
| Other comprehensive income |  | - | - | 22 | - | 156 | 321 | 499 |
| Reclassification to 'Assets held for sale' |  | (673) | (186) | 76 | 87 | (386) | (136) | $(1,218)$ |
| Equity |  | - | - | - | - | - | 4 | 4 |
| Foreign exchange and other adjustments |  | (285) | (137) | 98 | (139) | (161) | 17 | (607) |
| At 31 Dec 2015 |  | 1,351 | 1,388 | 1,170 | $(1,056)$ | 1,271 | 167 | 4,291 |
| Assets | 2 | 1,351 | 1,388 | 1,400 | - | 1,271 | 1,050 | 6,460 |
| Liabilities | 2 | - | - | (230) | $(1,056)$ | - | (883) | $(2,169)$ |

1 Fair value of own debt.
2 After netting off balances within countries, the balances as disclosed in the accounts are as follows: deferred tax assets $\$ 6,163 \mathrm{~m}(2015$ : $\$ 6,051 \mathrm{~m})$; and deferred tax liabilities
\$1,623m (2015: \$1,760m).
3 Excludes tax credit of $\$ 195$ m relating to deferred tax balances in Brazil, which were included within assets held for sale prior to disposal.
In applying judgement in recognising deferred tax assets, management has critically assessed all available information, including future business profit projections and the track record of meeting forecasts.
The net deferred tax asset of $\$ 4.5 \mathrm{bn}$ (2015: $\$ 4.3 \mathrm{bn}$ ) includes $\$ 4.8 \mathrm{bn}$ (2015: $\$ 4.5 \mathrm{bn}$ ) deferred tax assets relating to the US, of which \$2bn deferred tax asset relates to US tax losses that expire in 16-20 years. Management expects the US deferred tax asset to be substantially recovered in six to seven years, with the majority recovered in the first five years. The most recent financial forecasts approved by management cover a five year period and the forecasts have been extrapolated beyond five years by assuming that performance remains constant after the fifth year. The forecasts also include additional tax losses in 2017 - these losses expire in 2037 and are expected to be utilised by 2023.
The US reported a loss for the current period, mainly due to the Household International class action litigation settlement. Excluding the Household International class action settlement the US would have reported a profit for the current year. In addition, the US reported a profit in 2014 and 2015. Management does not expect the current year loss to adversely impact future deferred tax asset recovery to a significant extent.
The US deferred tax asset has been calculated using the current federal tax rate of $35 \%$. Any possible future reduction of the US federal tax rate from $35 \%$ would reduce the value of the US deferred tax assets and create a tax charge in the period in which any change in the tax rate is enacted. This tax charge should be ultimately offset by the benefit of reduced US tax charges in future years.

## Unrecognised deferred tax

The amount of gross temporary differences, unused tax losses and tax credits for which no deferred tax asset is recognised in the balance sheet was $\$ 18.2 \mathrm{bn}$ (2015: $\$ 15.5 \mathrm{bn}$ ). These amounts included unused state losses arising in the Group's US operations of $\$ 12.3 \mathrm{bn}$ (2015: $\$ 11.3 \mathrm{bn}$ ). Of the total amounts unrecognised, $\$ 4.9 \mathrm{bn}$ (2015: $\$ 3.1 \mathrm{bn}$ ) had no expiry date, $\$ 1.0 \mathrm{bn}$ (2015: $\$ 0.9 \mathrm{bn}$ ) was scheduled to expire within 10 years and the remaining balance is expected to expire after 10 years.
Deferred tax is not recognised in respect of the Group's investments in subsidiaries and branches where HSBC is able to control the timing of remittance or other realisation and where remittance or realisation is not probable in the foreseeable future. The aggregate temporary differences relating to unrecognised deferred tax liabilities arising on investments in subsidiaries and branches is $\$ 10.6 \mathrm{bn}$ (2015: $\$ 9.1 \mathrm{bn}$ ) and the corresponding unrecognised deferred tax liability is $\$ 0.7 \mathrm{bn}$ (2015: $\$ 0.6 \mathrm{bn}$ ).

## 3 Dividends

Dividends to shareholders of the parent company

|  | 2016 |  |  | 2015 |  |  | 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Per share \$ | Total \$m | Settled in scrip \$m | Per share | Total \$m | Settled in scrip \$m | Per share | Total \$m | Settled in scrip <br> \$m |
| Dividends paid on ordinary shares <br> In respect of previous year: <br> - fourth interim dividend | 0.21 | 4,137 | 408 | 0.20 | 3,845 | 2,011 | 0.19 | 3,582 | 1,827 |
| In respect of current year: - first interim dividend | 0.10 | 1,981 | 703 | 0.10 | 1,951 | 231 | 0.10 | 1,906 | 284 |
| - second interim dividend | 0.10 | 1,991 | 994 | 0.10 | 1,956 | 160 | 0.10 | 1,914 | 372 |
| - third interim dividend | 0.10 | 1,990 | 935 | 0.10 | 1,958 | 760 | 0.10 | 1,918 | 226 |
| Total | 0.51 | 10,099 | 3,040 | 0.50 | 9,710 | 3,162 | 0.49 | 9,320 | 2,709 |
| Total dividends on preference shares classified as equity (paid quarterly) | 62.00 | 90 |  | 62.00 | 90 |  | 62.00 | 90 |  |

On 17 January 2017, HSBC paid a coupon on its $\$ 2,200 \mathrm{~m}$ subordinated capital securities of $\$ 0.508$ per security, a distribution of $\$ 45 \mathrm{~m}$. On 17 January 2017 , HSBC paid a coupon on its $\$ 1,500 \mathrm{~m}$ subordinated contingent convertible securities of $\$ 28.125$ per security, a distribution of $\$ 42 \mathrm{~m}$. No liability was recorded in the balance sheet at 31 December 2016 in respect of these coupon payments.
The reserves available for distribution at 31 December 2016 were $\$ 42 b n$.

## Fourth interim dividend for $\mathbf{2 0 1 6}$ on ordinary shares

After the end of the year, the Directors declared a fourth interim dividend in respect of the financial year ended 31 December 2016 of $\$ 0.21$ per ordinary share, a distribution of approximately $\$ 4,172 \mathrm{~m}$. The fourth interim dividend will be payable on 6 April 2017 to holders on the Principal Register in the UK, the Hong Kong Overseas Branch register or the Bermuda Overseas Branch register on 24 February 2017. As the dividend was declared after the balance sheet date, no liability has been recorded in the financial statements in respect of the fourth interim dividend for 2016.
The dividend will be payable in US dollars, sterling or Hong Kong dollars, or a combination of these currencies, at the forward exchange rates quoted by HSBC Bank plc in London at or about 11.00am on 27 March 2017. A scrip dividend will also be offered. Particulars of these arrangements will be sent to shareholders on or about 8 March 2017 and elections must be received by 23 March 2017.

The dividend will be payable on ordinary shares held through Euroclear France, the settlement and central depository system for Euronext Paris, on 6 April 2017 to holders of record on 24 February 2017. The dividend will be payable by Euroclear France in euros, at the forward exchange rate quoted by HSBC France on 27 March 2017, or as a scrip dividend. Particulars of these arrangements will be announced through Euronext Paris on 24 February 2017, 3 March 2017 and 27 March 2017.
The dividend will be payable on American Depositary Shares ('ADS'), each of which represents five ordinary shares, on 6 April 2017 to holders of record on 24 February 2017. The dividend of $\$ 1.05$ per ADS will be payable by the depositary in US dollars or as a scrip dividend of new ADSs. Elections must be received by the depository on or before 17 March 2017.
Alternatively, the cash dividend may be invested in additional ADSs by participants in the dividend reinvestment plan operated by the depositary.
Ordinary shares will be quoted ex-dividend in London, Hong Kong, Paris and Bermuda on 23 February 2017. The ADSs will be quoted ex dividend in New York on 22 February 2017.
Any person who has acquired ordinary shares registered on the Principal Register in the United Kingdom, the Hong Kong Overseas Branch Register or the Bermuda Overseas Branch Register but who has not lodged the share transfer with the Principal Registrar, Hong Kong or Bermuda Overseas Branch registrar should do so before 4.00pm local time on 24 February 2017 in order to receive the dividend.

Ordinary shares may not be removed from or transferred to the Principal Register in the United Kingdom, the Hong Kong Overseas Branch Register or the Bermuda Overseas Branch Register on 24 February 2017. Any person wishing to remove ordinary shares to or from each register must do so before 4.00pm local time on 23 February 2017.

Transfer of ADSs must be lodged with the depository by 11.00am on 24 February 2017 to receive the dividend.

## 4 Earnings per share

Profit attributable to ordinary shareholders of the parent company

|  | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ |
| :--- | ---: | ---: |
| \$rofit attributable to shareholders of the parent company | $\mathbf{\$ m}$ | $\mathbf{2 , 4 7 9}$ |
| Dividend payable on preference shares classified as equity | $\mathbf{( 9 0 )}$ |  |
| Coupon payable on capital securities classified as equity | $\mathbf{( 1 , 0 9 0 )}$ |  |
| Year ended 31 Dec | $\mathbf{1 , 2 9 9}$ | $(860)$ |

Basic and diluted earnings per share

|  |  | 2016 |  |  | 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Profit | Number of shares | Per share | Profit | Number of shares | Per share |
|  | Footnotes | \$m | (millions) | \$ | \$m | (millions) | \$ |
| Basic | 1 | 1,299 | 19,753 | 0.07 | 12,572 | 19,380 | 0.65 |
| Effect of dilutive potential ordinary shares |  | 92 |  |  | 137 |  |  |
| Diluted | 1 | 1,299 | 19,845 | 0.07 | 12,572 | 19,517 | 0.64 |

1 Weighted average number of ordinary shares outstanding (basic) or assuming dilution (diluted).
The weighted average number of dilutive potential ordinary shares excludes 10 m employee share options that were anti-dilutive (2015: 7m).

## 5 Loan impairment charges and other credit risk provisions

|  | $\begin{array}{r} 2016 \\ \$ m \end{array}$ | $\begin{array}{r} 2015 \\ \$ m \end{array}$ |
| :---: | :---: | :---: |
|  |  |  |
| New allowances net of allowance releases | 3,977 | 4,400 |
| Recoveries of amounts previously written off | (627) | (808) |
| Loan impairment charges: | 3,350 | 3,592 |
| - individually assessed allowances | 1,831 | 1,505 |
| - collectively assessed allowances | 1,519 | 2,087 |
| Releases of impairment on available-for-sale debt securities | (63) | (17) |
| Other credit risk provisions | 113 | 146 |
| Year ended 31 Dec | 3,400 | 3,721 |
| Impairment charges on loans and advances to customers as a percentage of average gross loans and advances to customers | 0.39\% | 0.39\% |

## 6 Segmental analysis

The Group Chief Executive as supported by the GMB is considered to be the CODM for the purposes of identifying the Group's reportable segments.
They review operating activity on a number of bases, including by global business and geographical region. While in 2015 we considered the reportable segments to be the geographical regions, over time the focus of internal management reporting provided to the GMB and CODM has moved towards global business. The shift in internal reporting was further augmented in 2016 to include financial information and metrics on the consumption of, and returns on, capital by global business to support the GMB assessment of business performance and the allocation of capital resources. As a result global business is now the most prominent view used by management to allocate resources and assess performance, and is considered to be the Group's reportable segment.
In addition, we made the following realignments within our internal reporting to the GMB and CODM:

- Creation of a Corporate Centre: Certain functions were combined to create a Corporate Centre. These include Balance Sheet Management, legacy businesses and interests in associates and joint ventures. The Corporate Centre also includes the results of our financing operations, central support costs with associated recoveries and the UK bank levy, previously reported within Other.
- Reallocation of Head Office costs: We have reviewed central costs previously reported in Other and reallocated them to the global businesses where appropriate. Residual costs are reported within the Corporate Centre.
- Customer realignment: We conducted a number of internal reviews aligning customer requirements to those global businesses best suited to service their respective needs, resulting in the transfer of a portfolio of customers from CMB to GB\&M and the transfer of certain policyholders in Asia from CMB to RBWM during the year.
Comparative data have been represented accordingly.
In addition, geographical comparative data for Europe and Middle East and North Africa have been re-presented to reflect the management oversight provided by our Middle East and North Africa region following the management services agreement entered between HSBC Bank plc and HSBC Bank Middle East Limited in 2016 in respect of HSBC Bank A.S. (Turkey).


## Additional Information

## Analysis of adjusted results by global business

HSBC profit/(loss) before tax and balance sheet data

|  | Footnotes | 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Retail Banking and Wealth Management | Commercial Banking | Global Banking and Markets | Global Private Banking | Corporate Centre |  |
|  |  | \$m | \$m | \$m | \$m | \$m | \$m |
| Profit before tax |  |  |  |  |  |  |  |
| Net interest income |  | 13,198 | 8,689 | 4,923 | 809 | 1,243 | 28,862 |
| Net fee income/(expense) |  | 4,839 | 3,627 | 3,392 | 749 | (63) | 12,544 |
| Net trading income | 1 | 435 | 447 | 6,327 | 183 | 2,542 | 9,934 |
| Other income/(expenses) | 2 | 453 | 124 | 277 | 16 | $(2,057)$ | $(1,187)$ |
| Net operating income before loan impairment charges and other credit risk provisions | 3 | 18,925 | 12,887 | 14,919 | 1,757 | 1,665 | 50,153 |
| - external |  | 16,319 <br> 2,606 | $\begin{array}{r} \hline 12,953 \\ (66) \\ \hline \end{array}$ | $\begin{gathered} \hline 17,798 \\ (2,879) \\ \hline \end{gathered}$ | $\begin{array}{r} 1,498 \\ 259 \end{array}$ | 1,585 | 50,153 |
| - inter-segment |  |  |  |  |  | 80 | - |
| Loan impairment (charges)/recoveries and other credit risk provisions |  | $(1,171)$ | $(1,000)$ | (457) | 1 | (25) | $(2,652)$ |
| Net operating income |  | 17,754 | 11,887 | 14,462 | 1,758 | 1,640 | 47,501 |
| Total operating expenses |  | $(12,441)$ | $(5,835)$ | $(8,865)$ | $(1,469)$ | $(1,946)$ | $(30,556)$ |
| Operating profit/(loss) |  | 5,313 | 6,052 | 5,597 | 289 | (306) | 16,945 |
| Share of profit in associates and joint ventures |  | 20 | - | - | - | 2,335 | 2,355 |
| Adjusted profit before tax |  | 5,333 | 6,052 | 5,597 | 289 | 2,029 | 19,300 |
|  |  | \% | \% | \% | \% | \% | \% |
| Share of HSBC's adjusted profit before tax |  | 27.6 | 31.4 | 29.0 | 1.5 | 10.5 | 100.0 |
| Adjusted cost efficiency ratio |  | 65.7 | 45.3 | 59.4 | 83.6 | 116.9 | 60.9 |
| Adjusted balance sheet data |  | \$m | \$m | \$m | \$m | \$m | \$m |
| Loans and advances to customers (net) |  | 306,056 | 281,930 | 225,855 | 35,456 | 12,207 | 861,504 |
| Interests in associates and joint ventures |  | 395 | - | - | - | 19,634 | 20,029 |
| Total external assets |  | 413,287 | 306,256 | 925,187 | 41,459 | 688,797 | 2,374,986 |
| Customer accounts |  | 590,502 | 341,729 | 256,095 | 69,850 | 14,210 | 1,272,386 |
| Adjusted risk-weighted assets (unaudited) | 4 | 111,899 | 274,893 | 299,629 | 15,213 | 150,327 | 851,961 |

HSBC profit/(loss) before tax and balance sheet data (continued)

|  |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |

1 Net interest income includes the cost of internally funding trading assets, while the related revenues are reported in net trading income. In our global business results, the total cost of funding trading assets is included within Corporate Centre net trading income as an interest expense. In the statutory presentation, internal interest income and expense are eliminated
2 Other income in this context comprises where applicable net income/expense from other financial instruments designated at fair value, gains less losses from financial investments, dividend income, net insurance premium income and other operating income less net insurance claims and benefits paid and movement in liabilities to policyholders.
3 Net operating income before loan impairment charges and other credit risk provisions, also referred to as revenue.
4 Adjusted RWAs are calculated using reported RWAs adjusted for the effects of currency translation differences and significant items.
5 Restated for change in reportable segments explained on page 44 of the Annual Report and Accounts 2016.

## 7 Reconciliation of reported and adjusted items



[^3]
## 8 Contingent liabilities, contractual commitments and guarantees



The above table discloses the nominal principal amounts, which represents the maximum amounts at risk should the contracts be fully drawn upon and clients default. As a significant portion of guarantees and commitments is expected to expire without being drawn upon, the total of the nominal principal amounts is not indicative of future liquidity requirements.

Approximately half the guarantees have a term of less than one year, while guarantees with terms of more than one year are subject to HSBC's annual credit review process.
Contingent liabilities arising from legal proceedings, regulatory and other matters against Group companies are disclosed in Notes 27 and 35 of the Annual Report and Accounts 2016.

## Financial Services Compensation Scheme

The Financial Services Compensation Scheme ('FSCS') has provided compensation to consumers following the collapse of a number of deposit takers. The compensation paid out to consumers is currently funded through loans from HM Treasury, which at 31 December 2016 stood at approximately $£ 15.7 \mathrm{bn}$ ( $\$ 19.3 \mathrm{bn}$ ). The Group could be liable to pay a proportion of the outstanding amount that the FSCS has borrowed from HM Treasury. The ultimate FSCS levy to the industry as a result of the collapses cannot currently be estimated reliably as it is dependent on various uncertain factors including the potential recoveries of assets by the FSCS and changes in the level of protected deposits and the population of FSCS members at the time.

## Associates

HSBC's share of associates' contingent liabilities amounted to $\$ 35.3$ bn at 31 December 2016 (2015: \$39.2bn). No matters arose where HSBC was severally liable.

## 9 Legal proceedings and regulatory matters

HSBC is party to legal proceedings and regulatory matters in a number of jurisdictions arising out of its normal business operations. Apart from the matters described below, HSBC considers that none of these matters are material. The recognition of provisions is determined in accordance with the accounting policies set out in Note 1. While the outcome of legal proceedings and regulatory matters is inherently uncertain, management believes that, based on the information available to it, appropriate provisions have been made in respect of these matters as at 31 December 2016 (see Note 27 of the Annual Report and Accounts 2016). Where an individual provision is material, the fact that a provision has been made is stated and quantified, except to the extent doing so would be seriously prejudicial. Any provision recognised does not constitute an admission of wrongdoing or legal liability. It is not practicable to provide an aggregate estimate of potential liability for our legal proceedings and regulatory matters as a class of contingent liabilities.

## Securities litigation

Household International, Inc. ('Household International') and certain former officers were named as defendants in a securities class action lawsuit, Jaffe v. Household International, Inc., et al., filed in the US District Court for the Northern District of Illinois (the 'Illinois District Court') in August 2002. The complaint asserted claims under the US Securities Exchange Act and alleged that the defendants knowingly or recklessly made false and misleading statements of material fact relating to Household International's Consumer Lending operations (some of which ultimately led to a 2002 settlement with 46 states and the District of Columbia) and certain accounting practices, as evidenced by an August 2002 restatement of previously reported consolidated financial statements. A class was certified on behalf of all persons who acquired and disposed of Household International common stock between July 1999 and October 2002. In April 2009, a jury trial was decided partly in favour of the plaintiffs and, in October 2013, the Illinois District Court entered a partial final judgment against the defendants in the amount of approximately $\$ 2.5$ bn (including pre-judgment interest). The defendants appealed the partial final judgment and, in May 2015, the US Court of Appeals for the Seventh Circuit reversed the partial final judgment of the Illinois District Court and remanded the case for a new trial on loss causation.
In June 2016, HSBC reached an agreement to pay \$1.6bn to settle all claims. Final court approval of the settlement and a final court order of dismissal with prejudice was granted in November 2016.

## Bernard L. Madoff Investment Securities LLC

Bernard L. Madoff ('Madoff') was arrested in December 2008 and later pleaded guilty to running a Ponzi scheme. His firm, Bernard L. Madoff Investment Securities LLC ('Madoff Securities'), is being liquidated in the US by a trustee (the 'Trustee').
Various non-US HSBC companies provided custodial, administration and similar services to a number of funds incorporated outside the US whose assets were invested with Madoff Securities. Based on information provided by Madoff Securities, as at 30 November 2008, the purported aggregate value of these funds was $\$ 8.4 \mathrm{bn}$, including fictitious profits reported by Madoff.

## Additional Information

Based on information available to HSBC, the funds' actual transfers to Madoff Securities minus their actual withdrawals from Madoff Securities during the time HSBC serviced the funds are estimated to have totalled approximately \$4bn. Various HSBC companies have been named as defendants in lawsuits arising out of Madoff Securities' fraud.
US/UK litigation: The Trustee has brought lawsuits against various HSBC companies in the US Bankruptcy Court and in the English High Court, seeking recovery of transfers from Madoff Securities to HSBC in an amount not yet pleaded or determined. HSBC and other parties to the action have moved to dismiss the Trustee's US actions. The US Bankruptcy Court granted HSBC's motion to dismiss with respect to certain of the Trustee's claims in November 2016, though this ruling is subject to appeal.
The deadline by which the Trustee must serve HSBC with his English action has been extended to September 2017 for UK-based defendants and November 2017 for all other defendants.
Alpha Prime Fund Ltd ('Alpha Prime') and Senator Fund SPC ('Senator'), co-defendants in one of the Trustee's US actions, have each brought cross-claims against certain HSBC defendants. In December 2016, the US Bankruptcy Court granted HSBC's motion to dismiss the cross-claims and Alpha Prime and Senator's failure to appeal renders the court's ruling final.
Fairfield Sentry Limited, Fairfield Sigma Limited and Fairfield Lambda Limited (together, 'Fairfield') (in liquidation since July 2009) have brought lawsuits in the US and the British Virgin Islands ('BVI') against fund shareholders, including HSBC companies that acted as nominees for clients, seeking restitution of redemption payments. In October 2016, the liquidators for Fairfield ('Fairfield Liquidators') filed a motion seeking leave to amend their complaints in the US Bankruptcy Court. Briefing on the defendants' opposition to the Liquidators' motion and the defendants' own motion to dismiss is underway. In January 2017, the defendants filed their consolidated motion to dismiss and opposition to the Fairfield Liquidators' motion seeking leave to amend.
In December 2014, three additional actions were filed in the US. A purported class of direct investors in Madoff Securities asserted common law claims against various HSBC companies in the United States District Court for the Southern District of New York (the 'New York District Court'). In September 2016, the New York District Court granted HSBC's motion to dismiss this action and the plaintiffs' failure to appeal renders the court's ruling final. Two investors in Hermes International Fund Limited ('Hermes') also asserted common law claims against various HSBC companies in the New York District Court. HSBC's motion to dismiss this action remains pending. In addition, SPV Optimal SUS Ltd ('SPV OSUS'), the purported assignee of the Madoff-invested company, Optimal Strategic US Equity Ltd ('Optimal'), filed a lawsuit in New York state court against various HSBC companies and others, seeking damages on various alleged grounds, including breach of fiduciary duty and breach of trust. This action has been stayed pending the issuance of a potentially dispositive decision in an action initiated by Optimal regarding the validity of the assignment of its claims to SPV OSUS.
BVI litigation: Beginning in October 2009, the Fairfield Liquidators commenced lawsuits against fund shareholders, including HSBC companies that acted as nominees for clients, seeking recovery of redemption payments. In March 2016, the BVI court denied a motion brought by certain non-HSBC defendants challenging the Fairfield Liquidators' authorisation to pursue their US claims, which those defendants have appealed. In August 2016, the Fairfield Liquidators voluntarily discontinued their actions against the HSBC defendants.
Bermuda litigation: In January 2009, Kingate Global Fund Limited and Kingate Euro Fund Limited (together, 'Kingate') brought an action against HSBC Bank Bermuda Limited ('HBBM') for recovery of funds held in Kingate's accounts, fees and dividends. This action is pending, but is not expected to move forward until the resolution of the Trustee's US actions against Kingate and HBBM.
Thema Fund Limited ('Thema') and Hermes each brought three actions in 2009. The first set of actions seeks recovery of funds in frozen accounts held at HSBC Institutional Trust Services (Bermuda) Limited. The second set of actions asserts liability against HSBC Institutional Trust Services (Bermuda) Limited in relation to claims for mistake, recovery of fees and damages for breach of contract. The third set of actions seeks return of fees from HBBM and HSBC Securities Services (Bermuda) Limited. The parties have agreed to a standstill in respect of all three sets of actions.
Cayman Islands litigation: In February 2013, Primeo Fund Limited ('Primeo') (in liquidation since April 2009) brought an action against HSBC Securities Services Luxembourg ('HSSL') and The Bank of Bermuda (Cayman), alleging breach of contract and breach of fiduciary duty, and claiming damages and equitable compensation. Trial began in November 2016 and is scheduled to run until the end of February 2017.

