



HSBC // Damian // Transcript

My name is Damian and I'm currently an analyst at HSBC Asset Management.

I think HSBC was a very natural choice for me because I always wanted to work in an international institution. When I was in London I really wanted to come back to Hong Kong. I wanted to contribute back to Hong Kong society.

HSBC is the biggest bank in Hong Kong and I think it will be very meaningful to start a career here.

Through the HSBC Asset Management Programme I was able to gain exposure on what our clients want from us. If they want to invest in mutual funds, HSBC Asset Management provides solutions across different asset classes and we serve clients from different segments ranging from mass retail to ultra-high net worth individuals, to even institutions.

I think the programme equipped me very well in the Wealth and Personal Banking business.

I find my graduate programme experience quite challenging because back in university I actually learnt about theories but when you start to apply theories into real life examples I think the real life market is actually very different. But my colleagues, my seniors, my line managers, they're all very supportive. They taught me a lot of stuff, allowing me to make mistakes and then I learn from my mistakes as well.

I've found my past two years with HSBC very rewarding. You learnt a lot in the process. Being able to rotate in different teams I actually learnt a lot about the investment world, about the market. It also sharpened my analytical skills, communication skills and presentation skills. For anyone who's interested in joining the Asset Management Graduate Programme my advice would be to be open minded and you never know what you're actually passionate about until you try it.