



3 April 2013

Dear Shareholder

Informal Meeting of Hong Kong Shareholders

I am pleased to invite you to an informal meeting with Douglas Flint, the Group Chairman, and Stuart Gulliver, the Group Chief Executive, to discuss the 2012 results and other matters of interest. The meeting will be held at Level 28, HSBC Main Building, 1 Queen's Road Central, Hong Kong on Monday 20 May 2013 at 4.30 pm.

I encourage you to arrive in good time as seating capacity is limited.

Corporations and nominees that wish to authorise representatives or clients to attend the meeting should write to the Registrars, Computershare Hong Kong Investor Services Limited, at Rooms 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong giving the names of those who are to attend the meeting. They should also give each person who is to attend the meeting a written authorisation which he/she should present to the registration counter on arrival.

Yours sincerely

R G Barber

Group Company Secretary

RCBabo



各位股東:

香港股東之非正式會議

本公司將於2013年5月20日(星期一)下午4時30分假座香港皇后大道中1號28樓召開香港股東之非正式會議,本人現特函邀請閣下出席。集團主席范智廉及集團行政總裁歐智華將於會上與各股東討論2012年度業績,以及其他事項。

由於座位有限,閣下如欲出席是次會議,請及早到達會議場地。

公司股東及受託人如欲授權代表或客戶出席是次會議,須致函本公司股份登記處一香港中央證券登記有限公司(地址為:香港皇后大道東183號合和中心17樓1712-1716室)— 詳列將出席會議各人之姓名,同時並應向每名該等人士發出書面授權,以便屆時於登記櫃檯出示作為證明文件。

集團公司秘書長 白乃斌 謹啟

2013年4月3日