Luxembourg litigation: In April 2009, Herald Fund SPC ('Herald') (in liquidation since July 2013) brought an action against HSSL before the Luxembourg District Court, seeking restitution of cash and securities Herald purportedly lost because of Madoff Securities' fraud, or money damages. The Luxembourg District Court dismissed Herald's securities restitution claim, but reserved Herald's cash restitution claim and its claim for money damages. Herald has appealed this judgment to the Court of Appeal.
In March 2010, Herald (Lux) SICAV ('Herald (Lux)') (in liquidation since April 2009) brought an action against HSSL before the Luxembourg District Court seeking restitution of securities, or the cash equivalent, or money damages. Herald (Lux) has also requested the restitution of fees paid to HSSL.
In October 2009, Alpha Prime and, in December 2014, Senator, each brought an action against HSSL before the Luxembourg District Court, seeking the restitution of securities, or the cash equivalent, or money damages. The action initiated by Senator has been temporarily suspended at Senator's request. In April 2015, Senator commenced an action against the Luxembourg branch of HSBC Bank plc asserting identical claims before the Luxembourg District Court.
HSSL has also been named as a defendant in various actions by shareholders in Primeo Select Fund, Herald, Herald (Lux), and Hermes. Most of these actions have been dismissed, suspended or postponed.
Ireland litigation: In November 2013, Defender Limited brought an action against HSBC Institutional Trust Services (Ireland) Limited ('HTIE') and others, alleging breach of contract and claiming damages and indemnification for fund losses. A trial date has not yet been scheduled.
In May 2016, following a hearing on two preliminary issues, HTIE was successful in obtaining an order dismissing two remaining claims by purported shareholders in Thema International Fund plc.
SPV OSUS's action against HTIE and HSBC Securities Services (Ireland) Limited alleging breach of contract and claiming damages and indemnification for fund losses was dismissed in October 2015. SPV OSUS's appeal against this first instance decision was heard in January 2017.

## Additional Information

There are many factors that may affect the range of possible outcomes, and the resulting financial impact, of the various Madoffrelated proceedings described above, including but not limited to the multiple jurisdictions in which the proceedings have been brought. Based upon the information currently available, management's estimate of possible aggregate damages that might arise as a result of all claims in the various Madoff-related proceedings is up to or exceeding $\$ 800 \mathrm{~m}$, excluding costs and interest. Due to uncertainties and limitations of this estimate, the ultimate damages could differ significantly from this amount.

## US mortgage-related investigations

In April 2011, HSBC Bank USA N.A. ('HSBC Bank USA') entered into a consent order (the 'OCC Servicing Consent Order') with the Office of the Comptroller of the Currency ('OCC'), and HSBC Finance Corporation ('HSBC Finance') and HSBC North America Holdings Inc. ('HNAH') entered into a similar consent order with the Federal Reserve Board ('FRB') (together with the OCC Servicing Consent Order, the 'Servicing Consent Orders').

The Servicing Consent Orders required prescribed actions to address certain foreclosure practice deficiencies. The Servicing Consent Orders also required an independent foreclosure review which, pursuant to amendments to the Servicing Consent Orders in February 2013, ceased and was replaced by a settlement under which HSBC and 12 other participating servicers agreed to provide cash payments and other assistance to eligible borrowers. In June 2015, the OCC issued an amended OCC Servicing Consent Order citing the failure of HSBC Bank USA to be in compliance with all requirements of the OCC Servicing Consent Order and stating that the failure to satisfy all requirements of the OCC Servicing Consent Order may result in a variety of regulatory consequences for HSBC Bank USA, including the imposition of civil money penalties. In January 2017, the OCC terminated the OCC Servicing Consent Order, together with its February 2013 and June 2015 amendments, after determining that HSBC Bank USA had satisfied the requirements thereunder. In connection with the termination of the Servicing Consent Order, the OCC also assessed a civil money penalty against HSBC Bank USA finding that HSBC Bank USA failed to correct deficiencies identified under the OCC Servicing Consent Order in a timely fashion.
In February 2016, HSBC Bank USA, HSBC Finance, HSBC Mortgage Services Inc. and HNAH entered into an agreement with the US Department of Justice (the 'DoJ'), the US Department of Housing and Urban Development, the Consumer Financial Protection Bureau, other federal agencies (the 'Federal Parties') and the Attorneys General of 49 states and the District of Columbia (the 'State Parties') to resolve civil claims related to past residential mortgage loan origination and servicing practices (the 'National Mortgage Settlement Agreement'). In addition, in February 2016, the FRB announced the imposition against HSBC Finance and HNAH of a $\$ 131 \mathrm{~m}$ civil money penalty in connection with the FRB's consent order of April 2011. Pursuant to the terms of the FRB's civil money penalty order, the penalty will be satisfied through the cash payments made to the Federal Parties and the consumer relief provided under the National Mortgage Settlement Agreement.
The Servicing Consent Orders and the National Mortgage Settlement Agreement do not completely preclude other enforcement actions by regulatory, governmental or law enforcement agencies related to foreclosure and other mortgage servicing practices, including, but not limited to, matters relating to the securitisation of mortgages for investors, which could include the imposition of civil money penalties, criminal fines or other sanctions. In addition, these practices have in the past resulted in private litigation, and may result in further private litigation.

## US mortgage securitisation activity and litigation

HSBC Bank USA was a sponsor or seller of loans used to facilitate whole loan securitisations underwritten by HSBC Securities (USA) Inc. ('HSI'). From 2005 to 2007 , HSBC Bank USA purchased and sold approximately $\$ 24$ bn of such loans to HSI, which were subsequently securitised and sold by HSI to third parties. The outstanding principal balance was approximately $\$ 4.6 \mathrm{bn}$ as at 31 December 2016. HSBC notes that the scale of its mortgage securitisation activities was more limited in relation to a number of other banks in the industry. In addition, HSI served as an underwriter on securitisations issued by HSBC Finance or third parties, and HSBC Bank USA served as trustee on behalf of various mortgage securitisation trusts.
Mortgage foreclosure and trustee matters: As the industry's residential mortgage foreclosure issues continue, HSBC Bank USA has taken title to a number of foreclosed homes as trustee on behalf of various mortgage securitisation trusts. As nominal record owner of these properties, HSBC Bank USA has been sued by municipalities and tenants alleging various violations of law, including laws relating to property upkeep and tenants' rights. While HSBC believes and continues to maintain that these obligations and any related liabilities are those of the servicer of each trust, HSBC continues to receive significant adverse publicity in connection with these and similar matters, including foreclosures that are serviced by others in the name of 'HSBC, as trustee'.
Beginning in June 2014, a number of lawsuits were filed in state and federal court in New York and Ohio against HSBC Bank USA as trustee of over 320 mortgage securitisation trusts. These lawsuits are brought on behalf of the trusts by a putative class of investors including, among others, BlackRock and PIMCO funds. The complaints allege that the trusts have sustained losses in collateral value of approximately $\$ 38 \mathrm{bn}$. The lawsuits seek unspecified damages resulting from alleged breaches of the US Trust Indenture Act, breach of fiduciary duty, negligence, breach of contract and breach of the common law duty of trust. HSBC's motions to dismiss in several of these lawsuits were, for the most part, denied.

It is not practicable to estimate the possible financial impact of these matters, as there are many factors that may affect the range of possible outcomes; however, the resulting financial impact could be significant.
Loan repurchase matters: HSBC Bank USA, HSBC Finance and Decision One Mortgage Company LLC (an indirect subsidiary of HSBC Finance) ('Decision One') have been named as defendants in various mortgage loan repurchase actions brought by trustees of mortgage securitisation trusts. In the aggregate, these actions seek to have the HSBC defendants repurchase mortgage loans, or pay compensatory damages, totalling at least $\$ 1 \mathrm{bn}$. In August 2016, HSBC reached an agreement in principle to settle one of the matters and the other matters remain pending.
HSBC Mortgage Corporation (USA) Inc. and Decision One have also been named as defendants in two separate actions filed by Residential Funding Company LLC ('RFC'), a mortgage loan purchase counterparty, seeking unspecified damages in connection with approximately 25,000 mortgage loans.
It is not practicable to estimate the possible financial impact of these matters, as there are many factors that may affect the range of possible outcomes; however, the resulting financial impact could be significant.
FIRREA: Since 2010, various HSBC entities have received subpoenas and requests for information from the DoJ and the Massachusetts state Attorney General seeking the production of documents and information regarding HSBC's involvement in

## Additional Information

certain RMBS transactions as an issuer, sponsor, underwriter, depositor, trustee, custodian or servicer. In November 2014, HNAH, on behalf of itself and various subsidiaries including, but not limited to, HSBC Bank USA, HSI Asset Securitization Corp., HSI, HSBC Mortgage Corporation (USA), HSBC Finance and Decision One, received a subpoena from the US Attorney's Office for the District of Colorado, pursuant to the Financial Industry Reform, Recovery and Enforcement Act ('FIRREA'), concerning the origination, financing, purchase, securitisation and servicing of subprime and non-subprime residential mortgages.
HSBC continues to cooperate with the DoJ's investigation, which is at or nearing completion. In December 2016, HSBC had an initial discussion with the DoJ, wherein the DoJ stated its preliminary view that HSBC is subject to liability under FIRREA in connection with certain securitisations from 2005 to 2007 with respect to which HSBC Bank USA served as sponsor or seller of loans and HSI served as underwriter. HSBC disagrees with the DoJ's preliminary view, and the DoJ has offered HSBC an opportunity to respond. There can be no assurance as to how or when this matter will be resolved, or whether this matter will be resolved prior to the institution of formal legal proceedings by the DoJ. Moreover, it is possible that any such resolution could result in significant penalties and other costs. To date, at least one bank has been sued by the DoJ and at least eight other banks have reported settlements of mortgage-backed securities-related matters pursuant to FIRREA. The prior DoJ settlements provide no clear guidance as to how those individual settlement amounts were calculated, and due to the high degree of uncertainty involved, it is not practicable to estimate any possible financial effect of this matter, which could be significant.
HSBC expects the focus on mortgage securitisations to continue and may be subject to additional claims, litigation and governmental or regulatory scrutiny relating to its participation in the US mortgage securitisation market.

## Anti-money laundering and sanctions-related matters

In October 2010, HSBC Bank USA entered into a consent order with the OCC, and HNAH entered into a consent order with the FRB (each an 'Order' and together, the 'Orders'). These Orders required improvements to establish an effective compliance risk management programme across HSBC's US businesses, including risk management related to the Bank Secrecy Act ('BSA') and AML compliance. HSBC Bank USA is not currently in compliance with the OCC Order. Steps are being taken to address the requirements of the Orders.

In December 2012, HSBC Holdings, HNAH and HSBC Bank USA entered into agreements with US and UK government agencies regarding past inadequate compliance with the BSA, AML and sanctions laws. Among those agreements, HSBC Holdings and HSBC Bank USA entered into a five-year deferred prosecution agreement with, among others, the DoJ (the 'US DPA'); and HSBC Holdings consented to a cease-and-desist order, and HSBC Holdings and HNAH consented to a civil money penalty order with the FRB. HSBC Holdings also entered into an agreement with the Office of Foreign Assets Control ('OFAC') regarding historical transactions involving parties subject to OFAC sanctions, as well as an undertaking with the UK FCA to comply with certain forward-looking AML and sanctions-related obligations. In addition, HSBC Bank USA entered into civil money penalty orders with the Financial Crimes Enforcement Network of the US Treasury Department and the OCC.
Under these agreements, HSBC Holdings and HSBC Bank USA made payments totalling \$1.9bn to US authorities and undertook various further obligations, including, among others, to continue to cooperate fully with the DoJ in any and all investigations, not to commit any crime under US federal law subsequent to the signing of the agreement, and to retain an independent compliance monitor (the 'Monitor'). In February 2017, the Monitor delivered his third annual follow-up review report.
Through his country-level reviews, the Monitor identified potential anti-money laundering and sanctions compliance issues that the DoJ and HSBC are reviewing further. Additionally, as discussed elsewhere in this Note, HSBC is the subject of other ongoing investigations and reviews by the DoJ. HSBC Bank plc is also the subject of an investigation by the FCA into its compliance with UK money laundering regulations and financial crime systems and controls requirements. The potential consequences of breaching the US DPA, as well as the role of the Monitor and his third annual review, are discussed on page 82.
HSBC Bank USA also entered into two consent orders with the OCC. These required HSBC Bank USA to correct the circumstances noted in the OCC's report and to adopt an enterprise-wide compliance programme, and imposed restrictions on acquiring control of, or holding an interest in, any new financial subsidiary, or commencing a new activity in its existing financial subsidiary, without the OCC's prior approval.
These settlements with US and UK authorities have led to private litigation, and do not preclude further private litigation related to HSBC's compliance with applicable BSA, AML and sanctions laws or other regulatory or law enforcement actions for BSA, AML, sanctions or other matters not covered by the various agreements.
In May 2014, a shareholder derivative action was filed by a shareholder of HSBC Holdings purportedly on behalf of HSBC Holdings, HSBC Bank USA, HNAH and HSBC USA Inc. (the 'Nominal Corporate Defendants') in New York state court against certain current and former directors and officers of those HSBC companies (the 'Individual Defendants'). The complaint alleges that the Individual Defendants breached their fiduciary duties to the Nominal Corporate Defendants and caused a waste of corporate assets by allegedly permitting and/or causing the conduct underlying the US DPA. In November 2015, the New York state court granted the Nominal Corporate Defendants' motion to dismiss. The plaintiff has appealed that decision.
In July 2014, a claim was filed in the Ontario Superior Court of Justice against HSBC Holdings and a former employee purportedly on behalf of a class of persons who purchased HSBC common shares and American Depositary Shares between July 2006 and July 2012. The complaint, which seeks monetary damages of up to CA $\$ 20 \mathrm{bn}$, alleges that the defendants made statutory and common law misrepresentations in documents released by HSBC Holdings and its wholly owned indirect subsidiary, HSBC Bank Canada, relating to HSBC's compliance with BSA, AML, sanctions and other laws.
Since November 2014, four lawsuits have been filed in federal court in New York, Illinois and Texas, against various HSBC companies and others, on behalf of plaintiffs who are, or are related to, victims of terrorist attacks in Iraq, Jordan and Mexico. In each case, it is alleged that the defendants aided and abetted the unlawful conduct of various sanctioned parties in violation of the US Anti-Terrorism Act. These actions are at an early stage.
Based on the facts currently known, it is not practicable at this time for HSBC to predict the resolution of these lawsuits, including the timing or any possible impact on HSBC, which could be significant.

## Additional Information

## Tax-related investigations

Various tax administration, regulatory and law enforcement authorities around the world, including in the US, France, Belgium, Argentina and India, are conducting investigations and reviews of HSBC Private Bank (Suisse) SA ('HSBC Swiss Private Bank') and other HSBC companies in connection with allegations of tax evasion or tax fraud, money laundering and unlawful cross-border banking solicitation.
HSBC continues to cooperate in ongoing investigations by the DoJ and the US Internal Revenue Service regarding whether certain HSBC companies and employees, including those associated with HSBC Swiss Private Bank and an HSBC company in India, acted appropriately in relation to certain customers who had US tax reporting obligations. In connection with these investigations, HSBC Swiss Private Bank, with due regard for Swiss law, has produced records and other documents to the DoJ. In August 2013, the DoJ informed HSBC Swiss Private Bank that it was not eligible for the 'Program for Non-Prosecution Agreements or Non-Target Letters for Swiss Banks' since a formal investigation had previously been authorised.
In November 2014, HSBC Swiss Private Bank was placed under formal criminal examination in Belgium for alleged tax-related offences. In November 2014, HSBC Swiss Private Bank was also placed under formal criminal examination in France for alleged taxrelated offences in 2006 and 2007 and required to pay bail of $€ 50 \mathrm{~m}$. In April 2015, HSBC Holdings was informed that it had been placed under formal criminal examination in France in connection with the conduct of HSBC Swiss Private Bank, and a €1bn bail was imposed. HSBC Holdings appealed the bail decision and, in June 2015, bail was reduced to $€ 100 \mathrm{~m}$. The ultimate financial impact of these matters could differ significantly, however, from the bail amounts of $€ 150 \mathrm{~m}$. In March 2016, HSBC was informed that the French magistrates had completed their investigation with respect to HSBC Swiss Private Bank and HSBC Holdings, and have referred the matter to the French public prosecutor for a recommendation on any potential charges. In October 2016, HSBC Swiss Private Bank and HSBC Holdings received the French public prosecutor`s brief in which the prosecutor recommended the judge to refer the cases to trial, and HSBC Swiss Private Bank and HSBC Holdings have responded to the prosecutor's brief.
In November 2014, the Argentine tax authority initiated a criminal action against various individuals, including current and former HSBC employees. The criminal action includes allegations of tax evasion, conspiracy to launder undeclared funds and an unlawful association among HSBC Swiss Private Bank, HSBC Bank Argentina, HSBC Bank USA and certain HSBC employees, which allegedly enabled numerous HSBC customers to evade their Argentine tax obligations.

In February 2015, the Indian tax authority issued a summons and request for information to an HSBC company in India. In August 2015 and November 2015, HSBC companies received notices issued by two offices of the Indian tax authority, alleging that the Indian tax authority had sufficient evidence to initiate prosecution against HSBC Swiss Private Bank and an HSBC company in Dubai for allegedly abetting tax evasion of four different Indian individuals and/or families and requesting that the HSBC companies show why such prosecution should not be initiated. HSBC Swiss Private Bank and the HSBC company in Dubai have responded to the show cause notices.
HSBC is cooperating with the relevant authorities. As at 31 December 2016, HSBC has recognised a provision for these various matters in the amount of $\$ 773 \mathrm{~m}$. There are many factors that may affect the range of outcomes, and the resulting financial impact, of these investigations and reviews. Due to uncertainties and limitations of these estimates, the ultimate penalties could differ significantly from the amount provided.

In light of the media attention regarding these matters, it is possible that other tax administration, regulatory or law enforcement authorities will also initiate or enlarge similar investigations or regulatory proceedings.

## Mossack Fonseca \& Co.

HSBC has received requests for information from various regulatory and law enforcement authorities around the world concerning persons and entities believed to be linked to Mossack Fonseca \& Co., a service provider of personal investment companies. HSBC is cooperating with the relevant authorities.
Based on the facts currently known, it is not practicable at this time for HSBC to predict the resolution of this matter, including the timing or any possible impact on HSBC, which could be significant.

## London interbank offered rates, European interbank offered rates and other benchmark interest rate investigations and litigation

Various regulators and competition and law enforcement authorities around the world, including in the UK, the US, the EU and Switzerland, are conducting investigations and reviews related to certain past submissions made by panel banks and the processes for making submissions in connection with the setting of Libor, Euribor and other benchmark interest rates. As certain HSBC companies are members of such panels, HSBC has been the subject of regulatory demands for information and is cooperating with those investigations and reviews.
In December 2016, the European Commission (the 'Commission') issued a decision finding that HSBC, among other banks, engaged in anti-competitive practices in connection with the pricing of euro interest rate derivatives in early 2007. The Commission determined that the duration of HSBC's infringement was 1 month and fined HSBC. HSBC has appealed the decision.
US dollar Libor: Beginning in 2011, HSBC and other panel banks have been named as defendants in a number of private lawsuits filed in the US with respect to the setting of US dollar Libor. The complaints assert claims under various US laws, including US antitrust and racketeering laws, the US Commodity Exchange Act ('US CEA'), and state law. The lawsuits include individual and putative class actions, most of which have been transferred and/or consolidated for pre-trial purposes before the New York District Court.
The New York District Court has issued decisions dismissing certain of the claims in response to motions filed by the defendants. Those decisions resulted in the dismissal of the plaintiffs' federal and state antitrust claims, racketeering claims, and unjust enrichment claims. Dismissal of certain of these claims was appealed to the US Court of Appeals for the Second Circuit, which reversed the New York District Court's dismissal of plaintiffs' antitrust claims in May 2016. In July 2016, defendants filed a joint motion to dismiss all antitrust claims and, in December 2016, the New York District Court granted in part and denied in part the motion, leaving only certain antitrust claims to be litigated. Separately, in October 2016, the New York District Court granted a motion to dismiss claims brought by an individual plaintiff for lack of personal jurisdiction, which dismissal is currently on appeal to

## Additional Information

the Second Circuit. Finally, in January 2017, the District Court granted defendants' motion to dismiss certain of the remaining antitrust claims against defendants that did not serve on the US dollar Libor submission panel.
Euroyen Tokyo interbank offered rate ('Tibor') and/or Japanese yen Libor:In April 2012 and July 2015, HSBC and other panel banks were named as defendants in putative class actions filed in the New York District Court on behalf of persons who transacted in financial instruments allegedly related to the euroyen Tibor and/or Japanese yen Libor. The complaints allege, among other things, misconduct related to euroyen Tibor, although HSBC is not a member of the Japanese Bankers Association's euroyen Tibor panel, as well as Japanese yen Libor, in violation of US antitrust laws, the US CEA, and state law. In May 2016, HSBC reached an agreement in principle with plaintiffs to resolve both of these actions, and the settlement was granted final court approval in November 2016.
Euribor: In November 2013, HSBC and other panel banks were named as defendants in a putative class action filed in the New York District Court on behalf of persons who transacted in euro futures contracts and other financial instruments allegedly related to Euribor. The complaint alleges, among other things, misconduct related to Euribor in violation of US antitrust laws, the US CEA and state law. In May 2016, HSBC reached an agreement in principle with plaintiffs to resolve this action, subject to court approval.
Singapore Interbank Offered Rate ('SIBOR'), Singapore Swap Offer Rate ('SOR') and Australia Bank Bill Swap Rate ('BBSW'): In July 2016 and August 2016, HSBC and other panel banks were named as defendants in two putative class actions filed in the New York District Court on behalf of persons who transacted in products related to the SIBOR, SOR and BBSW benchmark rates. The complaints allege, among other things, misconduct related to these benchmark rates in violation of US antitrust, commodities and racketeering laws, and state law. These matters are at an early stage.
US dollar International Swaps and Derivatives Association fix ('ISDAfix'): In September 2014, HSBC and other panel banks were named as defendants in a number of putative class actions consolidated in the New York District Court on behalf of persons who transacted in interest rate derivatives or purchased or sold financial instruments that were either tied to ISDAfix rates or were executed shortly before, during, or after the time of the daily ISDAfix setting window. The consolidated complaint alleges, among other things, misconduct related to these activities in violation of US antitrust laws, the US CEA and state law. HSBC's motion to dismiss the complaint was denied in March 2016.
There are many factors that may affect the range of outcomes, and the resulting financial impact, of these matters, which could be significant.

