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*The following news release was issued yesterday by The Saudi British Bank (SABB), a 40% indirectly held associate of HSBC Holdings plc.*

11 October 2012

## **THE SAUDI BRITISH BANK RESULTS FOR NINE MONTHS ENDED 30 SEPTEMBER 2012**

- Net profit of SAR2,425m (US\$647m) for the nine months ended 30 September 2012 – an increase of SAR192m (US\$51m), or 8.6%, compared with SAR2,233m (US\$596m) for the same period in 2011.
- Operating income of SAR3,938m (US\$1,050m) for the nine months ended 30 September 2012 – an increase of SAR161m (US\$43m), or 4.3%, compared with SAR3,777m (US\$1,007m) for the same period in 2011.
- Customer deposits of SAR119.7bn (US\$31.9bn) at 30 September 2012 – an increase of SAR18.9bn (US\$5.1bn), or 18.8%, compared with SAR100.8bn (US\$26.9bn) at 30 September 2011.
- Loans and advances to customers of SAR97.8bn (US\$26.1bn) at 30 September 2012 – an increase of SAR15.4bn (US\$4.1bn), or 18.8%, compared with SAR82.4bn (US\$22.0bn) at 30 September 2011.
- The bank's investment portfolio totalled SAR29.3bn (US\$7.8bn) at 30 September 2012 – an increase of SAR5.3bn (US\$1.4bn), or 21.9%, compared with SAR24.1bn (US\$6.4bn) at 30 September 2011.
- Total assets were SAR156.2bn (US\$41.7bn) at 30 September 2012 – an increase of SAR24.3bn (US\$6.5bn), or 18.4%, compared with SAR131.9bn (US\$35.2bn) at 30 September 2011.
- Earnings per share of SAR2.42 (US\$0.65) for the nine months ended 30 September 2012 – an increase of 8.6% from SAR2.23 (US\$0.60) for the same period in 2011 after bonus share adjustment (one for every three shares).

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## **Commentary**

The Saudi British Bank (SABB) recorded a net profit of SAR2,425m (US\$647m) for the nine months ended 30 September 2012. This is an increase of SAR192m (US\$51m), or 8.6% compared with the same period in 2011.

Sheikh Khaled Olayan, Chairman of SABB, said: “SABB’s strategy of diversifying its income streams and controlling its costs effectively ensured a strong financial performance for the nine months ended 30 September 2012. SABB has continued to focus on booking quality assets and sustaining growth while preserving strong asset quality, capital and liquidity positions.

“We thank our customers for their continued support and our staff for their commitment and contribution to the bank’s success.”

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The Board of Directors of HSBC Holdings plc as at the date of this announcement are: D J Flint, S T Gulliver, S A Catz<sup>†</sup>, L M L Cha<sup>†</sup>, M K T Cheung<sup>†</sup>, J D Coombe<sup>†</sup>, J Faber<sup>†</sup>, R A Fairhead<sup>†</sup>, J W J Hughes-Hallett<sup>†</sup>, W S H Laidlaw<sup>†</sup>, J P Lipsky<sup>†</sup>, J R Lomax<sup>†</sup>, I J Mackay, N R N Murthy<sup>†</sup>, Sir Simon Robertson<sup>†</sup> and J L Thornton<sup>†</sup>.

<sup>†</sup> Independent non-executive Director

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