

The following news release was issued yesterday by The Saudi British Bank (SABB), a 40% indirectly held associate of HSBC Holdings plc.

10 April 2012

## THE SAUDI BRITISH BANK FIRST QUARTER 2012 RESULTS

- Net profit of SAR854m (US\$228m) for the three months ended 31 March 2012 an increase of SAR103m (US\$28m), or 13.7%, compared with SAR751m (US\$200m) for the same period in 2011.
- Operating income of SAR1,235m (US\$329m) for the three months ended 31 March 2012– an increase of SAR15m (US\$4m), or 1.2%, compared with SAR1,220m (US\$325m) for the same period in 2011.
- Customer deposits of SAR111.6bn (US\$29.8bn) at 31 March 2012 an increase of SAR14.7bn (US\$3.9bn), or 15.2%, compared with SAR96.9bn (US\$25.9bn) at 31 March 2011.
- Loans and advances to customers of SAR91.2bn (US\$24.3bn) at 31 March 2012 an increase of SAR15.0bn (US\$4bn), or 19.7%, from SAR76.2bn (US\$20.3bn) at 31 March 2011.
- The bank's investment portfolio totalled SAR23.6bn (US\$6.3bn) at 31 March 2012, a decrease of SAR0.9bn (US\$0.2bn), or 3.7%, from SAR24.5bn (US\$6.5bn) at 31 March 2011.
- Total assets were SAR144.0bn (US\$38.4bn) at 31 March 2012, compared with SAR126.0bn (US\$33.6bn) at 31 March 2011, an increase of 14.3% or SAR18.0bn (US\$4.8bn).
- Earnings per share of SAR0.85 (US\$0.23) for the three months ended 31 March 2012 an increase of 13.7% from SAR0.75 (US\$0.20) for the same period in 2011 after bonus share (one for every three shares) adjustment.

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## Commentary

The Saudi British Bank (SABB) recorded a net profit of SAR854m (US\$228m) for the three months ended 31 March 2012. This is an increase of SAR103m (US\$28m), or 13.7%, compared with the same period in 2011.

Sheikh Khaled Olayan, Chairman of SABB, said: "SABB's diversified income streams, ongoing cost controls and emphasis on booking quality assets ensured another strong financial performance for the quarter ended 31 March 2012. Our commitment to supporting our customers enabled us to record significant balance sheet growth while maintaining strong capital and liquidity ratios, further supported by our successful Sukuk issuance in March.

"We thank our customers for their continued support and our staff for their commitment and contribution to the bank's success."

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