## Foreign exchange rate investigations and litigation

Various regulators and competition and law enforcement authorities around the world, including in the US, the EU, Switzerland, Brazil, South Korea and South Africa are conducting investigations and reviews into trading by HSBC and others on the foreign exchange markets. HSBC is cooperating with these investigations and reviews.
In May 2015, the DoJ resolved its investigations with respect to five non-HSBC financial institutions, four of whom agreed to plead guilty to criminal charges of conspiring to manipulate prices in the foreign exchange spot market, and resulting in the imposition of criminal fines in the aggregate of more than $\$ 2.5 \mathrm{bn}$. Additional penalties were imposed at the same time by the FRB and other banking regulators. HSBC was not a party to these resolutions. In August 2016, the DoJ indicted one current and one former HSBC employee and charged them with wire fraud and conspiracy relating to a 2011 foreign exchange transaction. The trial is currently scheduled to begin in September 2017. HSBC was not named as a defendant in the indictment, and investigations into HSBC by the DoJ, FRB and others continue.
In December 2016, HSBC Bank plc entered into a settlement with Brazil's Administrative Council of Economic Defense ('CADE') in connection with its investigation into 15 banks, including HSBC Bank plc, as well as 30 individuals, relating to practices in the offshore foreign exchange market. Under the terms of the settlement, HSBC Bank plc agreed to pay a financial penalty to CADE.
In February 2017, the Competition Commission of South Africa referred a complaint for proceedings before the South African Competition Tribunal against 18 financial institutions, including HSBC Bank plc, for alleged misconduct related to the foreign exchange market in violation of South African antitrust laws. These proceedings are at an early stage.
In late 2013 and early 2014, HSBC and other banks were named as defendants in various putative class actions consolidated in the New York District Court. The consolidated complaint alleged, among other things, that the defendants conspired to manipulate the WM/Reuters foreign exchange benchmark rates. In September 2015, HSBC reached an agreement with plaintiffs to resolve the consolidated action, subject to court approval. In December 2015, the court granted preliminary approval of the settlement, and HSBC made payment of the agreed settlement amount into an escrow account. The final settlement approval hearing is scheduled for October 2017.

In June 2015, a putative class action was filed in the New York District Court making similar allegations on behalf of Employee Retirement Income Security Act of 1974 ('ERISA') plan participants, and another complaint was filed in the US District Court for the Northern District of California in May 2015. The court dismissed the claims in the ERISA action, and the plaintiffs have appealed to the US Court of Appeals for the Second Circuit. HSBC filed a motion to transfer the California action to New York, which was granted in November 2015. In September 2016, a putative class action making similar allegations on behalf of purported 'indirect' purchasers of foreign exchange products was filed in New York. This action is at an early stage.
In September 2015, two additional putative class actions making similar allegations under Canadian law were issued in Canada against various HSBC companies and other financial institutions.
As at 31 December 2016, HSBC has recognised a provision for these various matters in the amount of $\$ 1.2 \mathrm{bn}$. There are many factors that may affect the range of outcomes, and the resulting financial impact, of these matters. Due to uncertainties and limitations of these estimates, the ultimate penalties could differ significantly from the amount provided.

## Precious metals fix-related investigations and litigation

Various regulators and competition and law enforcement authorities, including in the US and the EU, are conducting investigations and reviews relating to HSBC's precious metals operations and trading. HSBC is cooperating with these investigations and reviews. In November 2014, the Antitrust Division and Criminal Fraud Section of the DoJ issued a document request to HSBC Holdings, seeking the voluntary production of certain documents in connection with a criminal investigation that the DoJ is conducting of alleged anti-competitive and manipulative conduct in precious metals trading. In January 2016, the Antitrust Division of the DoJ informed HSBC that it was closing its investigation; however, the Criminal Fraud Section's investigation remains ongoing.

## Additional Information

Gold: Beginning in March 2014, numerous putative class actions were filed in the New York District Court and the US District Courts for the District of New Jersey and the Northern District of California, naming HSBC and other members of The London Gold Market Fixing Limited as defendants. The complaints allege that, from January 2004 to the present, defendants conspired to manipulate the price of gold and gold derivatives for their collective benefit in violation of US antitrust laws, the US CEA and New York state law. The actions were consolidated in the New York District Court. Defendants' motion to dismiss the consolidated action was granted in part and denied in part in October 2016.
In December 2015, a putative class action under Canadian law was filed in the Ontario Superior Court of Justice against various HSBC companies and other financial institutions. Plaintiffs allege that, among other things, from January 2004 to March 2014, defendants conspired to manipulate the price of gold and gold derivatives in violation of the Canadian Competition Act and common law. This action is at an early stage.
Silver: Beginning in July 2014, numerous putative class actions were filed in the US District Courts for the Southern and Eastern Districts of New York, naming HSBC and other members of The London Silver Market Fixing Ltd as defendants. The complaints allege that, from January 1999 to the present, defendants conspired to manipulate the price of silver and silver derivatives for their collective benefit in violation of US antitrust laws, the US CEA and New York state law. The actions were consolidated in the New York District Court. Defendants' motion to dismiss the consolidated action was granted in part and denied in part in October 2016.

In April 2016, two putative class actions under Canadian law were filed in the Ontario and Quebec Superior Courts of Justice against various HSBC companies and other financial institutions. Plaintiffs in both actions allege that, from January 1999 to August 2014, defendants conspired to manipulate the price of silver and silver derivatives in violation of the Canadian Competition Act and common law. The Ontario action is at an early stage. The Quebec action has been temporarily stayed.
Platinum and palladium: Between late 2014 and early 2015, numerous putative class actions were filed in the New York District Court, naming HSBC and other members of The London Platinum and Palladium Fixing Company Limited as defendants. The complaints allege that, from January 2008 to the present, defendants conspired to manipulate the price of platinum group metals ('PGM') and PGM-based financial products for their collective benefit in violation of US antitrust laws and the US CEA. Defendants have moved to dismiss the action.
There are many factors that may affect the range of outcomes, and the resulting financial impact, of these matters, which could be significant.

## Credit default swap litigation

Various HSBC companies, among other financial institutions, ISDA, and Markit, were named as defendants in numerous putative class actions filed in the New York District Court and the Illinois District Court. The actions alleged that the defendants violated US antitrust laws by, among other things, conspiring to restrict access to credit default swap pricing exchanges and block new entrants into the exchange market. The actions were subsequently consolidated in the New York District Court. In September 2015, the HSBC defendants reached an agreement with the plaintiffs to resolve the consolidated action, and final court approval of that settlement was granted in April 2016.

## Treasury auctions

Beginning in July 2015, HSI, amongst other financial institutions, was named as a defendant in several putative class actions filed in the New York District Court. The complaints generally allege that the defendants violated US antitrust laws and the US CEA by colluding to manipulate prices of US Treasury securities sold at auction. The cases have been consolidated in the New York District Court. This matter is at an early stage.
The DoJ has requested information from HSBC and reportedly other banks regarding US Treasury securities trading practices. HSBC is cooperating with this ongoing investigation.
Based on the facts currently known, it is not practicable at this time for HSBC to predict the resolution of these matters, including the timing or any possible impact on HSBC, which could be significant.

## Interest rate swap litigation

In February 2016, various HSBC companies, among others, were named as defendants in a putative class action filed in the New York District Court. The complaint alleged that the defendants violated US antitrust laws by, among other things, conspiring to boycott and eliminate various entities and practices that would have brought exchange trading to buy-side investors in the interest rate swaps marketplace. In June 2016, this action along with other complaints filed in the New York District Court and the Illinois District Court were consolidated in the New York District Court, and in January 2017, the defendants filed a motion to dismiss. This matter is at an early stage.
Based on the facts currently known, it is not practicable at this time for HSBC to predict the resolution of this matter, including the timing or any possible impact on HSBC, which could be significant.

## Fédération Internationale de Football Association ('FIFA') related investigations

HSBC has received inquiries from the DoJ regarding its banking relationships with certain individuals and entities that are or may be associated with FIFA. The DoJ is investigating whether multiple financial institutions, including HSBC, permitted the processing of suspicious or otherwise improper transactions, or failed to observe applicable AML laws and regulations. HSBC is cooperating with the DoJ's investigation.
Based on the facts currently known, it is not practicable at this time for HSBC to predict the resolution of this matter, including the timing or any possible impact on HSBC, which could be significant.

## Hiring practices investigation

The US Securities and Exchange Commission (the 'SEC') is investigating multiple financial institutions, including HSBC, in relation to hiring practices of candidates referred by or related to government officials or employees of state-owned enterprises in Asia-Pacific. HSBC has received various requests for information and is cooperating with the SEC's investigation.
Based on the facts currently known, it is not practicable at this time for HSBC to predict the resolution of this matter, including the timing or any possible impact on HSBC, which could be significant.

## 10 Disposal of Brazilian operations

On 1 July 2016, we completed the sale of our operations in Brazil to Banco Bradesco S.A. for a cash consideration of \$4.8bn. This resulted in a loss on disposal of $\$ 1.7 \mathrm{bn}$ which includes the reclassification of cumulative foreign exchange differences of $\$ 1.9 \mathrm{bn}$.

## 11 Events after the balance sheet date

A fourth interim dividend for 2016 of $\$ 0.21$ per ordinary share (a distribution of approximately $\$ 4,172 \mathrm{~m}$ ) was declared by the Directors after 31 December 2016.

On 21 February 2017, the Board approved a share buy-back programme of up to \$1.0bn.
These accounts were approved by the Board of Directors on 21 February 2017 and authorised for issue.

## 12 Capital structure

| Capital ratios | Footnote |  |  |
| :---: | :---: | :---: | :---: |
|  |  | At 31 Dec |  |
|  |  | 2016 | 2015 |
|  |  | \% | \% |
| CRD IV end point |  |  |  |
| Common equity tier 1 ratio | 1 | 13.6 | 11.9 |
| CRD IV transitional |  |  |  |
| Common equity tier 1 ratio | 1 | 13.6 | 11.9 |
| Tier 1 ratio |  | 16.1 | 13.9 |
| Total capital ratio |  | 20.1 | 17.2 |


| Total regulatory capital and risk-weighted assets |  |
| :--- | ---: | ---: |

1 Due to transitional provisions in the threshold deduction our CET1 and RWAs are different for transitional and end point. At 31 December 2016, end point RWAs were \$855.8bn.


* The references identify the lines prescribed in the EBA template.


## 13 Statutory accounts

The information in this news release does not constitute statutory accounts within the meaning of Section 434 of the Companies Act 2006 ('the Act'). The statutory accounts for the year ended 31 December 2016 will be delivered to the Registrar of Companies in England and Wales in accordance with Section 441 of the Act. The auditor has reported on those accounts. Its report was unqualified and did not contain a statement under Section 498(2) or (3) of the Act.

## 14 Dealings in HSBC Holdings plc listed securities

HSBC Group has policies and procedures that, except where permitted by statute and regulation, prohibit specified transactions in respect of its securities listed on The Stock Exchange of Hong Kong Limited. Except for dealings as intermediaries or as trustees by subsidiaries of HSBC Holdings, neither HSBC Holdings nor any of its subsidiaries has purchased, sold or redeemed any of its securities listed on The Stock Exchange of Hong Kong Limited during the year ended 31 December 2016.

## Share buy-back

On 4 August 2016, HSBC Holdings commenced a share buy-back of its ordinary shares of $\$ 0.50$ each for up to a maximum consideration of $\$ 2.5$ bn which concluded on, 19 December 2016. The purpose of the buy-back was to reduce HSBC's number of outstanding ordinary shares, and was funded from a portion of the proceeds received from the sale of the Group's operations in Brazil in July 2016. Further information on this disposal can be found on page 241 of the Annual Report and Accounts 2016.
The nominal value of shares purchased during 2016 was $\$ 162,636,704$ and the aggregate consideration paid by HSBC was £1,970,091,769.
The table that follows outlines details of the shares purchased on a monthly basis during 2016. At 31 December 2016, the total number of shares purchased was $325,273,407$, representing $1.61 \%$ of the shares in issue and $1.64 \%$ of the shares in issue (excluding treasury shares).

| Month | Number of shares | Highest price paid per share | Lowest price paid per share | Average price paid per share | Aggregate price paid | Maximum value of shares that may yet be purchased |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | £ | £ | f | £ | \$ |
| Aug-16 | 37,287,407 | 5.6950 | 5.1140 | 5.4551 | 203,408,308 | 2,233,620,166 |
| Sep-16 | 79,160,560 | 5.9420 | 5.5650 | 5.7336 | 453,876,095 | 1,636,117,416 |
| Oct-16 | 72,211,730 | 6.3210 | 5.7850 | 6.1503 | 444,125,860 | 1,085,362,266 |
| Nov-16 | 82,231,879 | 6.4560 | 5.8840 | 6.2433 | 513,399,612 | 448,362,392 |
| Dec-16 | 54,381,831 | 6.7530 | 6.2010 | 6.5331 | 355,281,894 | 58 |

## 15 Interim dividends for 2017

The Board has adopted a policy of paying quarterly interim dividends on the ordinary shares. Under this policy it is intended to have a pattern of three equal interim dividends with a variable fourth interim dividend. It is envisaged that the first interim dividend in respect of 2017 will be $\$ 0.10$ per ordinary share.
Dividends are declared in US dollars and, at the election of the shareholder, paid in cash in one of, or in a combination of, US dollars, sterling and Hong Kong dollars, or, subject to the Board's determination that a scrip dividend is to be offered in respect of that dividend, may be satisfied in whole or in part by the issue of new shares in lieu of a cash dividend.

## 16 Corporate governance codes

HSBC is subject to corporate governance requirements in both the UK and Hong Kong. During 2016, HSBC complied with the applicable provisions of the UK Corporate Governance Code, and also the requirements of the Hong Kong Corporate Governance Code.
Under the Hong Kong Code the Audit Committee should be responsible for the oversight of all risk management and internal control systems. HSBC's Group Risk Committee is responsible for oversight of internal control, other than internal control over financial reporting, and risk management systems. This is permitted under the UK Corporate Governance Code. The Group Audit Committee has reviewed the annual results for 2016.

The Board has codified obligations for transactions in HSBC Group securities in accordance with the requirements of the Market Abuse Regulation and the rules governing the listing of securities on The Stock Exchange of Hong Kong Limited ('HKEx'), save that the HKEx has granted waivers from strict compliance with the rules that take into account accepted practices in the UK, particularly in respect of employee share plans. HSBC is in discussion with the HKEx to update these waivers to take account of the Market Abuse Regulation. Following specific enquiry, each Director has confirmed that he or she has complied with their obligations in respect of transacting in Group securities during the year.
The Directors of HSBC Holdings plc as at the date of this announcement are:
Douglas Flint, Stuart Gulliver, Phillip Ameen ${ }^{1}$, Kathleen Casey ${ }^{1}$, Laura Cha ${ }^{1}$, Henri de Castries ${ }^{1}$, Lord Evans of Weardale ${ }^{1}$, Joachim Faber ${ }^{1}$, Sam Laidlaw ${ }^{1}$, Irene Lee ${ }^{1}$, John Lipsky ${ }^{1}$, Rachel Lomax ${ }^{1}$, Iain Mackay, Heidi Miller ${ }^{1}$, Marc Moses, David Nish ${ }^{1}$, Jonathan Symonds ${ }^{1}$, Jackson Tai ${ }^{1}$, Pauline van der Meer Mohr ${ }^{1}$ and Paul Walsh ${ }^{1}$.

[^4]
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## HSBC HOLDINGS PLC

## Global Business Resegmentation Reconciliation

4Q 2016

The financial information on which this supplement is based is unaudited and has been prepared in accordance with HSBC s significant accounting policies as described in the Annual Report and Accounts 2016. The financial information does not constitute financial statements prepared in accordance with International Financial Reporting Standards ('IFRSs'), is not complete and should be read in conjunction with the Annual Report and Accounts 2016, the Interim Report 2016, and other reports and financial information published by HSBC.

All information is on a reported basis.

## rear ended 31D Dec 2016

vet interest income
Net fee income
Other income

Loan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profitin a sosocites and joint ventures
Profit before tax
sgrificant tems
Pevenve
fair value movements on on nor-qualifying hedives
Gain on disposal of our membership interest in Visa- Europe
Gain on isposal of our membership interest in Visa
US
Gain on disposal of
Onn reait spread
Portfolio disposels
Porffolio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Credit Act
Trading sesultstrom disposect-of poerations in inrazi

TTrading results from disposec-of operations in Brazil

Cosertingexperess
Coststoocatieve
lish UK rinofenceed bank
Impaiment of GPB - Europe goodvill
Regulatory (provisions)/ releases in
GPB
Settlements and provisions in connection with legal mattes
UK automer redress progarames
Trading results from disposed-of operations in Brazil
Share of profit in asociates and joint vertures
Trading reaits from disposecel-of operations in Brazil

## (ant (les) before

Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso
唔

## Balance Sreet Dat At 31 De ce 2016


Loans and advancesto
isk-weighted aseets ${ }^{2}$

$\qquad$

| 411 | 208 | - | - | 769 | 23 | 1,411 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (462) |  |  |  |  |  | 462) |
| 8) | 680 |  |  |  | 1 | (1,697) |
|  | 888 |  |  |  |  |  |


| 331520 | (5,464) | - |  |  |  | 306,056 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 500,502 |  | - | - | - |  | 500,502 |
| ston | Stan | \$sn | Son | \$n | Sm | Son |
| 1326 | (35.5) | (20) |  |  |  | $1{ }^{151}$ |


${ }^{\text {Risk-weighted assets }}$ is callulalted and p presented on CRO IV basis

## vere ended 31D Dec 2016

vet interest income
Net fee income
other income
mome hefore loen inpimestcteres and other creaft riskpovisors
loan impaiment (charges)/recoveries and other credit iskprovisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profiti in associates and joint ventures
rofit before tax
Sgrificart trems
nevenue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair value mivenentson
fair value movernents on non-qualifying hedives
Gain on disposal of our membership interest in Visa- Europe
Onn ceatit spread
Portfolio disposesls

Trading results from disposed-of poerations in Brazil

UCs ${ }_{\text {Trading results from disposec-of operations in Brazil }}$

Coratingeeperses
Coststoocatieve
Coststo estabish UK King fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settements and provisions in connection with legal mattes
K customer redress progarmes
Trading results from disposecc-of operations in Brazil
Stare of profit in asocoiates andidint vertures
Trading reailt from disposecel-of operations in Brail
trofit (loss) beforetax
Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Balance Sreet Dat
At 31 Dec 2016
toll
Customer rccounts
isk-weighted aseets²


| 228,930 | - | - | - | - |  | 281,930 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 341,79 | - | - | - | - | - | 4,720 |
| ston | \$sn | n | ston | ston | sn | \$tn |
| 2980 |  | (9.) |  |  | (125) |  |

Busines redassifications tot the Corporate Centre comporise balance sheet management, legacy credit, the US Uniof
${ }^{\text {Risk-weighted assets }}$ is callulalted and p presented on CRO IV basis

## vere ended 31D Dec 2016

vet interest income
Net fee income
Other income

oan impaiment (charges)/recoveries and other credit isk provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profitin a sosocites andj jint ventures
Profit before tax
Sgrificant tems
Reverue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair value mivenentson
Fair value movemenents on non-qualififying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
Portfolio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Trading results from disposed-of operations in Brazil

UCs ${ }_{\text {Trading results from disposec-of operations in Brazil }}$

Cosertingexperess
Costs to achieve
Coststo etabish UK rinafenced bank

settements and provisions in connection with legal mattes
K cutomer redress progarames
Trading results from disposecd-of operations in Brail
Sare of profit in assodides and joint verture
Trading reaits from disposecel-of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

## Balame Sheot Data At 31 Dee coic

toll
Customer accounts

## isk-weighted aseets²


$\qquad$


| 229,830 20956 | $\begin{gathered} (2,563) \\ (12,40) \end{gathered}$ | $\underset{(882)}{(1,42)}$ |  |  | i | 255,855 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| n | son | Sbn | bn | ston | ston | Ston |
| 3629 | (46.9) | (222) | (6.2) |  | 125 | 300.4 |


$\mathrm{I}_{\text {Ris-weighted assets is calculated dand preeseted on } \mathrm{a} \text { CRD } \mathrm{V} \text { basis }}$

## vere ended 31D Dec 2016

vet interest income
Net fee income
Other income
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oan impaiment (charges)/recoveries and other credit isk provisions
Netoperating income
Total operatingexpenses
Total operatingexpenses
Operating profit
Share of profiti in assocites and joint ventures
Sgificant tems
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
Eair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Own redititspred
Portfolio disposals
Provisions/releases arising from the ongoing reveew of compliance with the UK Consumer Credit Ad
trading results from disposed-fof operations in Brazil

UCs
Trading results from disposec-of operations in Brazil

Coserta ingexpexereres with portforio disposals
Costs ssooited
Coststo achieve
Costs to estabish UK rinafenced bank

Setlements and provisions in conneetion with legal matters
UK customer redress progammes
Trading results from disposecc-of of oprations in Brazil
Share of profit in asociates and donit vertures
Trading results from disposed. of of operations in Brail

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen
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## Balance Sreet Da at 31 Dec 2016

loans and advances to astomers (net)
Loans and acvancest to

$\qquad$

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Business redassifications tot the Corporate Centre comporise balance shees management, legacy credit, the US Unnef
Risweited sestirated
Risk-weighted assets is caluluted and presented ona CRD V basis

## Year ended 31 Dec 2016

Vet interest income
Net fee income
Other income

Loan impaiment (charges)/recoveries and other credit isk provisions
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Total operatingexpen
Operating profit
Share of profit in associates and joint ventures
Profit before tax
sgrvificant tems
Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
fair value mienentsonnen
Fair value movements on on non-qualifying hedives
Gain on disposal of our membership interest in Vss- Europe
Gain on disposal of of ur membership interest in Visa - US
Gain on disposal of
Own redit spread
Portfolio oisposals
Portolio disposals
Provisions) releases arising from the ongoing review of compliance with the UK Consumer Creait AC

$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Pperatingexperses
Costs associated with portrolio o disposals
costs sto achieve
Coststo ettabish UK Kinofenced bank
Impaiment of GPB - Errope goocavill
Regulatory (provisons)/ releases in
CPB
settements and provisions in connection with legal mattes
UK customer redres progammes
Tradingresults from disposed-of operations in Brazil
Stare of profit in assodides and joint vertures
Trading reantits from disposedel-of operations in Brazil

## Profit (loss) before tax

Revenue
Operating expenses
Share of proftit $i$ asso

## Balance Sreet Da at 31 Dec 2016

toll
Loans sanc advancest
isk-weighted aseets²

${ }^{2}$ Business redassifications to the Corporate Centre compris balance sheet menagement. legay creadit the US H uro
Risk-weighted ascets is caluluted and presentec ona CROV Vasis

## ear ended 31 Dec 2015

Net interest income
Net fee income
Net tradingincon

Lean inpaiment (charges)/recoveries and other credit tisk prowisions
Netoperating income
Total operating expenses
Total pepratingexper
Operatingporofi
hare of profit in associates and joint ventures
tofit teforetax
Sgnificant tems
Reverue
Debit valuation adiustment ('DVA') on derivative contracts
Fair value movements on non-qualifying nedges
Own ceait spread
Portfolio disposals
Portforio tisposad
Provisions/releases arising from the onggoingreveew of compliance with the UK Consumer Credit Ac
Tradingreautsfrom disposece-of operations in Brazil

Trs ${ }_{\text {Tradingresults from disposec.of operations in Brazil }}$

## Oparatingepere Coststo achieve

Costs to establish UK ring-fenced bank
Regulator ( (rorowions)/releases in GPB
Restucturing and other reated costs setlements and provisions in connection with legal matters
Settlements and provisions in coonnection with legal
Kucutoner redress progammes
Trading results from disposed-of operations in Brazil


Profit/(1)
Reven
ucs
Lcs
Operating expenses
Operating expenses
Share of proftit in ascociates and joint ventures

## 431 Dece 2015

loans and avavances to automers (net)
ater

## Risk-weighted assets ${ }^{3}$

Originally reported in the 2015 Annual Report and Accounts. Sggificantititems reflect aurent year significant items as originally reported.


