

HSBC Group financial estimates¹

04 February 2025

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| | 2024 | 2025 | 2026 |
|--|----------|----------|----------|
| Group reported income statement, \$m | | | |
| Net interest income | 32,538 | 31,632 | 32,505 |
| Other income | 32,663 | 33,273 | 33,877 |
| Net operating income | 65,202 | 64,905 | 66,382 |
| of which: Banking NII | 43,354 | 40,838 | 40,808 |
| of which: Fee and other income | 21,848 | 24,067 | 25,574 |
| ECL ² | (3,125) | (3,678) | (3,712) |
| Total operating expenses | (33,214) | (34,429) | (34,993) |
| Share of profit in associates and joint ventures | 2,815 | 2,844 | 2,906 |
| Profit/(loss) before tax | 31,677 | 29,642 | 30,583 |
| Tax expense | (6,855) | (6,027) | (6,193) |
| Profit/(loss) for the period | 24,823 | 23,615 | 24,389 |
| Profit attributable to non-controlling interests | 1,065 | 1,069 | 1,092 |
| Profit attributable to other equity holders of the parent company | 1,086 | 1,103 | 1,113 |
| Profit attributable to the ordinary shareholders of the parent company | 22,672 | 21,443 | 22,184 |
| Notable items, \$m | | | |
| Revenue | (1,608) | (378) | (31) |
| ECL | _ | - | - |
| Costs | (237) | (650) | (233) |
| Associates | _ | - | - |
| Total | (1,845) | (1,028) | (264) |

| | 2024 | 2025 | 2026 |
|--|---------|---------|---------|
| Group balance sheet and capital, \$bn | | | |
| Customer accounts | 1,648.4 | 1,679.9 | 1,724.2 |
| Loans and advances to customers (net) | 962.3 | 984.8 | 1,018.5 |
| Total assets | 3,088.1 | 3,137.3 | 3,216.8 |
| Risk-weighted assets | 854.7 | 876.1 | 904.9 |
| Total leverage ratio exposure | 2,649.3 | 2,700.3 | 2,768.4 |
| Common equity tier 1 capital | 128.5 | 128.2 | 130.0 |
| Tier 1 capital (end point) | 147.4 | 147.3 | 149.2 |
| Tangible net asset value | 158.7 | 158.9 | 161.8 |
| Net asset value | 170.8 | 171.2 | 174.4 |
| Key financial metrics | | | |
| Net Interest Margin, % | 1.52% | 1.46% | 1.46% |
| Basic earnings per ordinary share, \$ | 1.23 | 1.24 | 1.35 |
| Dividends per ordinary share, \$ | 0.85 | 0.66 | 0.70 |
| o/w Special (Canada disposal) | 0.21 | - | - |
| o/w Ordinary | 0.64 | 0.65 | 0.68 |
| Return on average tangible equity, % | 14.4% | 13.5% | 13.9% |
| Return on average ordinary shareholders' equity, % | 13.4% | 12.5% | 12.8% |
| Common equity tier 1 ratio, % | 15.0% | 14.6% | 14.4% |
| Leverage ratio, % | 5.6% | 5.5% | 5.4% |
| Tangible net asset value per ordinary share, \$ | 8.93 | 9.45 | 10.09 |
| Net asset value per ordinary share, \$ | 9.61 | 10.18 | 10.88 |
| Number of shares (excl. treasury shares), bn | 17.78 | 16.82 | 16.04 |
| Weighted average number of ordinary shares outstanding, bn | 18.37 | 17.26 | 16.39 |
| | | | |

^{1.} Consensus estimates are based on the mean average of brokers providing estimates for the specific item, calculated on a line-by-line basis and may not be additive. Where brokers do not provide estimates for specific items, these are excluded from the average