.Risk-weighted assets is sclaluated and presented on a CRD V basis


|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1.913 | 329 |  |  |  | (25) | 2.217 |
| (731) |  |  |  |  |  | (731) |
| (3,293) | 767 |  |  |  | 1 | (2,525) |
| (2,111) | 1,096 | - | - | - | (24) | (1,039) |
| sm | sm | sm | m | sm | sm | sm |
| 30,009 | (18,200) |  |  |  |  | 321,79 |
| 584,872 |  |  |  | - | - | 58,872 |
| son | son | ston | stn | stn | \$sn | ston |
| 189.5 | (30.5) | (9,3) |  |  |  | 130. |

## Year ended 31 Dec 2015

Net interest income
Net fee income
Net trading incone
Other income

Loan impaiment (charges)/ recoveries and other credit tisk provisions
Netoperating income
Total operating expenses
Operating profit
Operatingporofi
Sare of profit in associates and joint ventures
Hofit tefore tax
Sgrificant tems
Reverue
Debit valuation adiustment ('DVA') on derivative contracts

OUn cedititspread
Portfolio dipposals
Portfolio disposals
PProvisions/releaeses aising from the ongoing review of compliance with the UK Consumer Creait AC
Trading reaults from disisosese--f of operations in in Brail
$\underset{\text { Trading results from disposec--f operations in Brazil }}{\text { UC }}$

## peratingexpere Coststo achieve

Costs to establish UK ring-fenced bank
Regulator ( (rorovions)/releases in GPB
Restucturing and other reated costs setlements and provisions in connection with legal matters
Settlements and provisions in connection with legal matees
UK customer redress progammes
Trading results from disposese-fof operations in Brazil


Profit/(is
Revenue
Ucs
Lcs
Uperating expenses
Operating expenses
Share of proftit insococites and joint ventures

## 

loans and advances to automers (net)
Customer accounts

## isk-weighted assets ${ }^{3}$



| sm | \$m | \$m | \$m | m | \$m | \$m |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 302,200 |  |  | - | - | (12,552) | ${ }^{237,668}$ |
| 36,701 | - | - | - | - | (13,503) | 34,198 |
| son | ston | son | ston | ston | ston | n |
| 4210 | - | (1032) |  | - | (15.6) | 3022 |

## rear ended 31 Dec 2015

vet interest income
Net fee income
Net trading incone
Other income

Coan impaiment (Charges)/ recoveries and other credit tisk provisions
Neto perating income
Total operating expenses
Total pepratingexper
Operatingporofi
Sare of profit in associates and joint ventures
Hofit tefore tax
Sgrificant tems
Reverse
Debit valuation adiustment ('DVA) on derivative contracts

Own ceait spread
-ortfolio odisposals
Provisions/releases arising from the ongsoing reveew of compliance with the UK Consumer Cedit At

UCS
Tradingresults from disposect-of operations in Brazil

## peratingexpere Coststo achieve

Costs to establish UK ring-fenced bank
Regulator ( (rorovions)/releases in GPB
Restucturing and other reated costs settements and provisions in connection with legal matters
settements and provisions in Cocnnection with heega
Trading results from disposed-of operations in Brazil


Profit/(is
Revenue
Ucs
Revenue
ULs
Operating expenses
Operatingexpenses
Share of profit in ascociates and joint ventures

## Salame Sreet Der

pans and advancesto austomers (net)
astomer accounts

## Risk-weighted assets ${ }^{3}$



| 699 | 23 | - | - | - |  | 712 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 28 |  |  |  |  |  | 28 |
| (1,255) | 12 | - | - | - |  | (1,243) |
|  |  | - |  |  |  |  |
| (538) | 35 | - | - | - |  | (503) |
| \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| 236982 | (12378) | (1,920) | - | - | 14,572 | 248,206 |
| 201,78 | (11,983) | (501) | - | - | 13,503 | 202,302 |
| ston | \$sm | ston | ston | \$sm | ston | ston |
| 40.6 | (59.3) | (20.8) | (36.8) |  | 15.6 | 30.3 |

## rear ended 31 Dec 2015

vet interest income
Net fee income
Net tradingincome
Otter income

Lean impaiment (Charges)/recoveries and other redit risk provisions
Netoperating income
Total operating expenses
Operating profit
peratingprofit
Share of proft in associates and joint vertures
Sgrificant teme
Reveme
Debit valuation adiustment ('DVA') on derivative contracts
fair value movements on non-qualifying nedges

Provisions) reseacess arising from the ongoing review of compliance with the UK Consumer Credit Ac
Trading eseutts from disposec- -of operations in Brazil

ITrs

## Oparatingepere Coststo achieve

Costs to establish UK ring-fenced bank
Regulator ( (rorovions)/releases in CPB
Settrucmenting and oth provisions rens in connection with legal matters
settlements and provisions in comnection with legal
uk cutomer reeress progammes
Trading results from disposese-fof operations in Brazil


Profit/(is
Revenue
Ucs
UCS
Operatingexpenses
Share of profftin insocociates and joint ventures

## At 31 Dece 2015

oans and adavances to a ustomers (net)
Customer accounts

## isk-weighted assets ${ }^{3}$



| (16) | - | - | - | - | (16) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| (171) | - | - | - | - | (171) |
| (18) |  |  |  |  | (18) |
| - | - | - | - | - |  |
| (23) | . | . | - | . | (23) |
| (228) |  |  |  |  | (228) |



$\begin{array}{lllll}60 & - & - & \text { (1) }\end{array}$ | - | - | - | - | ${ }^{(2288}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | - | - | ${ }^{(168)}$ | ${ }^{(169)}$ |


| \$m | \$m | \$m | \$m | \$m |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - | : | - | . | - | 80,094 |
| son | stan | ston | ston | son |  |
| 19.3 | (10) | (103) |  |  |  |

Originally reported in the 2015 Annual Report and Accounts. Sgnificant items reflect aurent year significantitems as originally reported.
${ }^{2}$ Buiness recassifications to the Corporate Centre comprise balance sheet management, legary credit, the US Unuof
Portfoioss, joint vertures and associateres and gaine (losses) on disposesol of tulusidianies, associates and joint vertures
.Risk-weighted assets is sclaluated and presented on a CRD V basis

## Cerended 31Dec 2015

vet interest income
Net fee income
Net tradingincome
Other income

Loan impaiment (charges)/ recoveries and other credit tisk provisions
Net operating Mincome
Total operating eveneses
Operatingprofit
Share of profit in a asocoiates and joint ventures
omberela

Revenue
Debit valuation adiustment ( 'DVA') on derivative contracts
Fair value movementson non-qualifining hedges
Own creaits spread
Portfolio disposals
Portroiliodsisposals
(Provisionss/releases arising from the ongoing review of compliance with the UK Consumer Credit Act
Provisions)/releases arising from the ongoing reviev
Trading results from disposedof of operations in Brazil

ITradingresults from disposec- of operations in Brazil

## peratingexpere Coststo achieve

Costs to establish UK ring-fenced bank
Regulator ( (rorovions)/releases in CPB
Restructuring and other reated coots settements and provisionsin connection with legal matters
settements and provisions in connection with legs
uk customer eedress progames
Tradingresults from disposecd-of operations in Brazi


Reverue
Lcs
Uperating expenses
Share of profitin associates and joint ventures

## At 31 Dece 2015

cans and advances to a ustomers (net)
Customer accounts

## isk-weighted assets ${ }^{3}$



Oiginaly remoted inthe 2015 in Repa originally reported.
${ }^{2}$ Buiness rectassificationsto the Corporate Centre comporse balance steet management, lesayy credilt, the US rnnof
portfolios joint vertures and associates and gains ( losese) on disposslo of sfubsididiries, associates and joint ventures
.Risk-weighted assets is sclaluated and presented on a CRD V basis

## rear ended 31 Dec 2014

Net interest income
vet fee income
Net trading incone
Other income

Coan impaiment (charges)/ recoveries and other credit tisk provisions
Net operatingincome
Total pepratingexper
Sare of proft in
Slare of proffit in associates and joint ventures
Sgrificant tems
Revenue
Debit valuation adiustment ( 'DVA') on derivative contracts
fair value movements on non-qualifining hededges
Gaiv(loss) and trading realts fromdiposisad
Gairlloss on sale of Bank of Shangnai
mpaiment of ivestment in Industrial Bank
Own redit spreaa
Provisons/releaces arising from the ongoing review of compliance with the UK Consumer Creait At
trading reaults from disposect-f operations in Brazil

UCs Tradingresults from disposals and changes in ownership levels
dind

Cherating in rexatation tos
Tharei inclation to settlement areement with Federal Housing Finance Authoriv
eegultory (provisions)/releases in CPB
settlements and provisions in connection with legal matte
UK austomer redress progammes
Tradingresults from disposals and diangos in ownership levels
Tradingresults from disposec-of operation 5 in Brail
Profit/ (loses) before tax
Reverue
UCS
Operating experses

## Balancesmeet Data <br> t31 Decr 2014

Loans and advencesto austomers (net)
isk-weighted assets ${ }^{3}$


Originally reported in the 2015 Annual Report and Accounts. Sgnificant items reflect current year significant titens as
${ }^{2}$ Business redassificationst the Corporate Centre comporise balance sheet menagement, legary rearit the USunnof Risk-wighted asets is calculateded and presentect on C Cron I vasis

## Year ended 31 Dec 2014

Net interest income
Net fee income
Net tradingincon
other income

Let operatiment (charges)/ recoveries and other credit tisk provisions
vet opeating income
Total peparaingexpenses
peratingporift
Share of proft in associates and joint vertures
omberela
Reveme
Debit valuation adiustment ('DVA') on derivative contracts
fair value movementson non-qualifying hedges
Gairloss on sle of Bank of Shanghai
mpaimento of investment in Industrial Bank
Own redit spread
Provisions)/releases aisising from the ongoing reveew of compliance with the UK Consumer Credit AC
radingresults from disposed-of operations in Brazil

Urc
Intsfom disposec-lof operationsin Brazil

Operatingempenses
Charcei in relation to settlement arreement with Federal Housing Finance Authoriv
Regulatory (provisions)/releases in GPB
Settlements and provisions in comnection with legal mattes
K uustomer redress programmes
Tradingresults from disposals and changes sin ownership levels

Profit/(loss) before tax
Reverue
UCS
Operatingexpenses

## Ealance Sheot Data At 31 Dec 2014

Loans and advancesto a cutomers (net)

Risk-weighted aseets ${ }^{3}$


| sm | \$m | sm | m | sm | \$m | m |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 313,099 | - | - | - | - | (12,209) | 300,743 |
| 18 | - | - |  |  | (10,93) | 350,386 |
| \$sm | ston | son | sto | \$on | \$sm | \$on |
| 430.3 | (a.) | (1024) |  |  | (15.) | 3121 |

${ }^{2}$ Originally reported in the 2015 Annual Report and Accounts. Sgifificant items reflect current year significant items as
${ }^{3}$ Business redassifications to the Corporate Centre comprise balance sheet management, legacy readit, the US unnof Risk-wighted asests is calculalted and p presentec on on Cron I vososis

## Year ended 31 Dec 2014

vet interest income
Net fee income
Net trading incone
Other income

Coan impaiment (charges)/ recoveries and other credit tisk provisions
Netoperating income
Total operating expenses
Total pepratingexper
peratingprofit
Share of proffit in associates and joint ventures
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Devenve valuation adiustment ('DVA') on derivitive contracts

Gairloss on sale of Bank of Shanghai
mpaimento of investment in Industrial Bank
Own redit spread
Provisons/r releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Trading reaults from disposed-of operations in Brazil

UCS
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## Peratingexperses

are in reation to settlement agreement with Federal Housing Finance Authority
Regulatory (provisions)/releases in GPB
Settements and provisions in comnection with legal mattes
K uustomer redress programmes
Trading results from disposals and changes in ownershiplevels

Profit/(loss) before tax
Reverue
UCS
Operating experses

## Balancesheat Data <br> At 31 Dec 2014

oans and advances to a ustomers (net)

Risk-weighted aseets ${ }^{3}$

${ }^{2}$ Originally reported in the 2015 Annual Report and Accounts. Sgifificant items reflect current year significant items as
Businestredsasifications to the Corporate Centre comprise balance sheet management, legacy crealit, the US Unuoft Risk-wighted asests is calculateded and presentect on C Cron I vossis

## rear ended 31 Dec 2014

Net interest income
Net fee income
Net tradingincome
Other income

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Total pepratingexper
peratingprofit
Share of proft in associates and joint vertures
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pebit valuation adiustment ('DVA)' on derivative contracts
Fair value movementson non-qualifying hediges
Gairloss on sale of Bank of Shanghai
mpaiment of investment in Incuustrial Bank
own reedit spread
Own redit spread
Provisons/releaces arising from the ongoing review of compliance with the UK Consumer Creait AA
rading reaults from disposed-of operations in Brazil

Trcading realts from disposals sand changes in ownership levels
and

Cherating in rexatation tos
arcinclation to setllement areement with Federal Housing Finance Authoriv
Regulatory (provisions)/releases in GPB
Setlements and provisions in comnection with legal mattes
UK ustomer redress programmes
rading results from disposalsa and changes in ownership levels
Trading results from disposect-of operations in Brazil

## Profit/(los) beforetax

Peoveruc
UCS
Operating experses

## Ealancespect Data <br> At 31 Dece 2014

loans and advancesto customers (net)
isk-weighted assets ${ }^{3}$


Originaly reported in the 2015 Annual Report and Accounts. Sggnificant tiens reflect aurenty year significant tiems as
Business redassificationsto the Corporate Centre comprise balancestert management, legacy creait, the US Unoff Risk-wighted asets is calculateded and presentect on C Cron I vasis

## Cerended 31Dec 2014

Net interest income
Net fee income
Net tradingincome
Other income
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Coan impaiment (charges)/ recoveries and other credit tisk provisions
Net perating income
Total operating expenses
Total pepratingexper
peratingpipofit
Share of proffit associates and joint ventures
Sgrificant tems
Revenue
Debit valuation adiustment ( 'DVA') on derivative contracts
fair value movementson nor-qualifining hedves
Gaiv(loss) and traing reaults from diposils and
Gairloss on sle of Bank of Shanghai
mpaimento of investment in Incuustrial Bark
Wh creait tpread
Provisions)/ releases arising from the ongoing review of compliance with the UK Consumer Creait AC
ading results from disposect-of operations in Brazi

UCS
Trading reault from disposals and changes in ownership levels
Tradigeayts from
dingresults from disposeco-fof operations in Brazil

## operatingemencres

are in reation to settlement arreement with Federal Housing Finance Authorit
Regulatory (provisions)/releases in CPB
Settlements and provisions in connection with legal matte
K uustomer redress programmes
Trading reallts from dispososls and changes in ownership levels
Trading results from disposed-of operations in Brazil

## Profit/(los) before tax

Revenue
ucs
UCS
Operatingexpenses

## Balancesmeet Data <br> At 31 Dec 2014

oans and advances to a ustomers (net)
isk-weighted aseets


Oiginaly reported in the 2015 Annual Report and Accounts. Sgnificant tems reflect uurent year significant tiems as
 Risk-wighted assets is calculated and presented on a crod vasis

## Quater ended 31 Dec 2018

vet interest income
Net fee income
Other income

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Operating profit
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## At 31 Dee coll 2016

4. 31 Dece 2016
auttomer accounts
isk-weighted aseets ${ }^{2}$


| 38 | - | - | - | - | (36) | 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 116 | (4) | - | - | - | - |  |
| ${ }^{116}$ | (44) | - | $:$ | - |  | 72 |
| (86) | 86 | - | - | - | - |  |
| - |  | - | - | - | $\square$ |  |
| 68 | 42 |  |  |  | (36) |  |


$\qquad$

| 68 | 42 | - |  |  | (36) | 74 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (234) | 9 | - |  |  |  |  |
|  | 9 | - |  |  | 1 | (224) |
| (166) | 51 | - | - | - | (35) | (150) |
| \$m | \$m | \$m | \$m | \$m | \$m | sm |
| 311,500 | (5,464) | - | - | - | - | 306,056 |
| 500,502 |  | - | - | - | - | 590,502 |
|  | 5 | son | \$ 50 | ston | son | 151 |
|  |  |  |  |  |  |  |


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## Balance Sheet D At 31 Dece 2016

At 31 Dece 2016
auttomer accounts

## Risk-weighted aseets ${ }^{2}$


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Risk-weighted assets is calculuted and presented on a CRD IV basis

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## Balance Sheet Din At 31 Dece 2016

At 31 Dece 2016
auttomer accounts

## isk-weighted aseets²




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| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - | - |  |  |  |  |
| (49) | - | - |  |  |  | (49) |
| (120) | 1 | - | - | - | . | (119) |
| \$m | \$m | m | m | \$ ${ }^{\text {m }}$ | \$m | sm |
| 20,880 | (2,58) | (1442) | . |  | . | 25,885 |
| 200,356 | (12,410) | (852) | - | - | 1 | 256,095 |
| bn | sn | son | spm | son | spm | son |
| 3629 | (46.) | (222) | (6.2) |  | 125 | 300.4 |

${ }^{2}$ Eusiness redassificationsto the Corporate Centre comprise balance steet management, lesay credilt, the US rnuof
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## Balance Sheet D At 31 Dece 2016

At 31 Dece 2016
auttomer accounts

## kisk-weighted ascets


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(10)
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(2.40)
$(2,400)$
$(389)$

| - | - | - | - |  |
| :--- | :--- | :--- | :--- | :--- |
| $(2,839)$ | - | - | - |  |


|  | - | - | - |
| :---: | :---: | :---: | :---: |
|  | - | - | - |


| (26) | - | - | - | - | (26) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| (2,865) | . | . |  |  | (2,865) |
| \$m | \$m | \$m | \$m | \$m | sm |
| ${ }^{35,456}$ | - | - | - | . | 35456 |
| ®,850 | - | - | - | - | ¢0,50 |
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${ }^{2}$ Eusiness redassificationsto the Corporate Centre comprise balance steet management, lesay credilt, the US rnuof
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## Balance Sreet Da at 31 Dec 2016

At 31 Dece 2016
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## Balanes Sheet Dat <br> 431 Mar 2016

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## Balance Sheet Data At 31 Mar 2016 <br> 431 mar 2016

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## aurter ended 31 Mar 2016

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Netfeeincome
Vet fradingone incon
other income
Net perating income beforel loan inpaiment claryss and other crefit insk provisons
Lean inpaiment (chargen
Net poperating income
Total poearatingevenenes
perating profit
Share of profit in assocates and joint ventures
ggificant tems
-
Pebit valuation afistrent ('PV') onderivative entrats
Fair value movements on nor-qualifining hedges
Gain on disposal of our membership interest in $V$ Ssa - Urope
Gain on disposal of our membership interest in Vsa- US
Own redit tseread
Portfoiio diposals

ucs
Trading revilts from disposect-of operations in Brazi

## Operatingeperenses Costs ascocited with

Costs associded with portfolio disposals
coststo establish UK ring fenced bank


UK customer redress progarames
Tradingreaults from disposect-0foperations in Brazil

Shareof profit in nassodiates and joint vertures
Trading results from disposec-of operations in Braal


## poritit (leses) beforietax

Revenue
operatingexpenses
Share of profit in associates and joint ventures

## Balancestreat Dat <br> 431 Mar 2016

bans and advancesto customers (net)

Risk-weighted assets ${ }^{3}$
Oiginally reported inthe 1212016 Data Pack Sgivificant items reflect current years ignificant items as originally reported
Business redassificationsto the Corporate Centre comprise balance shreet menagement, legay creait, the US unnoff portfoios
bint vertures and assooates and gains( (losese) on disposel of subsidiaries, associates and joint vertures
Nsk-wieghted assets is calculated and presented ona $a$ RDD $V$ basis.

## aurter ended 31 Mar 2016

Net interest income
Netfeeincome
Vet fradingone incon
other income

Lean inpaiment (chargen
Net poperating income
Total operatingexpens
peratingporfit
Share of profit in associates and joint ventures
Sgvificant tems
revenue
Pebit valuation adiustent '(IVA') on derivative contrats
fair value movements on nor-qualifying hedoges
Gain on disposal of our membership interest in Vse- Europe
Gain on disposal of our membership interest in Vsa- US
Own reditispread
Portfolio isposals
Provisions) relereses arising from the ongoing review of compliance with the UKConsumer Ceedit
$\underset{\text { Ucs }}{\substack{\text { Lraing }}}$
Tading revilt from disposecalof operations in Braal

## Operatingexperses Costs associted with

Costs associded with portfolio disposals
Coststo establish UK ring fenced bank


UK cutomer redress progammes
UK customer redress progammes
Tradingresult 5 fom disposedofof operations in Brazil



## Profit (loses) beforietax

Revenue
operatingexpenses
Share of profit in associates and joint ventures

## Balancestreat Dat <br> 431 Mar 2016

bans and advances to customers (net)
kisk-weigted ascett ${ }^{3}$

Oigignally reported int the O 12016 Data Pack Sginificant itens reflect uirent year significant itens as originally reported
${ }^{2}$ Business redasificationsto the Corporate Centre comprise balancestreet management, legay creait, the US Unnoff portfoios
iolt ventures and assooiates and gains (losses) on disposas of of subsidiaries, associates and jiint ventures
RSk-wieghted assets is calculated and preeented on a CRD $\mathbb{V}$ basis.

## auater ended 31 Mar 201

Net interest incone
Net trading inco
Nettreadingome
et perating income beforelocan inveiment clayses and other creat insk provisons
Lean inpaiment (chargen
Net poperating income
Total operatingexpens
peratingprofit
Shareo f proft in
sgrifanant tems
evenu
dil stment ('IVA') on derivative contracts
Gain on disposan of of our membership interect in ivse- Europ
Gain on disposal of our membership interest in Vsa- US
Wun creait spread
Portfolio disposals
Prowisions)releseses arising fom the ongoing review of compliance with the UK Consumer Creait
Trading

Trading results from disposesc-of operations in Brail

## peratingexpenges

Cotst associated with portrolio disposals
Coststoe etablish UK ing fenced bank
Repaiment of GPB-ELrope goodwill
Seetlemenents and provisions in conneection with legal matters
Uk customer redress progammes
UK customer redress progammes

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Proft:(l)
Revenue
Ucs
operatingexpenses
Share of profti in associates and joint venture

## Balance Sheet Data At 31 Mar 2016

cans and advancesto customers (net)
astomer accounts
Risk-weighted assets ${ }^{3}$


Oigignally reported int the O 12016 Data Pack Sginificant itens reflect uirent year significant itens as originally reported
Business redasificationsto the Corporate Centre comprise balancestreet management, legacy creait, the US Unnoff portfolios
Jiint venturees and assoiates and gains (loseses) on disposas of of subsidiaries, associates and joint ventures
Nsk-weighted assestis callulated and preserted on a CRDV Vasis.

## anater ended 31 Dec 2015

Net interest income
det fee income
Net trading incone
Other income
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Loan impaiment (Charges)/recoveries and other creait risk provisions
Net perating income
Total operating expenses
Total pepratingexper
peratingprofit
Share of proft it associates and joint ventures
Hofit tefore tax
Sgrificant tems
Revence
Debit valuation adiustment ( 'DVA') on derivative contracts

OUn cedititspread
Portfolio dipposals
Portfolio disposals
(Provisons/releeses arising from the ongoing review of conpliance with the Uk Consumer Credit Act
Trading reaults from disposesedof of operations in in Brail
$\underset{\text { Tradingresults from disposec-of operations in Brazil }}{\text { UCs }}$

## Oparatingepere Coststo achieve

Costs to establish UK ring-fenced bank
Regulator ( (rorovions)/releases in GPB
estructuring and other reated costs settements and provisions in connection with legal matters
Settlements and provisions in comnetion with legal
Tradingresults from disposecd-of operations in Brazi


Revenue
ucs
Levelue
Operatingexpenses
Operating expenses

## A31 Dee cois

oans and advances to a ustomers (net)
automer accounts

## isk-weighted assets ${ }^{3}$



| 311 | 182 | - |  | - | (8) | 485 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (197) |  |  |  |  |  | (197) |
| (1,276) | 370 | - | - | - | 1 | (905) |
| (1,162) | 552 |  | - | - | (7) | (617) |
| \$m | m | \$m | sm | \$m | \$m | \$ $m$ |
| 340,09 | (18,200) |  |  |  |  | 321,79 |
| 5e, 8 \% |  | - | - | - | - | 58,872 |
| m | m | sn | stn | ston | ston | sm |
| 189.5 | (39.5) | (19.3) | - |  |  | 130.7 |

Originaly reported in the 042015 Data Pack Sgnificant items reflect aurenty year Significant items as originally
reported.
Businesr recassificationsto the Corporate Centre comporise balance sheet management, legacy rearit, the US unnoff

Risk-weighted asests is calculated and presented ona CRD IV basis

## Quater ended 31 Dec 2015

Net interest income
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Net trading incone
Other income

Loan impaiment (Charges)/ recoveries and other redit tisk provisions
Netoperating income
Total operating expenses
Total pepratingexper
Operatingporofi
Share of profit in associates and joint ventures
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Sgnificant tems
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fair value movements on nor-पualifising hedoes
Own ceait spread
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Provisions/ releeses arising from the ongoing review of compliance with the Uk consumer Credit Act
Tradingresults from disposec-fof operations in inazail

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## Oparatingepere Coststo achieve

Costs to establish UK ring-fenced bank
Regulator ( (rorovions)/releases in GPB
Restucturing and other reated costs
ukcustomer redress progammes
Trading results from disposed-of operations in Brazi


Profit/(is
Revenue
Ucs
Revenue
ULs
Operating expenses
Operating expenses
Share of profit in ascociates and joint ventures

## Balance Sheet D At 31 De ce 2015

loans and advancesto austomers (net)
Customer accounts

## isk-weighted assets ${ }^{3}$


(150)
(150)

$\begin{array}{ccccccc}\begin{array}{c}135 \\ (81) \\ (228)\end{array} & - & - & - & - & { }^{(1)} & \begin{array}{c}134 \\ (81) \\ (228)\end{array}\end{array}$ $\begin{array}{lllllll}\text { (174) } & - & - & - & - & \text { (1) } & \text { (175) }\end{array}$

| - | sm | \$m | sm | sm | ${ }_{(12,552)}^{\text {\$m }}$ | ${ }_{\text {287,688 }}^{\text {\%m }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 361,701 | - |  | - | - | (13,503) | 34,908 |
| ston | \$bn | ston | stan | \$bn | son | \$bm |
| 4220 |  | (108.2) |  |  | (15.) | 302 |

## Quarter ended 31 Dec 2015

Net interest income
det fee income
Net trading incone
Other income
teperating inome beforel
Loan impaiment (charges)/ recoveries and other credit tisk provisions
Netoperating income
Total operating expenses
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Share of profit in associates and joint ventures
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Debit valuation adiustment ('DVA) on derivative contracts
Fair value movements on non-qualifying nedges
Own ceait spread
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Provisions//relesese arising from the ongoing review of compliance with the Uk consumer Credit Ac

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Tradingreutlts from disposect-of operations in Brazil

## Dparatingepen Coststo achieve

Costs to establish UK ring-fenced bank
Regulator ( (rorovions)/releases in GPB
Restucturing and other reated costs setlements and provisions in connection with legal matters
UK uutomer redress progarmes
Trading results from disposed-of operations in Brazil


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Revenue
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Uperating expenses
Operating expenses
Share of profit in ascociates and joint ventures

## At 31 Dec 2015

loans and advances to automers (net)
astomer accounts

## isk-weighted assets ${ }^{3}$


(49)
(49)


| (122) | 28 | - |  | - |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  |  |  |  |  | 1 |
| (115) | 2 | - | - | - |  | (113) |
|  |  |  |  |  |  |  |
| (236) | 30 | - | - | - |  | 206) |
| \$m | sm | sm | sm | \$m | \$m | sm |
| 236,92 | (1378) | (1,200) | . | . | 14,572 | 2a8,206 |
| 201,78 | (11,988) | (501) | - | - | 13,503 | 200,300 |
| sson | \$sm | ston | ston | sson | ston | ston |
| 40.6 | (59.3) | (20.8) | (36.8) |  | 15.6 | 330.3 |

Originally reported in the 042015 Data Pack Sgnificant items reflect aurent yeer significantit tems as originally
reported.
${ }^{2}$ Business recdasificationsto the Corporate C Centre comporise balance sheet management, legary ceritit the US Unuoff

Risk-weighted asests is calculated and presented ona CRDV 1 V basis

## anater ended 31 Dec 2015

Net interest income
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Net tradingincome
Other income

Lean impaiment (Charges)/recoveries and other redit risk provisions
Net operatingincome
Total pepratingexper
peratingprofit
Share of proftin a associates and joint ventures
Sgrificant trems
Reverue
pebit valuation adiustment ( 'DVA)' on derivative contracts

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Porffrioio disposals
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Trading reaults from disposesedof of operations in in Brail

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## Oparatingepere Coststo achieve

Costs to establish UK ring-fenced bank
Regulatory ( (rorovions)/releases in GPB
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settlements and provisions in comnection with legai
uk cutomer reeress progammes
Trading results from disposed-of operations in Brazi


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Revenue
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Operatingexpenses
Sharare of profitin a associates and joint ventures

## Salame Sheot D

Lans and advances to a ustomers (net)
austomer accounts

## isk-weighted assets ${ }^{3}$


(15) - - $\quad$ -
(17)
(15)


| - | - | - | - | - |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | - | - | - |  |

13 - - - -


| \$m | \$m | \$m | \$m | \$m |
| :---: | :---: | :---: | :---: | :---: |
| ${ }^{42,922}$ | - | : | - | - |
| 4 | - |  |  | - |


| ston |
| :---: |
|  |  |

Oigignally reported in the 042015 Data Pack Sgnificant titens reflect current yerr significant titems as originally reported.
${ }^{2}$ Business recdassificaionsto the Corporate C Centre comporise balance sheet management, legayy ceritit the U S unnoff
 Risk-weighted ascets s sclalulated and presented on CRDIV basis

## Quater ended 31 Dec 2015

Net interest income
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Net trading incone
Other income

Loan inpaiment (charges)/recoveries and other credit is isk provisions
Net perating income
Total operating expenses
Total pepratingexper
Operatingporofi
Sare of profit in associates and joint ventures
rofit tefore tax

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Debit valuation adiustment ( 'DVA') on derivative contracts
Fair value movernents on non-qualifying hediges
Own credit spread
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Provisions/releases arising from the ongoing review of compliance with the UK Consumer Credit At
Trading results from disposed-of operations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UCs }}$

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Costs to establish UK ring-fenced bank
Regulatory (provisions)/releases in CPB
Restructuring and other reated costs
uk uutomer redress progammes
Trading results from disposed-of operations in Brazil


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Revenue
ucs
Levelue
Operatingexpenses
Operating expenses
Share of profit in ascociates and joint ventures

## 431 Dece 2015

oans and advancesto a ustomers (net)
austomer accounts

## Risk-weighted axets ${ }^{3}$


$\qquad$


| (770) | (5) | (210) | 9 | (976) | (438) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (478) |  |  |  |  | (277) |
| (478) | 5 | (372) | (1) | (846) | (2,128) |
| (1,248) | - | (582) | 8 | (1, 822) | (2,843) |
| sm | sm | \$m | \$m | \$m | \$m |
| 2,331 | - | 21,558 | - | 23,899 | 924,454 |
| 881 | - | 12,429 | - | 13,30 | 1,289,586 |
| ston | sbn | ston | \$sm | ston | ston |
| 326 | - | 239.2 | - | 3218 | 103.0 |

Originally reported in the 042015 Data Pack Sgnificant titems reflect aurenty year significant items as originally
reported.


Risk-weighted asests is calculated and presented ona CROV V basis

## Quater ended 31 Dec 2016

vet interest income
Net fee income
Net trading incoo
Other income
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coan impaiment (charges)/recoveries and other reedit isk provisions
Netopeatingincome
Total perataing expenses
Total operatingexpenses
Operating profit
Share of profiti in associates and joint ventures
rofit before tax
sgrvificant tems
Reverue
Debii valuation adiustment ( 'DVA') on derivative contracts
fair value mivenentson
fair value movements on on non-qualifying hedives
Gain on disposal of our membership interest in Vise- Europe
Gain on disposal of our membership interest in Visa - US
Gain on disposal of
Onn reait spread
Portfolio disposels
Portolio disposals
Provisions/releases arising from the ongsing review of compliance with the UK Consumer Creait AC
Trading sesults from disposect-of poerations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coratingeexeress
Costs assooited $v$
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal mattes
UK customer redress progammes
Trading results from disposecc-of operations in Brazil
Stare of profit in assodides and joint vertures
Trading reailt from disposecel-of operations in Brail

## (rit) (les)

Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso

Balance Sheet Data

Loans sanc advancest



## Quater ended 31 Dec 2016

vet interest income
Net fee income
Net trading incoo
Other income

Loan impaiment (charges)/ recoveries and other credit itsk provisions
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Operating proffit
Share of profiti in assocites and joint ventures
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Debii valuation adiustment ( 'DVA') on derivative contracts
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Fair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Own ceritios spread
Portfolio otisposals
Porffolio disposals
Provisions) relesese arising from the ongoing review of compliance with the UK C Consumer Creait AA
Tradingresentits rom disposesc-fof poerations in inrazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

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Costs to achieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK austomer redress progarames
Tradingreaults from disposecd-f operations in Brazil
Stare of profit in assodites and joint vertures
Trading result from dispocsect-of operations in Brail

## Profit (loss) beforetax

Revenue
ucs
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Operatingexpenses
Share of profit in assen

Balance Sreet Dat
At 31 Dec 2016
latin
austomer accounts

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## Quater ended 31 Dec 2016

vet interest income
Net fee income
Other income

Loan impaiment (charges)/recoveries and other credit isk provisions
Totola perariting ingexpensee
Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
Profit before tax
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Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
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fair value movernents on non-qualifying hedives
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US

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| Portfolio disposad |

Porffoio disposals
Provisions/releseses arising from the ongoing reveew of compliance with the UK Consumer Credit Act
Trading sesultstrom disposect-of poerations in inrail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

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Costs to achieve
Coststo estabish UK King-fenced bank
Impaiment of GPB - Europe goodvill
Regulatory (provisions)/ releases in
GPB
Setlements and provisions in conneetion with legal matters
UK customer redres progammes
Trading results from disposecc-of operations in Brazil
Stare of profit in assodiates and joint vertures
Trading reailt from disposecel-of operations in Brail
Profit (loss) beforetax
Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Balance Sheet Data
At 31 Dece 2016
At 31 Dec 2016
Loans and advances to austomers (net)




$\qquad$

| (52) | - | - | - | - | - | (52) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (3) | - | - | - | - |  | (31) |
|  | - | - | - | - | - | (3) |
| (83) | - | - | - | - | - | (83) |
| sm | m | \$m | \$m | \$m | \$m |  |
| 84,280 | (947) | (1,321) |  |  |  | 82013 |
| 13,191 | (3,188) | (851) | - | - | 1 | 109,173 |

8,013

## hsbc

## Europe

## Qarter encidad 31 Dec 2018

et interest income
Net fee income
Net trading incoo
Other income

loan impaiment (charges)/recoveries and other credit it isk provisions
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Total operatingexpenses
Operating profit
Share of profit in associates and joint ventures
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Reverue
Debit valuation adiustment ('DVA)' on derivivive contracts
Eair value movemenents on non-qualifining hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our membership interest in Visa - US
Own ceritios spread
Portfolio otisposals
portfolio disposals
Provisons/releases arising from the ongoing review of compliance with the Uk Consumer Creiti AC
Trading results from disposed-dof peerations in Brazil

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Cots associted with portforio o disposals
Costs assooited
Coststo adieve
Coststo etabish UK Kina fenced bank
Impaiment of GPB - Europe goodvill
Regulatory (provisions)/ releases in
GPB
Setlements and provisions in conneetion with legal matters
UK customer redress progammes
Tradingreaults from disposecd-f of operations in Brazil
Share of profit in asodidete and joint vertures
Trading reailt from disposecel-of operations in

## (ant (les) before

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Balance Sheet Data
At 32 Dec 2016
Lans and acvancesto a ustomers (net)
Customer accounts

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$\qquad$

| (26) | - | - | - | - | (26) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | - | - | - | - |  |
| (2,837) | - | - | : | - | (2837) |
| (2,863) | - | - | - |  | $\underline{(2,863)}$ |
| \$m | \$m | \$m | \$m | \$m |  |
| 17,797 | - | - | - | . | 17,797 |
| 33,35 | . |  |  |  | 33,375 |

Busines redassifications to the Corporate Centre compise balance seet management, legacy credit, the US rune


## Quater ended 31 Dec 2016

vet interest income
Net fee income
Net trading incoone
Other income

oan impaiment (charges)/recoveries and other credit risk provisions
Totopearatingincome
Operating profit
Share of profiti in assocites and joint ventures
Sgrificart teems
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Fair value moverenents on non-qualififying hediges
Gain on disposal of our membership interest in Visa- Europe
Gain on disposal of our memberstip interest in Visa - US
Gain on disposal of
OWn ceait spread
Portfolio disposals

Trading results from disposed-of poerations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

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costs sto achieve
Coststo ettabish UK rinafened bank

Setlements and provisions in connection with legal mattes
UK customer redress progarames
Trading results from disposecd-of operations in Brail
Share of profit in assodites and joint vertures
Trading reaits from disposecel-of operations in Brail

## (rit)

Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso

Loans and advances to austomers (net)



## HsBC

## Europe

## anater ended 30 Sep 2016

et interest income
Net fee income
Net trading incoo
Other income

Loan impaiment (charges)/recoveries and other credit isk provisions
Netoperating income
Total operatingexpenses
Operating proffit
Share of profit in associates and joint venture
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Reverue
Debit veluation adiustment ('DVA)' on derivivive contracts
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Fair value movements on non-qualifining hededges
Gain on disposal of our membership interest in Vise- Europe
Gain on disposal of our membership interest in Visa - US
Onn ceritios spread
Portfolio otisposals
Portfoio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
Los and trading results from disposed-of op perations in Brazil
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

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Costs assooited
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Coststo estabisish UKring-fenced bank
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Settlements and provisions in comnection with legal mattes
UK customer redress progarmes
Trading results from disposed-of operations in Brazil
Stare of profit in wesodites andidint vertures
Trading reailt from disposesed-of of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso

Customer accounts





| (34) | - | - | - | - | 32 | (2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (518) | . | - |  |  |  | (518) |
|  | . | - | - | - | - |  |
| (552) | - | . | . | - | 32 | (520) |
| \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| 141,89 | - | - | - | - | - | 14,284 |
| 185,74 | - | - | - | - | - | 185,74 |

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${ }^{2}$ Business redassifications to the Corporate Centre compise balance sheet managementr, legay creait the US unnoff

## hsbc

## Quater ended 30 Sep 2016

et interest income
Net fee income
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cet operating income before loan impaimert charys and other ceedt niskprovisors
loan impaiment (charges)/recoveries and other credit iskp provisions
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Total operatingexpenses
operating profit
Share of profiti in associates and joint ventures
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nevenue
Pebit valuation adiustment ('DVA') on derivative contracis
Eair value moverenents on non-qualififying hediges
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Gain on disposal of our membership interest in Visa - US
Onn reaititspread
Portfolio disposals
Portolio disposals
Provisions/releases arising from the ongsing review of compliance with the UK Consumer Creait AC
Loss and trading results from disposed-of operations in Brail
$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

Coserta ingexpexereres with portforio disposals
Costs assooited
Coststo adieve
Coststo estabisish UKring-fenced bank
Impaiment of GPB - Erurpe goocdill
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal mattes
UK customer redres progammes
Tradingresults from disposecd-of operations in Brazil

## Stare of profit in nssodides andioint vertures

Tradingresults from disposed. -of operations in Brai

## (rit)

Revenue
ucs
act
Operatingexpenses
Share of profit in assen

Belance Sheet Data
At 30 Sep 2016
Loans and advancesto austomers (net)
astomer cccounts




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## Quarterended 30 Sep 2016

vet interest income
Net fee income
Net trading incoone
Other income
et operaingincome before loan impaimert draves and othercreaftriskprovisors
Loan impaiment (charges)/recoveries and other credit isk provisions
Tetoperatingincome
Operating profit
Share of profit in associates and joint ventures
Sgrificant tems
nevenue
Debit veluation adiustment ('DVA)' on derivivive contracts
fair value
Fair value moverenents on non-qualififying hedgeses
Gain on disisoosal of our membership interest in Vsa- Europe
Gain on disposal of our membership interest in Vse- - Us
Gain on disposal of
Own redit spread
portolio disposals
Portfolio disposals
Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
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$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

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Impaiment of GPB - Erurpe goocdivil
Regulatory (prowisions) reeaeses in 6 PB
settlements and provisions in connection with legal mattes
UK customer redress progarames
Trading results from disposec- of operations in Brazil
Stare of profit in wosodiates and joint vertures
Trading reailt from disposecel-of of operations in Brail

## (ant (les) before

Revenue
ucs
act
Operating expenses
Share of proftit $i$ asso

## Balance Sreet Dat At 30 Sep 2016

A. 30 Sep 2016

Customer accounts






| (10) | - | - | - | - | - | (1) |
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| (51) | - | - | - | - | - | (5) |

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| (6) | 4 | - | - | - | - | (2) |
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| (51) | - | - | - | - |  | (51) |
| (s) | - | - | - | - |  |  |
| (57) | 4 | - | - | - | . | (53) |
| \$m | \$m | sm | \$m | \$m | sm |  |
| 90,88 | (1,531) | (1,864) |  |  | 1,466 | ${ }^{89,758}$ |
| 118.599 | (2700) | (808) | - | - | 2,565 | 117,600 |

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${ }^{2}$ Businesr recassificationsto the Corporate C Cintre comprise balance sheet management, legacy crevit the US unnoff

## hsbc

## Europe

## quaterended 30 Sep 2018

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Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK customer redress progammes
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Stare of profit in assodides and joint vertures
Trading reailt from disposecel-of operations in Brail

## (ant (les) before

Revenue
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Operatingexpenses
Share of profit in assen

## Balance Sreet Dat At 30 Sep 2016

At 30 Sep 2016
Customer accounts

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\end{array}
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Originaly reported in the Q32016 Data Pack. Sgnid
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## Quarter ended 30 Sep 2018

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Operating profit
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Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matte
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Trading results from disposed-of ofoerations in Brail

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Operating expenses
Share of proftit $i$ asso

## Balames Sheet Da at 30 Sep 2016

At 3 Sesp 2016
Customer accounts
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${ }^{2}$ Business redassificationsto the Corporate Centre comprise balance sheet management, legary revitit the US Unuoff

## Quarter ended 30Jun 2016

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Trading results from disposecd-of operations in Brazil
Stare of profit in assodides and joint vertures
Trading reaits from disposecel-of operations in Brail

## Profit (loss) beforetax

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Operating expenses
Share of proftit $i$ asso

## Balance Sheot Da at 30 un 2016

A. 30 Jun 2016

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Comparative data for furope and MENA have been re presented to reflect the managementon oversight provided by the Mentregion following the management sevices agreemet.