^{2.} Change in expected credit losses and other credit impairment charges

Average and spot foreign currency rates

| | A | /g FX Rate | es (US\$ pe | er 1 LCY) | | Spot FX Rates (US\$ per 1 LCY) | | | | Avg FX | Spot FX ¹ | |
|--------------|-------|------------|-------------|-----------|-------|--------------------------------|-------|-------|-------|--------|----------------------|--------|
| Country | 4023 | 1024 | 2024 | 3024 | 4024 | 4023 | 1024 | 2024 | 3024 | 4Q24 | FY24 | 03 Feb |
| UK | 1.240 | 1.268 | 1.262 | 1.300 | 1.282 | 1.275 | 1.264 | 1.264 | 1.337 | 1.254 | 1.278 | 1.240 |
| France | 1.075 | 1.085 | 1.076 | 1.098 | 1.067 | 1.108 | 1.080 | 1.070 | 1.115 | 1.038 | 1.082 | 1.029 |
| Germany | 1.075 | 1.085 | 1.076 | 1.098 | 1.067 | 1.108 | 1.080 | 1.070 | 1.115 | 1.038 | 1.082 | 1.029 |
| Turkey | 0.035 | 0.032 | 0.031 | 0.030 | 0.029 | 0.034 | 0.031 | 0.030 | 0.029 | 0.028 | 0.030 | 0.028 |
| Switzerland | 1.126 | 1.144 | 1.106 | 1.154 | 1.140 | 1.195 | 1.109 | 1.112 | 1.183 | 1.104 | 1.136 | 1.095 |
| Hong Kong | 0.128 | 0.128 | 0.128 | 0.128 | 0.129 | 0.128 | 0.128 | 0.128 | 0.129 | 0.129 | 0.128 | 0.128 |
| Australia | 0.650 | 0.657 | 0.659 | 0.670 | 0.653 | 0.683 | 0.652 | 0.667 | 0.692 | 0.620 | 0.660 | 0.618 |
| India | 0.012 | 0.012 | 0.012 | 0.012 | 0.012 | 0.012 | 0.012 | 0.012 | 0.012 | 0.012 | 0.012 | 0.011 |
| China | 0.138 | 0.139 | 0.138 | 0.140 | 0.139 | 0.141 | 0.138 | 0.138 | 0.143 | 0.137 | 0.139 | 0.138 |
| Malaysia | 0.213 | 0.212 | 0.211 | 0.224 | 0.228 | 0.218 | 0.211 | 0.212 | 0.243 | 0.224 | 0.219 | 0.223 |
| Singapore | 0.740 | 0.746 | 0.739 | 0.757 | 0.751 | 0.758 | 0.741 | 0.738 | 0.779 | 0.733 | 0.748 | 0.734 |
| Taiwan | 0.031 | 0.032 | 0.031 | 0.031 | 0.031 | 0.033 | 0.031 | 0.031 | 0.032 | 0.030 | 0.031 | 0.030 |
| Egypt | 0.032 | 0.028 | 0.021 | 0.021 | 0.020 | 0.032 | 0.021 | 0.021 | 0.021 | 0.020 | 0.022 | 0.020 |
| UAE | 0.272 | 0.272 | 0.272 | 0.272 | 0.272 | 0.272 | 0.272 | 0.272 | 0.272 | 0.272 | 0.272 | 0.272 |
| Saudi Arabia | 0.267 | 0.267 | 0.267 | 0.267 | 0.266 | 0.267 | 0.267 | 0.267 | 0.267 | 0.266 | 0.267 | 0.267 |
| Canada | 0.734 | 0.741 | 0.731 | 0.733 | 0.715 | 0.758 | 0.739 | 0.730 | 0.740 | 0.695 | 0.730 | 0.685 |
| Argentina | 0.002 | 0.001 | 0.001 | 0.001 | 0.001 | 0.001 | 0.001 | 0.001 | 0.001 | 0.001 | 0.001 | 0.001 |
| Mexico | 0.057 | 0.059 | 0.058 | 0.053 | 0.050 | 0.059 | 0.060 | 0.055 | 0.051 | 0.048 | 0.055 | 0.049 |
| Brazil | 0.202 | 0.202 | 0.192 | 0.180 | 0.171 | 0.206 | 0.200 | 0.179 | 0.183 | 0.162 | 0.186 | 0.172 |

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Investor relations contacts

| Name | Role | Phone | Email |
|--------------|--|----------------------|------------------------|
| Neil Sankoff | Global Head of Investor Relations | +44 (0) 20 7991 5072 | neil.sankoff@hsbc.com |
| Mark Phin | Head of Equity | +44 (0) 20 7992 6923 | mark.j.phin@hsbc.com |
| Yafei Tian | Head of Investor Relations, Asia-Pacific | +852 2899 8909 | yafei.tian@hsbc.com.hk |
| Tim Fradin | Head of Analysts & ESG | +44 (0) 20 7992 4834 | tim.fradin@hsbc.com |