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| 358 | (11) | - | - | - | - | (4) | 343 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (40) | 14 | - | - | - |  | - | (26) |
|  | - | - | - | - | - | - |  |
| 318 | 3 | - | - | - | - | (4) | 317 |
| \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| 146164 | (2280) | - | - | - |  | , | 143884 |
| 191,43 | (3,790) | . | - | - | - | (1) | 188,68 |

## Quarter ended 30Jun 2016

Net interest income
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Other income

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UK customer redress progammes
Tradingresults from disposect-of operations in Brazil
Stare of profit in assodides and joint vertures
Trading reailt from disposecel-of operations in Brail

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Operating expenses
Share of proftit $i$ asso

## Balare Sheet D At 30 un 2016

At 30 Jun 2026
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Comparative data for Europe and MENA have been represented to reflect the management oversight provided by the


Business recassificationsto the Corporate C Centre comporise balance sheet management. legacy readit the USunnof

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Other income

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Settlements and prowisions in connection with legal matters
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Trading results from disposecd-of operations in Brail
Stare of profit in assodides and joint vertures
Trading reailt from disposece-of operations in Brail

## Profit (loss) beforetax

Revenue
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Operating expenses
Share of proftit $i$ asso

## Balance Sheot Da at 30 un 2016


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Comparative data for Europe and MENA have been represented to reflect the management oversight provided by the



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$\begin{array}{lllllll} & & & & \\ 8 & - & - & \\ 11\end{array}$

| (207) |  |  |  |  | $\checkmark$ |  | ${ }^{207}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (199) | . | 3 | - | . | . | . | ${ }^{(196)}$ |
| sm | m | \$m | \$m | \$m | \$m | m | sin |
| 90,44 | (729) | (1,431) | (1,956) | - | . | 1,609 | 88,967 |
| 123,510 | (62) | (6,62) | (ढ1) | - | - | 2,432 | 123,205 |

## Quarter ended 30Jun 2016

vet interest income
Net fee income
Other income
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Operating profit
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Portfolio disposals

$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

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Settlements and provisions in connection with legal matters
UK customer redress progammes
Trading results from disposecd-of operations in Brail
Share of profit in asociates and joint vertures
Trading reailt from disposece-of operations in Brail

## Profit (loss) beforetax

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Operating expenses
Share of proftit $i$ asso

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At 30 un 2016
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Loans and advancest


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| - | - | - |  | - | - |  |
| (803) | - | - | - | - | - | (803) |
|  | - | - | - | - |  |  |
| (801) | . | . | . | . | - | (801) |
| sm | \$m | \$m | \$m | \$m | \$m |  |
| 20411 | (2) | - | - | - | . |  |
| 36,795 | (284) | - | - | - | - | 36,5 |

## hsbc

## Quarterended 30Jun 2016

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Net fee income
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$\underset{\text { Trading results from disposec-of operations in Brazil }}{\text { UC }}$

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UK customer redress progammes
Tradingresults from disposect-of operations in Brazil

Stare of profit in assodites and joint vertures
Trading results from disposed.of operations in Brazil

## (ant (les) before

Revenue
ucs
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Operatingexpenses
Share of proftit in ass

## Balare Sheet D At 30 un 2016

A. 30 Jun 2016

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Originally reported in the Q2 2016 Data Pack Sgnificant titens reflect current year significant items as originally
MENA resion following the management sevices agreement entered into by HSCC Bank plc and HSSCC Bank Midcle Eas ited in O3 2016 in respect of HEscCBank AS (Turke).

Business recassificationsto the Corporate C Centre comporise balance sheet menagements. legacy credit the USunof

## hsbc

## Quarterended 31 Mar 201

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Net fee income
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Trading results from disposed-fof operations in Brazil
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Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal mattes
UK customer redress progammes
Tradingresults from disposec- -of operations in Brazil
Stare of profit in assodites andiaint verture
Trading result from dispocsect-of operations in Brail

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Operating expenses
Share of proftit 1 ass

## At 31 Mar 2016

At 31 Mar 2016
Lanstomer accounts


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| (29) | - | - | - | - | - | 29 | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (45) | - | - |  |  |  |  | (45) |
|  | - | - | - | - | - | - |  |
| (74) | . | - | . | . | - | 29 | (45) |
| \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| 15,908 | (2533) | - | - | - | - | - | 54,375 |
| 199,388 | $(4,261)$ | - | - | - | - | - | 95,071 |

Oiginally reported inthe O1 2016 Data Pack Sgnificant items reflect aurent year significant tems as originally
eported.
MENA region following the management services agreemenente entered into by by Hscc Banank plc and HESCCC Bank Miicdle Eas ited in O3 20016 in respect of Hesce Bank As (Turkey)

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Settlements and provisions in connection with legal matters
UK customer redress progarames
Trading results from disposec- of operations in Brail
Share of profit in nssodides and joint vertures
Trading result from dispocseco-of operations in Brail

## Profit (loss) beforetax

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Operatingexpenses
Share of profit in assen

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At 31 Mar 2016
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Loans and advancest tomer accounts



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MENA region following the management services agreemente entered into by HSBCC Bank plc and HESCC Bank Miicdle Eas itied in Q 22016 in in repect of Hesce Bank As (Turkey)

Business recassificationsto the Corporate C Centre comporise balance sheet menagements. legacy credit the USunof

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Share of proffit in associates and joint vertures
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Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal matters
UK austomer redress progarames
Tradingresults from disposecd of operations in Brazil
Stare of profit in assodides and joint vertures
Trading reailt from disposecel-of operations in Brail

## Profit (loss) beforetax

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Operatingexpenses
Share of profit in assen

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - | - | - | - | - |  |  |
| (30) | - | - | - | - | - | - | (30) |
| 68 | . | 1 | . | - | - |  | 69 |
| sm | \$m | sm | \$m | \$m | \$m | \$m | sm |
| 106,434 | (700) | (1,802) | (2,250) | - | - | 1,432 | 103,288 |
| 13,665 | (841) | (3,70) | (590) | - | - | 2,479 | 130,995 |

Originally reported in the Q12016 Data Pack Sggnificant items reflect current year significant items as originally
MENA region following the management services agreemente entered into by HSBCC Banank plc and HESCC Bank Miicdle Eas ited in Q 22016 in respect of Hesce Bank As (Turkey)

Business recassificationsto the Corporate C Centre comporise balance sheet menagements. legacy credit the USunof

## Quarterended 31 Mar 2016

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Share of profit in associates and joint ventures
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Regulatory (prowisions) reeaeses in 6 PB
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UK customer redress progammes
Trading results from disposecc-of operations in Brazil
Stare of profit in assodites and joint vertures
Trading reaits from disposecel-of operations in Brazil

## Profit (loss) beforetax

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Share of profit in assen

Customer accounts


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Business recasasificationsto the Corporate C Centre comporise balance sheet menagement. legacy credit the USunof

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## Quaterended 31 Mar 2016

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## Quater ended 31 Dec 2015

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## Balare Sheet D At 30 un 2016

At 30 Jun 2016
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## Balare Sheet D At 30 un 2016

At 30 J un 2016
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Customer accounts


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Trading results from disposect-of operations in Brazil

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Share of profit in associates and jioint ventures

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Lans and advances to austomers (net)
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Trading results from disposect-of operations in Brazil

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Loans and advances to customers (net)
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${ }^{2}$ Buiness redasifications to the Corporate Centre comprise balances sheet management, legacy reait, the US Uuroff

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## Quater ended 31 Dec 2015

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## Quaterended 31 Dec 2015

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Originally reported in the 042015 Data Pack Sgnificant items reflect aurent yeer significant items as originally reported.
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## Quater ended 31 Dec 2015

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Share of profit in assen

Balance Sheet Data
At 31 Dec 2016
Loans and advances to customers (net)
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Settlements and provisions in connection with legal matters
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Trading results from disposecc-of operations in Brazil
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Trading result from disposecel-of operations in Brail

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## Balance Sreet Dat At 30 Sep 2016

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Trading results from disposect-of operations in Brazi

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## alance Sheet Data

at 31 Dex 2015 ans and adances to austomers (net)
Lans and advencest
Customer accounts


Originally reported in the 042015 Data Pack. Sgnificant titens reflect current year significant items as originally




## HSBC

## North America

## Quater ended 31 Dec 2018

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Stare of profit in assodites and joint vertures
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## (ant (les) before

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Balancesteet Dat
At 31 Dec 2016

Customer accounts


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## HSBC

## North America

## Quater ended 31 Dec 2018

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Balance Sheet Data
At 32 Dec 2016
Lans and acvancesto a ustomers (net)
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## HSBC

## North America

## anater ended 31 Dec 2016

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## Balance Sheet D At 31 Dece 2016

Lans Dece 2016
Customer accounts






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| (4) | - | - | - | - |  | (4) |
| (9) | (2) | - | . | . |  | (11) |
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## HSBC

North America

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Balance Sheet Data
At 32 Dec 2016
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## HSBC

## North America

## Quater ended 31 Dec 2018

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## HSBC

## North America

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## Balames Sheot Daf

At 30 Sep 2016
Customer accounts




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| (60) | 47 |  |  |  |  | (13) |
|  |  |  |  |  |  | (13) |
| (179) | 166 | - | - | . | . | (13) |
| \$m | \$m | \$m | \$m | \$m | \$m |  |
| 48,162 | (10,ө8) | - | - | - | - | 3,489 |
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## HSBC

## North America

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Customer accounts

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## Balames Sheot Daf

A. 30 Sep 2016

Customer accounts



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| (4) | - | - |  |  |  | (4) |
| (19) | . | - | . | . |  | (19) |
| \$ | \$m | \$m | sm | \$m | sm |  |
| 22,876 | (475) | (9) |  |  | 3,994 | 5,300 |
| 28,730 | (5,62) | (1) | - | - | 3,983 | 6810 |

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## HSBC

## North America

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At 30 Sep 2016
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## HSBC

## North America

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## (ater (les) beforet

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Share of profit in assen

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At 30 Sep 2016
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## HSBC

## North America

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Share of profit in assen

## Balare Sheet D At 30 un 2016

At 30 Jun 2016
Customer accounts


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## HSBC

## North America

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At 30 Jun 2016
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## North America

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## HSBC

## North America

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At 30 Jun 2016
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## HSBC

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## HSBC

## North America

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Customer accounts

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## HSBC

## North Americ

## Qarter encidad 31 Mar 201

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Ealance Sheet Data
At 31 Mar 2016
Lonas and advances to austomers (net)
Customer accounts

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## HSBC

## North America

## Quaterended 31 Mar 201

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at 31 Mar 2016
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## HSBC

## North America

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## HSBC

## North America

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At 31 Mar 2016
Customer accounts

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## HSBC

## North America

## Quaterended 31 Dec 2015

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## North America

## Quarter ended 31 Dec 2015

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## HSBC

## North America

## Quater ended 31 Dec 2015

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## HSBC

## North America

## Quarter ended 31 Dec 2015

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${ }^{2}$ Business redassifications to the Corporate Centre comprise balance sheet management, legacy credit, the US Sunof


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## HSBC

## North America

## Quater ended 31 Dec 2015

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## HSBC

## Latin America

## Quater ended 31 Dec 2018

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## HSBC

## Latin America

## Quater ended 31 Dec 2018

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## HSBC

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At 31 Dec 2016

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## Latin America

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## HSBC

## Latin America

## Quater ended 30 Sep 2016

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At 30 Sep 2016
Customer accounts


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## HSBC

## Latin America

## Quater ended 30 Sep 2016

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## HSBC

## Latin America

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## Balance Sheot Da at 30 Sep 2016

At 30 Sep 2016
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## HSBC

## Latin America

## Quaterended 30Jun 2016

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At 30 J un 2016
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At 30 J un 2016
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## Latin America

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At 31 Mar 2016
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## HSBC

## Latin America

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## HSBC

## Latin America

## Quaterended 31 Dec 2015

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${ }^{2}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yerr significant titens as originally reported.
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## HSBC

## Latin America

## Quarter ended 31 Dec 2015

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#### Abstract

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${ }^{2}$ Originally reported in the 042015 Data Pack Sgnificant items reflect aurrent yerr significant titens as originally reported.
${ }^{2}$ Business redasifications to the Corporate Centre comprise balancestheet management, legacy reait, the US Unuoff





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## HSBC

## Latin America

## Quater ended 31 Dec 2015

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Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal mattes
UK customer redress progarames
Tradingreaults from disposecd-f operations in Brazil
Share of profit in ixsodites and joint vertures
Trading realits from disposece-fof operations in Braid

## Profit (loss) beforetax

Revenue
ucs
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Operatingexpenses
Share of profit in assen

Balance Sheet Data
At 32 Dec 2016
Lans and acvancesto a ustomers (net)
austomer accounts

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## Quarterended 31 Dec 2016

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Trading results from disposed-of operations in Brazil
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Settlements and provisions in connection with legal matters
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Tradingreaults from disposecd-f operations in Brazil
Share of profit in ixsodiates and joint vertures
Trading result from dispocsect-of operations in Brail

## Profit/(lose) beforetax

Revenue
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Operatingexpenses
Share of profit in assen

Balance Sreet Dat
At 31 Dec 2016

austomer accounts

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## Quarterended 31 Dec 2016

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Tradingresults from disposecd-of operations in Brazil
Stare of profit in assodites and joint vertures
Trading result from disposecel-of operations in Brail

## (ant (les) before

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Balance Sreet Dat
At 31 Dec 2016
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Customer accounts

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| (50) | - |  |  |  |  |  |
| (50) | - |  |  |  |  | (50) |
| (96) | 1 | - | - | - | - | (95) |
| \$m | \$m | \$m | \$m | \$m | \$m |  |
| 6,6\% | (927) | (1332) | - |  | . | 64,428 |
| 80,807 | 108 | (851) | - | - | - | 8,124 |

Business recassifications to the Corporate Centre comprise balance sheet management, legacy reait, the US n nof


## Quarterended 31 Dec 2016

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Balance Sheet Data
At 32 Dec 2016
Lans and acvancesto a ustomers (net)
austomer accounts

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Share of profit in assen

Balance Sheet Data
At 31 Dec 2016
Loans and acvancesto to ustomers (net)
Customer accounts

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## Quarterended 30 Sep 2016

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Originaly reported in the O3 2016 Data Pack Sgnificant
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## Quater ended 30 Sep 2016

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Provisions/releases arising from the ongoing review of compliance with the UK Consumer Creait AC
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Trading results from disposecc-of operations in Brazil
Stare of profit in assodites andidint vertures
Trading reailt from disposecel-of of operations in Brail

## (ant (les) before

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Belance Sheet Data
At 30 Sep 2016
Loans and advancesto austomers (net)
Customer accounts


Originaly reported in the Q32016 Data Pack Sgnificant
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## Quater ended 30 Sep 2016

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Setlements and provisions in conneetion with legal matters
UK customer redress progammes
Trading results from disposece-fof operations in Brazil
Stare of profit in assodites and joint vertures
Trading reailt from disposecel-of operations in

## (ant (les) before

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## Balance Sreet Dat At 30 Sep 2016

At 30 Sep 2016
Customer accounts

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## Quarter ended 30 Sep 2018

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Stare of profit in assodides and joint verture
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Share of profit in assen

## Balance Sheot Da at 30 Sep 2016

At 3 Sesp 2016
Customer accounts

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## Quarterended 30Jun 2016

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UK customer redress progammes
Trading results from disposed-of operations in Brazil
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Operating expenses
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Belancesheet Data
At 30 un 2016
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| 249 | - | - | - | - | - | 249 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - | - |  |  |
| (40) | $\div$ | $\div$ | - | - | - | (40) |
| 209 | - | - | - | - | - | 209 |
| \$m | \$m | \$m | \$m | \$m | \$m |  |
| 122,995 | - | - | - | - | - | 122,995 |
| 166,771 | - | - | - | - | - | 166,77 |

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## Quaterended 30Jun 2016

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Regulatory (prowisions) reeaeses in 6 PB
Settlements and provisions in connection with legal mattes
UK customer redress progarames
Trading results from disposecc-of operations in Brazil
Stare of profit in assodites andiaint vertures
Trading reailt from disposecel-of operations in Brail

## (ant (les) before

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Share of profit in assen
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## Balare Sheet D At 30 un 2016

At 30 J un 2016
Customer accounts
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192


(15)
(15)
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| 192 | - | - | - | - | - | 192 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (30) |  |  | - | - |  |  |
| (30) | - | - | - | - |  | (30) |
| 162 | . | - | . | - |  | 162 |
| \$m | \$m | \$m | \$m | \$m | \$m | sm |
| 80,386 | - | - | - | - | (1,04) | 342 |
| 99,866 | - | - | - | - | (1,751) | 98,009 |

## Quaterended 30Jun 2016

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Trading results from disposect-of operations in Brazil

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Tradingresults from disposecelof of operations in Brail

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|  | - |  |  |  |  |  |
| (138) |  |  | - | - | - | (138) |
| (124) | 1 | . | - | - | (1) | (124) |
| \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| 72.92 | (1,411) | (1,956) | - | - | 1093 | 70,588 |
| 101,509 | (458) | (67) | - | - | 1,736 | 102,156 |

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## Quaterended 30Jun 2016

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Settlements and provisions in connection with legal mattes
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## (ant (les) before

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Share of profit in assen

## Balare Sheet D At 30 un 2016

At 30 J un 2016
Customer accounts

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Tradingresults from disposed-of operations in Brazil
Stare of profit in assodites and joint vertures
Tradingresults from disposecelof of operations in Brail

## (ant (les) before

Revenue
Operatingexpenses
Share of profit in assen

## Balare Sheet D At 30 un 2016

At 30 J un 2016
Customer accounts
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## Profit/(lose) beforetax

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Share of profit in assen

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At 31 Mar 2016
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Customer accounts



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## Profit (loss) beforetax

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Share of profit in assen

## Balarce Sheot D At 31 Mar 2016

At 31 Mar 2016
Customer accounts

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## Balance Sheet D At 31 Mar 2016

At 31 Mar 2016
Customer accounts


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## Profit (loss) beforetax

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Share of profit in assen

Balance Sheet Data
At 31 Dec 2016
At 31 Dec 2016
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## Profit (loss) beforetax

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At 31 Dee 2016

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At 311 Dec 2016

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## Profit (loss) beforetax

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Balance Sheet Data
At 31 Dece 2016
At 31 Dec 2016
Loans and advances to austomers (net)


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## Quater ended 31 Dec 2016

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## Profit (loss) beforetax

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## At 31 Dee 2016

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## Profit (loss) beforetax

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At 30 Sep 2016
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At 30 Sep 2016
Customer accounts

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# HSBC HOLDINGS PLC 

## Data Pack

4Q 2016


#### Abstract

The financial information on which this supplement is based is unaudited and has been prepared in accordance with HSBC's significant accounting policies as described in the Annual Report and Accounts 2016. The financial information does not constitute financial statements prepared in accordance with International Financial Reporting Standards ('IFRSs'), is not complete and should be read in conjunction with the Annual Report and Accounts 2016, the Interim Report 2016, and other reports and financial information published by HSBC.


All information is on a reported basis.

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HSBC
HSBC Holdings plc

Net interest income
Net fee income
Net trading income
Other income/(expense)
Net operating income before loan impairment charges and other credit risk provisions ${ }^{1}$
Loan impairment charges and other credit risk provisions

## Net operating income

Total operating expenses ${ }^{1}$
Operating profit/ (loss)
Share of profit in associates and joint ventures
Profit/ (loss) before tax
Tax expense
Profit/(loss) after tax
Profit/(loss) attributable to shareholders of the parent company
Profit attributable to non-controlling interests
Profit/(loss) attributable to the ordinary shareholders of the parent company

| Quarter ended |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 1}$ Dec | 30 Sep | 30 Jun | 31 Mar | 31 Dec |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{6 , 8 6 8}$ | 7,185 | 7,847 | 7,913 | 8,059 |
| $\mathbf{2 , 9 2 9}$ | 3,262 | 3,389 | 3,197 | 3,471 |
| $\mathbf{1 , 8 9 7}$ | 2,231 | 2,488 | 2,836 | 1,408 |
| $\mathbf{( 2 , 7 1 0})$ | $(3,166)$ | 770 | 1,030 | $(1,166)$ |
|  |  |  |  |  |
| $\mathbf{8 , 9 8 4}$ | 9,512 | 14,494 | 14,976 | 11,772 |
| $\mathbf{( 4 6 8 )}$ | $(566)$ | $(1,205)$ | $(1,161)$ | $(1,644)$ |
| $\mathbf{8 , 5 1 6}$ | 8,946 | 13,289 | 13,815 | 10,128 |
| $\mathbf{( 1 2 , 4 5 9 )}$ | $(8,721)$ | $(10,364)$ | $(8,264)$ | $(11,542)$ |
| $\mathbf{( 3 , 9 4 3 )}$ | 225 | 2,925 | 5,551 | $(1,414)$ |
| $\mathbf{4 9 8}$ | 618 | 683 | 555 | 556 |
| $\mathbf{( 3 , 4 4 5 )}$ | 843 | 3,608 | 6,106 | $(858)$ |
| $\mathbf{( 5 7 2 )}$ | $(803)$ | $(720)$ | $(1,571)$ | $(230)$ |
| $\mathbf{( 4 , 0 1 7 )}$ | 40 | 2,888 | 4,535 | $(1,088)$ |
| $\mathbf{( 4 , 2 2 9 )}$ | $(204)$ | 2,611 | 4,301 | $(1,325)$ |
| $\mathbf{2 1 2}$ | 244 | 277 | 234 | 237 |
| $\mathbf{( 4 , 4 4 0 )}$ | $(617)$ | 2,347 | 4,009 | $(1,468)$ |
|  |  |  |  |  |

## Revenue

## Significant items

Debit valuation adjustment ('DVA') on derivative contracts
Fair value movements on non-qualifying hedges
Gain on disposal of our membership interest in Visa - Europe
Gain on disposal of our membership interest in Visa - US
Own credit spread
Portfolio disposals
(Provisions)/releases arising from the ongoing review of compliance with the UK Consumer Credit Act
Loss and trading results from disposed-of operations in Brazi

| $\mathbf{( 7 0 )}$ | $(55)$ | $(7)$ | 158 | $(186)$ |
| ---: | ---: | ---: | :---: | :---: |
| $\mathbf{( 3 0 2 )}$ | 12 | $(164)$ | $(233)$ | 26 |
| - | - | 584 | - | - |
| $\mathbf{1 1 6}$ | - | - | - | - |
| $\mathbf{( 1 , 6 4 8 )}$ | $(1,370)$ | 75 | 1,151 | $(773)$ |
| $\mathbf{( 1 1 2 )}$ | $(119)$ | 68 | - | $(214)$ |
|  |  |  |  |  |
| - | - | 2 | - | $(12)$ |
| - | $(1,743)$ | 748 | 721 | 721 |
| $\mathbf{( 2 , 0 1 6 )}$ | $(3,275)$ | 1,306 | 1,797 | $(438)$ |

LICs
Significant items
Trading results from disposed-of operations in Brazil

- $\quad-\quad$ (414) (334)


## Operating expenses

## Significant items

Costs associated with portfolio disposals
Costs to achieve

| $\mathbf{( 2 8 )}$ | - | - | - | - |
| ---: | ---: | ---: | :---: | ---: |
| $\mathbf{( 1 , 0 8 6 )}$ | $(1,014)$ | $(677)$ | $(341)$ | $(743)$ |
| $\mathbf{( 7 6 )}$ | $(53)$ | $(63)$ | $(31)$ | $(61)$ |
| $\mathbf{( 2 , 4 4 0 )}$ | - | $(800)$ | - | - |
| $\mathbf{( 3 9 0 )}$ | 50 | $(3)$ | $(1)$ | $(18)$ |
| $\mathbf{4 2}$ | - | $(723)$ | - | $(370)$ |
| $\mathbf{( 7 0 )}$ | $(456)$ | $(33)$ | - | $(337)$ |
| $\mathbf{-}$ | - | $(555)$ | $(504)$ | $(599)$ |
| $\mathbf{( 4 , 0 4 8 )}$ | $(1,473)$ | $(2,854)$ | $(877)$ | $(2,128)$ |

Share of profit in associates and joint ventures
Significant items
Trading results from disposed-of operations in Brazil

- $\quad-\quad$ - (1)

Balance sheet data

|  | At |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 Dec | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
|  | 2016 | 2016 | 2016 | 2016 | 2015 |
|  | \$m | \$m | \$m | \$m | \$m |
| Loans and advances to customers (net) | 861,504 | 880,851 | 887,556 | 920,139 | 924,454 |
| Customer accounts | 1,272,386 | 1,296,444 | 1,290,958 | 1,315,058 | 1,289,586 |
|  | \$bn | \$bn | \$bn | \$bn | \$bn |
| Risk-weighted assets | 857.2 | 904.1 | 1,082.2 | 1,115.2 | 1,103.0 |
|  | \% | \% | \% | \% | \% |
| Return on risk-weighted assets ${ }^{2,3}$ | (1.6) | 0.3 | 1.3 | 2.2 | (0.3) |

${ }^{1}$ The difference between the consolidated group result and the sum of geographical regions and global businesses is attributable to intersegment eliminations
${ }^{2}$ Return on risk-weighted assets are on a reported basis, and calculated using average risk-weighted assets on a CRD IV basis.
${ }^{3}$ Return on risk-weighted assets are based on a discrete quarterly calculation, using a 2-point average.
Net interest income
Net fee income
Net trading income
Other income
Net operating income before loan impairment charges and other credit risk
provisions

| Quarter ended |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 1}$ Dec | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{3 , 2 4 7}$ | 3,284 | 3,740 | 3,645 | 3,691 |
| $\mathbf{1 , 1 5 6}$ | 1,293 | 1,303 | 1,241 | 1,391 |
| $\mathbf{1 2 2}$ | 122 | 81 | 123 | 167 |
| $\mathbf{1 3 9}$ | 219 | 573 | 50 | 178 |
| $\mathbf{4 , 6 6 4}$ | 4,918 | 5,697 | 5,059 | 5,427 |

Loan impairment charges and other credit risk provisions

## Net operating income

Total operating expenses

## Operating profit

Share of profit in associates and joint ventures
Profit before tax

## Revenue

## Significant items

Fair value movements on non-qualifying hedges
Gain on disposal of our membership interest in Visa - Europe
Gain on disposal of our membership interest in Visa - US
Portfolio disposals
Loss and trading results from disposed-of operations in Brazil

## LCs

## Significant items

Trading results from disposed-of operations in Brazil

## Operating expenses

## Significant items

Costs to achieve
Costs to establish UK ring-fenced bank
Settlements and provisions in connection with legal matters
UK customer redress programmes
Trading results from disposed-of operations in Brazil

- $\quad-\quad$ (245) (217) (197)

| $\mathbf{( 1 6 4 )}$ | $(124)$ | $(61)$ | $(44)$ | $(121)$ |
| ---: | :---: | :---: | :---: | :---: |
| $\mathbf{( 1 )}$ | $(1)$ | - | - | - |
| - | - | - | - | - |
| $\mathbf{( 5 9 )}$ | $(438)$ | - | - | $(378)$ |
| - | - | $(434)$ | $(371)$ | $(406)$ |
| $\mathbf{( 2 2 4 )}$ | $(563)$ | $(495)$ | $(415)$ | $(905)$ |

Balance sheet data

|  | At |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 Dec | 30 Sep | 30 Jun | 31 Mar | 31 Dec |
|  | 2016 | 2016 | 2016 | 2016 | 2015 |
|  | \$m | \$m | \$m | \$m | \$m |
| Loans and advances to customers (net) | 306,056 | 313,369 | 314,754 | 322,476 | 321,749 |
| Customer accounts | 590,502 | 597,211 | 588,864 | 594,803 | 584,872 |
|  | \$bn | \$bn | \$bn | \$bn | \$bn |
| Risk-weighted assets | 115.1 | 120.2 | 129.4 | 130.2 | 130.7 |
|  | \% | \% | \% | \% | \% |
| Return on risk-weighted assets | 3.4 | 3.1 | 4.7 | 3.4 | 2.1 |

## Commercial Banking

|  | Quarter ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 Dec | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
|  | 2016 | 2016 | 2016 | 2016 | 2015 |
|  | \$m | \$m | \$m | \$m | \$m |
| Net interest income | 2,110 | 2,160 | 2,281 | 2,320 | 2,366 |
| Net fee income | 844 | 907 | 963 | 958 | 948 |
| Net trading income | 76 | 129 | 147 | 120 | 138 |
| Other income | 11 | 5 | 312 | 62 | 25 |
| Net operating income before loan impairment charges and other credit risk provisions | 3,041 | 3,201 | 3,703 | 3,460 | 3,477 |
| Loan impairment charges and other credit risk provisions | (201) | (241) | (444) | (386) | $(1,008)$ |
| Net operating income | 2,840 | 2,960 | 3,259 | 3,074 | 2,469 |
| Total operating expenses | $(1,472)$ | $(1,436)$ | $(1,618)$ | $(1,561)$ | $(1,768)$ |
| Operating profit | 1,368 | 1,524 | 1,641 | 1,513 | 701 |
| Share of profit in associates and joint ventures | - | - | - | - | - |
| Profit before tax | 1,368 | 1,524 | 1,641 | 1,513 | 701 |

## Revenue

## Significant items

Gain on disposal of our membership interest in Visa - Europe
Provisions arising from the ongoing review of compliance with the UK Consumer
Credit Act
Loss and trading results from disposed-of operations in Brazil

## LICs

## Significant items

Trading results from disposed-of operations in Brazil

## Operating expenses

## Significant items

Costs to achieve
Costs to establish UK ring-fenced bank
UK customer redress programmes
Trading results from disposed-of operations in Brazil

| - | - | 230 | - | - |
| :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | $(18)$ |
| - | - | 147 | 142 | 152 |
| - | - | 377 | 142 | 134 |

$-\quad-\quad$ (160) (113)

| $(\mathbf{1 4 )}$ | $(11)$ | $(14)$ | $(23)$ | $(150)$ |
| :---: | :---: | :---: | :---: | :---: |
| - | $(1)$ | - | - | - |
| $\mathbf{( 1 1 )}$ | $(8)$ | $(15)$ | - | 23 |
| - | - | $(81)$ | $(74)$ | $(101)$ |
| $(25)$ | $(20)$ | $(110)$ | $(97)$ | $(228)$ |

Balance sheet data

Loans and advances to customers (net)
Customer accounts

Risk-weighted assets

Return on risk-weighted assets

| At |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: |
| $\mathbf{3 1}$ Dec | 30 Sep | 30 Jun | 31 Mar | 31 Dec |  |  |  |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |  |  |  |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ |  |  |  |
| $\mathbf{2 8 1 , 9 3 0}$ | 284,604 | 285,215 | 289,965 | 287,668 |  |  |  |
| $\mathbf{3 4 1 , 7 2 9}$ | 340,528 | 334,946 | 345,876 | 348,198 |  |  |  |
|  |  |  |  |  |  |  |  |
| $\mathbf{\$ b n}$ | $\$$ bn | $\$ b n$ | $\$ b n$ | $\$ b n$ |  |  |  |
| $\mathbf{2 7 5 . 9}$ | 282.3 | 298.8 | 304.3 | 302.2 |  |  |  |
|  |  |  |  |  |  |  |  |
| $\%$ | $\%$ | $\%$ | $\%$ | $\%$ |  |  |  |
| $\mathbf{2 . 0}$ | 2.1 | 2.2 | 2.0 | 0.9 |  |  |  |

## Global Banking and M arkets

Net interest income
Net fee income
Net trading income
Other income
Net operating income before loan impairment charges and other credit risk provisions
Loan impairment (charges)/recoveries and other credit risk provisions

## Net operating income

Total operating expenses

## Operating profit

Share of profit in associates and joint ventures

## Profit before tax

| Quarter ended |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 1}$ Dec | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{1 , 1 3 1}$ | 1,333 | 1,305 | 1,252 | 1,251 |
| $\mathbf{7 2 6}$ | 941 | 947 | 806 | 959 |
| $\mathbf{1 , 5 2 7}$ | 1,401 | 1,687 | 1,874 | 723 |
| $\mathbf{1 3 7}$ | 87 | 4 | 55 | 93 |
|  |  |  |  |  |
| $\mathbf{3 , 5 2 1}$ | 3,762 | 3,943 | 3,987 | 3,026 |
| $\mathbf{( 1 2 )}$ | $(20)$ | $(264)$ | $(175)$ | $(110)$ |
| $\mathbf{3 , 5 0 9}$ | 3,742 | 3,679 | 3,812 | 2,916 |
| $\mathbf{( 2 , 3 0 0 )}$ | $(2,243)$ | $(2,473)$ | $(2,286)$ | $(2,425)$ |
| $\mathbf{1 , 2 0 9}$ | 1,499 | 1,206 | 1,526 | 491 |
| $\mathbf{-}$ | - | - | - | - |
| $\mathbf{1 , 2 0 9}$ | 1,499 | 1,206 | 1,526 | 491 |

## Revenue

## Significant items

DVA on derivative contracts
Loss and trading results from disposed-of operations in Brazil

| $\mathbf{( 7 0 )}$ | $(55)$ | $(7)$ | 158 | $(186)$ |
| :---: | :---: | :---: | :---: | :---: |
| - | - | 116 | 152 | 92 |
| $\mathbf{( 7 0 )}$ | $(55)$ | 109 | 310 | $(94)$ |

## LICs

## Significant items

Trading results from disposed-of operations in Brazil

## Operating expenses

## Significant items

Costs to achieve
Settlements and provisions in connection with legal matters
UK customer redress programmes
Trading results from disposed-of operations in Brazil

| $\mathbf{( 9 1 )}$ | $(51)$ | $(61)$ | $(30)$ | $(49)$ |
| :---: | :---: | ---: | :---: | :---: |
| $\mathbf{4 2}$ | - | $(136)$ | - | $(20)$ |
| $\mathbf{-}$ | $(10)$ | $(18)$ | - | 19 |
| $\mathbf{-}$ | - | $(35)$ | $(48)$ | $(63)$ |
| $\mathbf{4 9 )}$ | $(61)$ | $(250)$ | $(78)$ | $(113)$ |

Balance sheet data

Loans and advances to customers (net)
Customer accounts
Risk-weighted assets

Return on risk-weighted assets

| At |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 1 ~ D e c ~}$ | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{2 2 5 , 8 5 5}$ | 225,765 | 228,116 | 244,228 | 248,206 |
| $\mathbf{2 5 6 , 0 9 5}$ | 266,927 | 268,850 | 272,187 | 262,802 |
|  |  |  |  |  |
| $\mathbf{\$ b n}$ | $\$ b n$ | $\$ b n$ | $\$ b n$ | $\$ b n$ |
| $\mathbf{3 0 0 . 4}$ | 307.2 | 334.4 | 344.3 | 330.3 |
| $\%$ |  |  | $\%$ | $\%$ |
| $\mathbf{1 . 6}$ | 1.9 | 1.4 | 1.8 | 0.6 |

Net interest income
Net fee income
Net trading income
Other income/ (expense)
Net operating income before loan impairment charges and other credit risk provisions
Loan impairment (charges)/recoveries and other credit risk provisions

## Net operating income

Total operating expenses
Operating profit/ (loss)
Share of profit in associates and joint ventures
Profit/ (loss) before tax

## Revenue

## Significant items

Portfolio disposals
(Provisions)/releases arising from the ongoing review of compliance with the UK
Consumer Credit Act
Loss and trading results from disposed-of operations in Brazil

## Operating expenses

## Significant items

Costs associated with portfolio disposals
Costs to achieve
Impairment of GPB - Europe goodwill
Regulatory (provisions)/releases in GPB
Trading results from disposed-of operations in Brazil

Balance sheet data

Loans and advances to customers (net)
Customer accounts
Risk-weighted assets

Return on risk-weighted assets

| Quarter ended |  |  |  |  |
| ---: | :---: | ---: | :---: | ---: |
| $\mathbf{3 1 \text { Dec }}$ | 30 Sep | 30 Jun | 31 Mar | 31 Dec |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| $\$ \mathbf{m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{1 9 8}$ | 199 | 205 | 214 | 224 |
| $\mathbf{1 7 1}$ | 196 | 179 | 207 | 207 |
| $\mathbf{3 9}$ | 45 | 50 | 51 | 39 |
| $\mathbf{( 3 5 )}$ | - | 27 | $(1)$ | $(5)$ |
| $\mathbf{3 7 3}$ | 440 | 461 | 471 | 465 |
| $\mathbf{( 8 )}$ | $(2)$ | 11 | - | $(4)$ |
| $\mathbf{3 6 5}$ | 438 | 472 | 471 | 461 |
| $(\mathbf{3 , 2 0 4 )}$ | $(318)$ | $(1,170)$ | $(382)$ | $(407)$ |
| $\mathbf{( 2 , 8 3 9 )}$ | 120 | $(698)$ | 89 | 54 |
| $\mathbf{-}$ | - | - | - | - |
| $\mathbf{( 2 , 8 3 9 )}$ | 120 | $(698)$ | 89 | 54 |


| $\mathbf{( 2 6 )}$ | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| $\mathbf{-}$ | - | 2 | - | 6 |
| $\boldsymbol{-}$ | - | 6 | 6 | 7 |
| $\mathbf{( 2 6 )}$ | - | 8 | 6 | 13 |


| $\mathbf{( 1 0 )}$ | - | - | - | - |
| ---: | :---: | :---: | :---: | :---: |
| - | $(1)$ | $(3)$ | $(2)$ | $(15)$ |
| $(\mathbf{2 , 4 4 0 )}$ | - | $(800)$ | - | - |
| $\mathbf{( 3 8 9 )}$ | 48 | - | - | $(17)$ |
| - | - | $(4)$ | $(4)$ | $(4)$ |
| $(\mathbf{2 , 8 3 9})$ | 47 | $(807)$ | $(6)$ | $(36)$ |


|  | At |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 Dec | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
|  | 2016 | 2016 | 2016 | 2016 | 2015 |
|  | \$m | \$m | \$m | \$m | \$m |
| Loans and advances to customers (net) | 35,456 | 39,050 | 39,923 | 41,685 | 42,942 |
| Customer accounts | 69,850 | 77,421 | 77,981 | 80,806 | 80,404 |
| Risk-weighted assets | \$bn | \$bn | \$bn | \$bn | \$bn |
|  | 15.3 | 16.8 | 17.3 | 17.9 | 18.0 |
|  | \% | \% | \% | \% | \% |
| Return on risk-weighted assets | (70.4) | 2.8 | (16.0) | 2.0 | 1.2 |

## Corporate Centre

|  | Quarter ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 Dec | 30 Sep | 30 Jun | 31 Mar | 31 Dec |
|  | 2016 | 2016 | 2016 | 2016 | 2015 |
|  | \$m | \$m | \$m | \$m | \$m |
| Net interest income | 182 | 209 | 316 | 482 | 527 |
| Net fee income/(expense) | 32 | (75) | (3) | (15) | (34) |
| Net trading income | 133 | 534 | 523 | 668 | 341 |
| Other income/(expense) | $(2,962)$ | $(3,477)$ | (146) | 864 | $(1,457)$ |
| Net operating income/ (expense) before loan impairment charges and other credit risk provisions | $(2,615)$ | $(2,809)$ | 690 | 1,999 | (623) |
| Loan impairment (charges)/recoveries and other credit risk provisions | 12 | 48 | 31 | (116) | (4) |
| Net operating income/ (expense) | $(2,603)$ | $(2,761)$ | 721 | 1,883 | (627) |
| Total operating expenses | $(2,066)$ | $(1,132)$ | $(1,461)$ | (548) | $(2,735)$ |
| Operating profit/ (loss) | $(4,669)$ | $(3,893)$ | (740) | 1,335 | $(3,362)$ |
| Share of profit in associates and joint ventures | 496 | 614 | 676 | 548 | 550 |
| Profit/ (loss) before tax | $(4,173)$ | $(3,279)$ | (64) | 1,883 | $(2,812)$ |

## Revenue

## Significant items

Fair value movements on non-qualifying hedges
Gain on disposal of our membership interest in Visa - US
Own credit spread
Portfolio disposals
Loss and trading results from disposed-of operations in Brazil

| $\mathbf{( 3 0 4 )}$ | 14 | $(164)$ | $(233)$ | 26 |
| ---: | ---: | :---: | :---: | :---: |
| $\mathbf{4 4}$ | - | - | - | - |
| $\mathbf{( 1 , 6 4 8 )}$ | $(1,370)$ | 75 | 1,151 | $(773)$ |
| $\mathbf{( 8 6 )}$ | $(119)$ | 68 | - | $(214)$ |
| - | $(1,742)$ | $(45)$ | $(41)$ | $(15)$ |
| $\mathbf{( 1 , 9 9 4 )}$ | $(3,217)$ | $(66)$ | 877 | $(976)$ |

## Operating expenses

## Significant items

Costs associated with portfolio disposals
Costs to achieve
Costs to establish UK ring-fenced bank
Regulatory (provisions)/releases in GPB
Settlements and provisions in connection with legal matters
UK customer redress programmes
Trading results from disposed-of operations in Brazil

| $\mathbf{( 1 8 )}$ | - | - | - | - |
| ---: | :---: | ---: | ---: | ---: |
| $\mathbf{( 8 1 7 )}$ | $(827)$ | $(538)$ | $(242)$ | $(408)$ |
| $\mathbf{( 7 5 )}$ | $(51)$ | $(63)$ | $(31)$ | $(61)$ |
| $\mathbf{( 1 )}$ | 2 | $(3)$ | $(1)$ | $(1)$ |
| - | - | $(587)$ | - | $(350)$ |
| - | - | - | - | $(1)$ |
| - | - | $(1)$ | $(7)$ | $(25)$ |
| $\mathbf{( 9 1 1 )}$ | $(876)$ | $(1,192)$ | $(281)$ | $(846)$ |

## Share of profit in associates and joint ventures

## Significant items

Trading results from disposed-of operations in Brazil

Balance sheet data

Loans and advances to customers (net)
Customer accounts

Risk-weighted assets

| At |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 1}$ Dec | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{1 2 , 2 0 7}$ | 18,063 | 19,548 | 21,785 | 23,889 |
| $\mathbf{1 4 , 2 1 0}$ | 14,357 | 20,317 | 21,386 | 13,310 |
|  |  |  |  |  |
| $\mathbf{\$ b n}$ | $\$ b n$ | $\$ b n$ | $\$ b n$ | $\$ b n$ |
| $\mathbf{1 5 0 . 5}$ | 177.6 | 302.3 | 318.5 | 321.8 |

## HSBC

Europe

|  | Quarter ended 31 Dec 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | RetailBankingand WealthManagement$\$ \mathrm{~m}$ | Commercial <br> Banking \$m | Global Banking and Markets \$m | Global <br> Private <br> Banking \$m | Corporate Centre | $\begin{array}{r} \text { Total } \\ \$ \mathbf{m} \end{array}$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  | \$m |  |
| Net interest income/(expense) | 983 | 726 | 226 | 100 | (235) | 1,800 |
| Net fee income/(expense) | 351 | 355 | 191 | 91 | (26) | 962 |
| Net trading income/(expense) | 16 | 2 | 975 | 11 | (78) | 926 |
| Other income/(expense) | 106 | 22 | 58 | (37) | $(2,190)$ | $(2,041)$ |
| Net operating income/ (expense) before loan impairment charges and other credit risk provisions | 1,456 | 1,105 | 1,450 | 165 | $(2,529)$ | 1,647 |
| Loan impairment (charges)/recoveries and other credit risk provisions | (40) | (79) | 23 | (10) | 46 | (60) |
| Net operating income/ (expense) | 1,416 | 1,026 | 1,473 | 155 | $(2,483)$ | 1,587 |
| Total operating expenses | $(1,327)$ | (556) | $(1,153)$ | $(3,043)$ | $(2,254)$ | $(8,333)$ |
| Operating profit/ (loss) | 89 | 470 | 320 | $(2,888)$ | $(4,737)$ | $(6,746)$ |
| Share of profit/(loss) in associates and joint ventures | (1) | - | - | - | 6 | 5 |
| Profit/ (loss) before tax | 88 | 470 | 320 | $(2,888)$ | $(4,731)$ | $(6,741)$ |
| Revenue |  |  |  |  |  |  |
| Significant items |  |  |  |  |  |  |
| DVA on derivative contracts | - | - | (50) | - | - | (50) |
| Fair value movements on non-qualifying hedges | 2 | - | (2) | - | (303) | (303) |
| Own credit spread | - | - | - | - | $(1,526)$ | $(1,526)$ |
| Portfolio disposals | - | - | - | (26) | - | (26) |
|  | 2 | - | (52) | (26) | $(1,829)$ | $(1,905)$ |
| Operating expenses |  |  |  |  |  |  |
| Significant items |  |  |  |  |  |  |
| Costs associated with portfolio disposals | - | - | - | (10) | (18) | (28) |
| Costs to achieve | (75) | 2 | (73) | 1 | (575) | (720) |
| Costs to establish UK ring-fenced bank | (1) | - | - | - | (75) | (76) |
| Impairment of GPB - Europe goodwill | - | - | - | $(2,440)$ | - | $(2,440)$ |
| Regulatory (provisions)/releases in GPB | - | - | - | (388) | (1) | (389) |
| Settlements and provisions in connection with legal matters | - | - | 42 | - | - | 42 |
| UK customer redress programmes | (59) | (11) | - | - | - | (70) |
|  | (135) | (9) | (31) | $(2,837)$ | (669) | $(3,681)$ |

Balance sheet data

Loans and advances to customers (net)
Customer accounts

| At 31 Dec 2016 |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Retail | Global |  |  |  |  |
| Banking |  | Banking | Global |  |  |
| and Wealth | Commercial | and | Private | Corporate |  |
| Management | Banking | Markets | Banking | Centre | Total |
| $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ |
| 136,096 | 98,009 | 82,013 | 17,797 | 2,745 | 336,660 |
| 179,947 | 119,910 | 109,173 | 33,375 | 4,209 | 446,614 |

Note: Risk-weighted asset data by geographical region is provided in a separate tab at the end of this document.

HSBC
Asia

|  | Quarter ended 31 Dec 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retail <br> Banking and Wealth Management \$m | Commercial <br> Banking \$m | Global Banking and Markets \$m | Global Private Banking | Corporate Centre | $\begin{array}{r} \text { Total } \\ \$ \mathrm{~m} \end{array}$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  | \$m | \$m |  |
| Net interest income/(expense) | 1,459 | 873 | 567 | 44 | 253 | 3,196 |
| Net fee income | 569 | 303 | 303 | 59 | 6 | 1,240 |
| Net trading income | 70 | 48 | 404 | 24 | 104 | 650 |
| Other income/(expense) | (16) | (8) | 42 | 3 | 461 | 482 |
| Net operating income/ (expense) before loan impairment charges and other credit risk provisions | 2,082 | 1,216 | 1,316 | 130 | 824 | 5,568 |
| Loan impairment charges and other credit risk provisions | (46) | (57) | (9) | 1 | (14) | (125) |
| Net operating income/ (expense) | 2,036 | 1,159 | 1,307 | 131 | 810 | 5,443 |
| Total operating expenses | $(1,160)$ | (513) | (653) | (101) | (471) | $(2,898)$ |
| Operating profit/ (loss) | 876 | 646 | 654 | 30 | 339 | 2,545 |
| Share of profit in associates and joint ventures | 2 | - | - | - | 415 | 417 |
| Profit/ (loss) before tax | 878 | 646 | 654 | 30 | 754 | 2,962 |

## Revenue

## Significant items

DVA on derivative contracts
Fair value movements on non-qualifying hedges
Own credit spread

| - | - | $(15)$ | - | 1 | (14) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | 2 | - | $(1)$ | 1 |
| - | - | - | - | $(4)$ | $(4)$ |
| - | - | $(13)$ | - | $(4)$ | $(17)$ |

## Operating expenses

Significant items
Costs to achieve
Regulatory (provisions)/releases in GPB

| $(62)$ | $(8)$ | (8) | (1) | (135) | (214) |
| :---: | :---: | :---: | :---: | :---: | ---: |
| - | - | - | $(1)$ | - | $(1)$ |
| $(62)$ | $(8)$ | $(8)$ | $(2)$ | $(135)$ | $(215)$ |

Balance sheet data

Loans and advances to customers (net)
Customer accounts

| At 31 Dec 2016 |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Retail | Global |  |  |  |  |
| Banking |  | Banking | Global |  |  |
| and Wealth | Commercial | and | Private | Corporate |  |
| Management | Banking | Markets | Banking | Centre | Total |
| $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| 120,727 | 128,523 | 102,059 | 11,808 | 2,312 | 365,429 |
| 327,135 | 165,863 | 110,577 | 24,777 | 3,371 | 631,723 |

Note: Risk-weighted asset data by geographical region is provided in a separate tab at the end of this document.

HSBC
Middle East and North Africa

|  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |

Note: Risk-weighted asset data by geographical region is provided in a separate tab at the end of this document.

HSBC

## North America

|  | Quarter ended 31 Dec 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | RetailBankingand WealthManagement$\$ \mathrm{~m}$ | Commercial <br> Banking \$m | Global <br> Banking and <br> Markets \$m | Global <br> Private <br> Banking | Corporate Centre |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  | Total |
|  |  |  |  | \$m | \$m | \$m |
| Net interest income/(expense) | 298 | 294 | 174 | 54 | 145 | 965 |
| Net fee income/(expense) | 112 | 116 | 149 | 21 | 51 | 450 |
| Net trading income/(expense) | 5 | 7 | 57 | 3 | 60 | 132 |
| Other income/(expense) | 93 | 11 | 90 | - | (208) | (14) |
| Net operating income/ (expense) before loan impairment charges and other credit risk provisions | 508 | 428 | 470 | 78 | 49 | 1,533 |
| Loan impairment (charges)/recoveries and other credit risk provisions | (12) | 3 | 2 | 1 | (21) | (27) |
| Net operating income/ (expense) | 496 | 431 | 472 | 79 | 28 | 1,506 |
| Total operating expenses | (482) | (224) | (383) | (61) | (290) | $(1,440)$ |
| Operating profit/ (loss) | 14 | 207 | 89 | 18 | (262) | 66 |
| Share of profit/(loss) in associates and joint ventures | - | - | - | (1) | 4 | 3 |
| Profit/ (loss) before tax | 14 | 207 | 89 | 17 | (258) | 69 |

## Revenue

Significant items
DVA on derivative contracts
Fair value movements on non-qualifying hedges
Gain on disposal of our membership interest in Visa - US
Own credit spread
Portfolio disposals

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | ---: |
| - | - | - | - | $(7)$ |  |
| - | - | - | - | 2 | 2 |
| 72 | - | - | - | 44 | 116 |
| - | - | - | - | $(116)$ | $(116)$ |
| - | - | - | - | $(86)$ | $(86)$ |
| 72 | - | $(7)$ | - | $(156)$ | $(91)$ |

Operating expenses
Significant items
Costs to achieve

| $(21)$ | $(2)$ | $(4)$ | - | (75) | (102) |
| ---: | :--- | :--- | :--- | :--- | :--- |
| $(21)$ | $(2)$ | $(4)$ | - | $(75)$ | $(102)$ |

Balance sheet data

Loans and advances to customers (net)
Customer accounts

| At 31 Dec 2016 |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| Retail | Global |  |  |  |  |  |
| Banking |  | Banking | Global |  |  |  |
| and Wealth | Commercial | and | Private | Corporate |  |  |
| Management | Banking | Markets | Banking | Centre | Total |  |
| $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |  |
| 36,318 | 38,874 | 23,548 | 5,822 | 7,150 | 111,712 |  |
| 54,412 | 42,000 | 24,595 | 11,615 | 6,168 | 138,790 |  |

Note: Risk-weighted asset data by geographical region is provided in a separate tab at the end of this document.

HSBC

## Latin America

|  | Quarter ended 31 Dec 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | RetailBankingand WealthManagement$\$ \mathrm{~m}$ | Commercial Banking \$m | Global <br> Banking and <br> Markets <br> \$m | Global <br> Private <br> Banking <br> \$m | Corporate Centre \$m | Total \$m |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Net interest income/(expense) | 344 | 114 | 57 | - | (8) | 507 |
| Net fee income | 73 | 25 | 18 | - | - | 116 |
| Net trading income | 18 | 7 | 37 | 1 | 19 | 82 |
| Other income | 10 | 3 | 5 | (1) | 4 | 21 |
| Net operating income/ (expense) before loan impairment charges and other credit risk provisions | 445 | 149 | 117 | - | 15 | 726 |
| Loan impairment charges and other credit risk provisions | (114) | (11) | - | - | 2 | (123) |
| Net operating income/ (expense) | 331 | 138 | 117 | - | 17 | 603 |
| Total operating expenses | (315) | (110) | (79) | 1 | (30) | (533) |
| Operating loss | 16 | 28 | 38 | 1 | (13) | 70 |
| Share of profit/(loss) in associates and joint ventures | - | - | - | 1 | (1) | - |
| Loss before tax | 16 | 28 | 38 | 2 | (14) | 70 |
| Revenue |  |  |  |  |  |  |
| Significant items |  |  |  |  |  |  |
| DVA on derivative contracts | - | - | 1 | - | - | 1 |
| Fair value movements on non-qualifying hedges | - | - | - | - | (2) | (2) |
|  | - | - | 1 | - | (2) | (1) |
| Operating expenses |  |  |  |  |  |  |
| Significant items |  |  |  |  |  |  |
| Costs to achieve | (4) | - | (5) | - | (12) | (21) |
|  | (4) | - | (5) | - | (12) | (21) |

Balance sheet data

Loans and advances to customers (net)
Customer accounts

| At 31 Dec 2016 |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Retail | Global |  |  |  |  |
| Banking |  | Banking | Global |  |  |
| and Wealth | Commercial | and | Private | Corporate |  |
| Management | Banking | Markets | Banking | Centre | Total |
| $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ |
| 5,790 | 6,609 | 4,525 | 29 | - | 16,953 |
| 11,531 | 5,563 | 3,092 | 83 | 224 | 20,493 |

Note: Risk-weighted asset data by geographical region is provided in a separate tab at the end of this document.

HSBC
Hong Kong

|  | Quarter ended 31 Dec 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | RetailBankingand WealthManagement$\$ \mathrm{~m}$ | Commercial Banking \$m | Global <br> Banking and Markets \$m | Global <br> Private <br> Banking <br> \$m | Corporate Centre \$m | Total \$m |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Net interest income | 1,058 | 536 | 215 | 29 | 110 | 1,948 |
| Net fee income | 461 | 211 | 141 | 44 | 8 | 865 |
| Net trading income | 31 | 34 | 217 | 20 | 39 | 341 |
| Other income/(expense) | 2 | (42) | 32 | - | 169 | 161 |
| Net operating income before loan impairment charges and other credit risk provisions | 1,552 | 739 | 605 | 93 | 326 | 3,315 |
| Loan impairment (charges)/recoveries and other credit risk provisions | (38) | (10) | (34) | - | (8) | (90) |
| Net operating income | 1,514 | 729 | 571 | 93 | 318 | 3,225 |
| Total operating expenses | (680) | (249) | (347) | (65) | (185) | $(1,526)$ |
| Operating profit | 834 | 480 | 224 | 28 | 133 | 1,699 |
| Share of profit in associates and joint ventures | 1 | - | - | - | 2 | 3 |
| Profit before tax | 835 | 480 | 224 | 28 | 135 | 1,702 |
| Revenue |  |  |  |  |  |  |
| Significant items |  |  |  |  |  |  |
| DVA on derivative contracts | - | - | (7) | - | - | (7) |
| Fair value movements on non-qualifying hedges | - | - | (1) | - | - | (1) |
| Own credit spread | - | - | - | - | (2) | (2) |
|  | - | - | (8) | - | (2) | (10) |
| Operating expenses |  |  |  |  |  |  |
| Significant items |  |  |  |  |  |  |
| Costs to achieve | (62) | - | (6) | - | (29) | (97) |
|  | (62) | - | (6) | - | (29) | (97) |
| Balance sheet data |  |  |  |  |  |  |
|  |  |  | At 31 De |  |  |  |
|  | Retail |  | Global |  |  |  |
|  | Banking and Wealth Management | Commercial Banking | Banking and Markets | Global <br> Private <br> Banking | Corporate Centre | Total |
| Loans and advances to customers (net) | 77,873 | 84,719 | 57,693 | 8,553 | 1,791 | 230,629 |
| Customer accounts | 271,520 | 126,385 | 45,943 | 17,489 | 289 | 461,626 |

Note: Risk-weighted asset data by geographical region is provided in a separate tab at the end of this document.

HSBC
UK

|  | Quarter ended 31 Dec 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | RetailBankingand WealthManagement$\$ \mathrm{~m}$ | Commercial <br> Banking \$m | Global Banking and Markets \$m | Global Private Banking | Corporate Centre | $\begin{array}{r} \text { Total } \\ \$ \mathrm{~m} \end{array}$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  | \$m | \$m |  |
| Net interest income/(expense) | 781 | 560 | 141 | 50 | (140) | 1,392 |
| Net fee income/(expense) | 252 | 270 | (5) | 23 | (24) | 516 |
| Net trading income/(expense) | 5 | (1) | 833 | 2 | (194) | 645 |
| Other income/(expense) | 67 | 15 | 45 | 6 | $(2,161)$ | $(2,028)$ |
| Net operating income/ (expense) before loan impairment charges and other credit risk provisions | 1,105 | 844 | 1,014 | 81 | $(2,519)$ | 525 |
| Loan impairment (charges)/recoveries and other credit risk provisions | (31) | (35) | 20 | (2) | 43 | (5) |
| Net operating income/ (expense) | 1,074 | 809 | 1,034 | 79 | $(2,476)$ | 520 |
| Total operating expenses | $(1,071)$ | (397) | (910) | (67) | $(2,216)$ | $(4,661)$ |
| Operating profit/ (loss) | 3 | 412 | 124 | 12 | $(4,692)$ | $(4,141)$ |
| Share of profit in associates and joint ventures | - | - | - | - | 5 | 5 |
| Profit/ (loss) before tax | 3 | 412 | 124 | 12 | $(4,687)$ | $(4,136)$ |

## Revenue

## Significant items

DVA on derivative contracts
Fair value movements on non-qualifying hedges
Own credit spread

|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| - | - | - | $(45)$ | - | $(311)$ |
| - | - | - | - | $(1,539)$ | $(1,539)$ |
| - | - | - | - | $(1,850)$ | $(1,895)$ |

## Operating expenses

## Significant items

Costs to achieve
Costs to establish UK ring-fenced bank
Settlements and provisions in connection with legal matters
UK customer redress programmes

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $(68)$ | 5 | $(72)$ | - | $(516)$ | $(651)$ |
| - | - | - | - | $(76)$ | $(76)$ |
| - | - | 22 | - | - | 22 |
| $(59)$ | $(11)$ | - | - | - | $(70)$ |
| $(127)$ | $(6)$ | $(50)$ | - | $(592)$ | $(775)$ |

Balance sheet data

Loans and advances to customers (net)
Customer accounts

| At 31 Dec 2016 |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Retail | Global |  |  |  |  |
| Banking |  | Banking | Global |  |  |
| and Wealth | Commercial | and | Private | Corporate |  |
| Management | Banking | Markets | Banking | Centre | Total |
| $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathbf{m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| 114,699 | 75,751 | 64,428 | 6,864 | 2,356 | 264,098 |
| 159,936 | 97,121 | 89,124 | 14,354 | 743 | 361,278 |

Note: Risk-weighted asset data by geographical region is provided in a separate tab at the end of this document.

## US CML run-off portfolio

|  | Quarter ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 Dec | 30 Sep | 30 Jun | 31 Mar | 31 Dec |
|  | 2016 | 2016 | 2016 | 2016 | 2015 |
|  | \$m | \$m | \$m | \$m | \$m |
| Net operating income before loan impairment charges and other credit risk provisions | 78 | 33 | 249 | 118 | 115 |
| Loan impairment charges and other credit risk provisions | (21) | (10) | - | (97) | (26) |
| Net operating income | 57 | 23 | 249 | 21 | 89 |
| Total operating expenses | (89) | (137) | (708) | (138) | (533) |
| Operating loss | (32) | (114) | (459) | (117) | (444) |
| Share of profit in associates and joint ventures | - | - | - | - | - |
| Loss before tax | (32) | (114) | (459) | (117) | (444) |

## Revenue

## Significant items

Fair value movements on non-qualifying hedges
Gain on disposal of our membership interest in Visa - US
Portfolio disposals

| $\mathbf{-}$ | - | 4 | $(119)$ | 32 |
| :---: | :---: | :---: | :---: | :---: |
| $\mathbf{4 4}$ | - | - | - | - |
| $\mathbf{( 8 6 )}$ | $(119)$ | 68 | - | $(214)$ |
| $\mathbf{( 4 2 )}$ | $(119)$ | 72 | $(119)$ | $(182)$ |

## Operating expenses

## Significant items

## Costs to achieve

Settlements and provisions in connection with legal matters

| (9) | $(47)$ | $(15)$ | $(22)$ | $(20)$ |
| :---: | :---: | :---: | :---: | :---: |
| - | - | $(587)$ | - | $(350)$ |
| $(9)$ | $(47)$ | $(602)$ | $(22)$ | $(370)$ |

Balance sheet data

## Loan portfolio information

Loans and advances to customers (gross)
Loans and advances to customers - held for sale
Impairment allowances
Impairment allowances - assets held for sale
2+delinquency
Write-offs (net)

| At |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 1 ~ D e c ~}$ | 30 Sep | 30 Jun | 31 Mar | 31 Dec |
| $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |  |
| $\mathbf{5 , 6 5 4}$ | 11,167 | 12,526 | 13,678 | 19,246 |
| $\mathbf{1 , 6 0 1}$ | 896 | 880 | 5,010 | - |
| $\mathbf{1 9 0}$ | 474 | 581 | 723 | 986 |
| $\mathbf{9 5}$ | 71 | 88 | 274 | - |
| $\mathbf{5 8 8}$ | 688 | 1,047 | 1,093 | 1,154 |
| $\mathbf{3 0}$ | 32 | 27 | 67 | 58 |
|  |  |  |  |  |
| $\%$ | $\%$ | $\%$ | $\%$ | $\%$ |
|  |  |  |  |  |
| $\mathbf{3 . 9}$ | 4.5 | 5.0 | 5.3 | 5.1 |
| $\mathbf{1 . 2}$ | 0.3 | - | 2.1 | 0.5 |
| $\mathbf{8 . 1}$ | 5.7 | 7.8 | 5.8 | 6.0 |
| $\mathbf{1 . 7}$ | 1.0 | 0.7 | 1.4 | 1.2 |

1 The 'write-offs' and 'loan impairment charges' ratios are a percentage of average total loans and advances (quarter annualised), while the 'impairment allowances' and ' $2+$ delinquency' ratios are a percentage of period end loans and advances to customers (gross). All ratios include assets held for sale.

HSBC
HSBC Holdings ${ }^{1}$

| Quarter ended 31 Dec 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Retail |  | Global |  |  |  |
| Banking |  | Banking | Global |  |  |
| and Wealth | Commercial | and | Private | Corporate |  |
| Management | Banking | Markets | Banking | Centre | Total |
| \$m | \$m | \$m | \$m | \$m | \$m |
| - | - | - | - | (96) | (96) |
| - | (2) | - | - | (4) | (6) |
| - | - | - | - | (236) | (236) |
| 51 | 7 | - | - | $(1,072)$ | $(1,014)$ |
| 51 | 5 | - | - | $(1,408)$ | $(1,352)$ |
| - | - | - | - | - | - |
| 51 | 5 | - | - | $(1,408)$ | $(1,352)$ |
| (208) | (90) | (121) | (11) | $(1,610)$ | $(2,040)$ |
| (157) | (85) | (121) | (11) | $(3,018)$ | $(3,392)$ |
| - | - | - | - | - | - |
| (157) | (85) | (121) | (11) | $(3,018)$ | $(3,392)$ |

interest income/(expense)
Net fee income/(expense)
Net trading income/(expense)
Other income/(expense) ${ }^{2}$
Net operating income before loan impairment charges and other credit risk provisions
Loan impairment charges and other credit risk provisions
Net operating income/ (expense)
Total operating expenses
Operating profit/ (loss)
Share of profit/(loss) in associates and joint ventures
Profit/ (loss) before tax

## Revenue

Significant items
Fair value movements on non-qualifying hedges

| - | - | - | - | (356) | (356) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | $(356)$ | (356) |

## Operating expenses

Significant items
Costs to achieve
Costs to establish UK ring-fenced bank

| $(34)$ | 2 | - | - | (193) | (225) |
| :---: | :---: | :---: | :---: | ---: | ---: |
| - | - | - | - | (8) | (8) |
| $(34)$ | 2 | - | - | $(201)$ | (233) |

Balance sheet data

Loans and advances to customers (net)
Customer accounts

| At 31 Dec 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Retail |  | Global |  |  |  |
| Banking |  | Banking | Global |  |  |
| and Wealth | Commercial | and | Private | Corporate |  |
| Management | Banking | Markets | Banking | Centre | Total |
| \$m | \$m | \$m | \$m | \$m | \$m |
| - | - | - | - | 107 | 107 |
| - | - | - | - | - | - |

Note: Risk-weighted asset data by geographical region is provided in a separate tab at the end of this document.

1 Holding Company results are included within the Europe and UK geographical disclosures.
2 Excludes intra-Group dividend income

HSBC
Risk-weighted assets

Risk-weighted assets by global business

|  | Quarter ended |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{3 1 ~ D e c ~}$ | 30 Sep | 30 Jun | 31 Mar | 31 Dec |
|  | $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
|  | $\mathbf{\$ b n}$ | $\$ b n$ | $\$ b n$ | $\$ b n$ | $\$ b n$ |
| Retail Banking and Wealth M anagement | $\mathbf{1 1 5 . 1}$ | 120.2 | 129.4 | 130.2 | 130.7 |
| Commercial Banking | $\mathbf{2 7 5 . 9}$ | 282.3 | 298.8 | 304.3 | 302.2 |
| Global Banking and Markets | $\mathbf{3 0 0 . 4}$ | 307.2 | 334.4 | 344.3 | 330.3 |
| Global Private Banking | $\mathbf{1 5 . 3}$ | 16.8 | 17.3 | 17.9 | 18.0 |
| Corporate Centre | $\mathbf{1 5 0 . 5}$ | 177.6 | 302.3 | 318.5 | $\mathbf{3 2 1 . 8}$ |
| Total | $\mathbf{8 5 7 . 2}$ | 904.1 | $1,082.2$ | $1,115.2$ | $1,103.0$ |

Risk-weighted assets by geographical regions

| 仡 | Quarter ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 Dec | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
|  | 2016 | 2016 | 2016 | 2016 | 2015 |
|  | \$bn | \$bn | \$bn | \$bn | \$bn |
| Total | 857.2 | 904.1 | 1,082.2 | 1,115.2 | 1,103.0 |
| Europe | 298.4 | 318.6 | 321.4 | 331.2 | 327.2 |
| Asia | 334.0 | 338.5 | 462.3 | 461.6 | 459.7 |
| M iddle East and North Africa | 59.1 | 68.6 | 69.5 | 70.3 | 70.6 |
| North America | 150.7 | 164.1 | 175.1 | 198.2 | 191.6 |
| Latin America | 34.3 | 37.6 | 78.6 | 77.8 | 73.4 |
| Hong Kong | 166.3 | 160.5 | 162.4 | 158.1 | 156.9 |
| United Kingdom | 223.3 | 241.6 | 243.4 | 254.1 | 253.4 |

HSBC

## Return on risk-weighted assets

Return on risk-weighted assets by global business

|  | Quarter ended |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{3 1 ~ D e c}$ | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
|  | $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
| Retail Banking and Wealth M anagement | $\%$ | $\%$ | $\%$ | $\%$ | $\%$ |
| Commercial Banking | $\mathbf{3 . 4}$ | 3.1 | 4.7 | 3.4 | 2.1 |
| Global Banking and Markets | $\mathbf{2 . 0}$ | 2.1 | 2.2 | 2.0 | 0.9 |
| Global Private Banking | $\mathbf{1 . 6}$ | 1.9 | 1.4 | 1.8 | 0.6 |
| Total | $\mathbf{( 7 0 . 4}$ | 2.8 | $(16.0)$ | 2.0 | 1.2 |

Return on risk-weighted assets by geographical regions

|  | Quarter ended |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{3 1 ~ D e c}$ | 30 Sep | 30 Jun | 31 M ar | 31 Dec |
|  | $\mathbf{2 0 1 6}$ | 2016 | 2016 | 2016 | 2015 |
|  | $\%$ | $\%$ | $\%$ | $\%$ | \% |
| Europe | $\mathbf{( 8 . 7 )}$ | $(2.0)$ | $(0.1)$ | 2.1 | $(3.7)$ |
| Asia | $\mathbf{3 . 5}$ | 3.6 | 3.2 | 3.1 | 2.4 |
| Middle East and North Africa | $\mathbf{1 . 2}$ | 1.9 | 2.7 | 2.9 | 1.4 |
| North America | $\mathbf{0 . 2}$ | 0.2 | $(0.7)$ | 0.8 | $(1.1)$ |
| Latin America | $\mathbf{0 . 8}$ | $(10.9)$ | $(0.3)$ | - | $(1.4)$ |
| Total | $\mathbf{1 . 6}$ | 0.3 | 1.3 | 2.2 | $(0.3)$ |


[^0]:    For footnotes, see page 2.

[^1]:    1 During 2016, HSBC Holdings issued \$2,000m of Perpetual Subordinated Contingent Convertible Capital Securities, on which there were $\$ 6 m$ of external issuance costs, and $\$ 4 m$ of tax. In 2015, HSBC Holdings issued $\$ 2,450 \mathrm{~m}$ and $€ 1,000 \mathrm{~m}$ of Perpetual Subordinated Contingent Convertible Capital Securities, on which there were $\$ 12 m$ of external issuance costs, $\$ 25 \mathrm{~m}$ of intra-group issuance costs and $\$ 19 \mathrm{~m}$ of tax. In 2014, HSBC Holdings issued $\$ 2,250 \mathrm{~m}, \$ 1,500 \mathrm{~m}$ and $€ 1,500 \mathrm{~m}$ of Perpetual Subordinated Contingent Convertible Capital Securities, on which there were $\$ 13 m$ of external issuance costs and $\$ 33 \mathrm{~m}$ of intra-group issuance costs. Under IFRSs these issuance costs and tax benefits are classified as equity.

[^2]:    1 Current tax included Hong Kong profits tax of \$1,118m (2015:\$1,294m; 2014: \$1,135m). The Hong Kong tax rate applying to the profits of subsidiaries assessable in Hong Kong was 16.5\% (2015:16.5\%; 2014: 16.5\%).

[^3]:    1 Net operating income before loan impairment charges and other credit risk provisions, also referred to as revenue.
    2 Excludes items where there are substantial offsets in the income statement for the same year.
    3 'Own credit spread' includes the fair value movements on our long-term debt attributable to credit spread where the net result of such movements will be zero upon maturity of the debt. This does not include fair value changes due to own credit risk in respect of trading liabilities or derivative liabilities.

[^4]:    1 Independent non-executive Director.

